

Public Works Committee Agenda
September 16, 2026
Reedsburg City Hall Council Chambers
5:30 PM

NOTICE IS HEREBY GIVEN THAT A MAJORITY OF THE MEMBERS OF THE COMMON COUNCIL MAY ATTEND THIS MEETING TO GATHER INFORMATION ABOUT A SUBJECT OVER WHICH THE COMMON COUNCIL HAS DECISION-MAKING AUTHORITY. IF A QUORUM OF THE COMMON COUNCIL ATTENDS THIS MEETING, NO ACTION WILL BE TAKEN BY THE COMMON COUNCIL AT THIS MEETING.

CALL TO ORDER

APPROVAL OF MINUTES

THE COMMITTEE WILL RECEIVE INFORMATION ON NON-AGENDA TOPICS BROUGHT BEFORE THE COMMITTEE BY MEMBERS OF THE PUBLIC. THE COMMITTEE WILL NOT DISCUSS THESE TOPICS, AND WILL NOT TAKE ACTION ON ANY OF THEM AT THIS MEETING

I. GENERAL BUSINESS:

- A. Consideration of Residential Solid Waste and Recycling Collection and Disposal Proposals
- B. Update on current projects

II. ADJOURN:



The City of Reedsburg does not discriminate on the basis of disability in the admissions or access to, or treatment of or employment in, its programs or activities. Disability-related aids or services, including printed information in alternate formats, to enable persons with disabilities to participate in public meetings and programs are available by calling (608) 524-6404. To be able to meet the needs of a request for a different format contact the City Clerk-Treasurer at 134 S. Locust Street, Reedsburg, WI at least 48 hours prior to the commencement of the meeting so that any necessary arrangements can be made to accommodate each request.

Reedsburg, WI
July 15, 2026

The Public Works Committee for the City of Reedsburg convened a regular meeting, on July 15, 2026, at 5:30 p.m. at Public Works Building with the following members present:

Members Present: Phil Peterson, Jason Schulte, Todd Polk and Charlie Backeberg

Also Present: Steven Zibell and Max Buckner

Motion by Schulte seconded by Backeberg to approve the minutes of May 20th, 2026, meeting.

Motion Carried

Zibell gave an update on current projects and the wwtp project. Specifically, Vine Street, Walnut Street, Coventry Ct., Inverness Ct., Cadbury Ct, South Pine and Railroad Street.

No Action

Motion by Polk seconded by Backeberg to adjourn.

Motion Carried

Adjourned at 5:53 p.m.

Members took a tour of the new wwtp facility after adjournment.

Respectively Submitted,

Steven T. Zibell, Public Works Director/City Engineer
City of Reedsburg



City of Reedsburg
Steve Zibell, Director of Public Works
134 South Locust Street
P.O. Box 490
Reedsburg, WI 53959

Dear City Council Members:

Although it is not something you think about every day, waste and recycling collection is an important part of a community's image. When done correctly, by the right vendor, environmental service is something you should rarely have to spend time worrying about.

GFL Environmental thanks you for the opportunity to provide a proposal for trash and recycling collection services for the City of Reedsburg. We know that your most pressing waste-related issues include efficient and economical service and reduced costs for residents.

Our understanding of the impact we have within the communities we serve is second to none. With a team comprised of experienced leaders, local drivers and a Wisconsin-based customer care center, we are well-equipped to exceed the expectations of the City of Reedsburg and its residents.

Our goal is to ensure you will rarely have to concentrate on waste removal services and can stay focused on meeting other City objectives.

Please feel free to contact me if you have any questions or concerns.

Sincerely,

Justin Montani
Government Contracts Manager

GFL Environmental Services
4225 25th Ave
Mauston, WI 53948
www.GFLEnv.com

GFL Environmental & City of Reedsburg

PRESENTED TO:
City of Reedsburg

PRESENTED BY:
Justin Montani
GFL Environmental



WHO WE ARE

- Founded in 2007
- Facilities in 20 US states and Canada
- Over 9,000 employees
- U.S. headquarters in Raleigh, NC



About GFL Environmental

To support your selection of GFL Environmental, it is helpful to understand a few facts about who we are, where we come from, and what we believe in. This section of the proposal offers valuable insight into our company, and why we will be a great partner for the City of Reedsburg.

GFL Environmental is the only major diversified environmental services company in North America offering services in solid waste management, liquid waste management, and soil remediation.

With strategically located operations across Canada and the United States, GFL is uniquely equipped to undertake any environmental challenge, with unparalleled commitment to safety and customer service.

GFL offers a wide range of environmental and industrial services to businesses, communities, and households, providing a consolidated and sophisticated approach to meeting our customers' needs.

One of the keys to our success lies in the diversity of our services and our ability to deliver robust integrated solutions – traditionally provided by multiple third parties – all from a single efficient company.

We believe that, by providing safe, accessible, and cost-effective solutions, we encourage greater environmental responsibility and allow our customers and the communities we serve to be Green For Life. As a full-service environmental services company, GFL Environmental is ready and able to meet your waste collection needs. We provide collection, transfer, disposal, and recycling operations to more than 200,000 commercial customers and 1.9 million residential customers throughout North America. We have more than 3,100 trucks running routes daily. The strategic locations of our collection and disposal facilities allow us to offer convenient service at competitive rates.

Our experts understand the issues related to managing solid waste, and the impact that these issues can have on the environment—and on your business. GFL Environmental works in partnership with the communities we serve to preserve valuable resources and extend landfill capacities. We do this by focusing on waste reduction, recycling, and numerous other “green initiatives”.

Regardless of your needs, GFL Environmental has the experience, resources, and technologies to collect, transport, dispose, and recycle your solid waste. Our team is committed to providing you with prompt, dependable, and cost-effective waste services.

WHAT WE DO

SOLID WASTE SERVICES

- Municipal/ residential waste
- Industrial/ commercial waste
- Recycling collection, processing and storage
- Landfill disposal and diversion
- Organics processing and compost products and yard waste



Green Today. Green For Life.

gflenv.com

SAFETY AND COMPLIANCE

GREEN FOR LIFE. SAFE FOR LIFE.



The health and safety of our employees, customers and the communities we serve is the most important commitment we have.

Green Today. Green For Life.

gflenv.com

Professionally Trained & Safe Drivers

Avoiding accidents while on a customer's property is one of our prime objectives. With GFL Environmental as your provider, the City of Reedsburg can have a high comfort level that your property and employees are safe.

GFL Environmental is among the top-rated environmental services companies for ensuring driver safety. In our effort to take an initiative-based approach to prevent accidents, some of the tools we use include:

- DriveCam – driver monitoring and testing
- The Smith System – driver program on equipment operation
- Weekly site-specific safety meetings and program awareness
- Route audits
- Safety promotions and rewards

GFL Environmental Business Strengths

Selecting the right environmental service provider can have a positive impact on your City and its residents. How do you know you will get the service you expect? Does the contractor have the background and experience to meet your expectations? How do you compare one service provider against another?

This section of the proposal discusses several important business strengths that differentiate GFL Environmental from other environmental service providers. Though there are other reputable and knowledgeable contractors in the market, the following differentiators will help define why GFL Environmental is the right partner for the City of Reedsburg.

Community Involvement

Successful and progressive businesses recognize the importance of giving back to the communities they serve. When you select GFL Environmental as your environmental consultant, you have the assurance that we are investing back into the communities where we operate.

Our offices and our employees support local businesses and charitable organizations. This support ranges from donations to the local food bank, participation in Habitat for Humanity, sponsorship of Little League and soccer teams and numerous others. Additionally, because GFL Environmental hires locally rather than centralizing many corporate job functions, we help promote local economies by keeping taxes paid and wages spent in the communities where we do business.

Ancillary Services

In addition to the regular curbside services requested we also offer a wide range of ancillary services including portable restrooms, commercial containers and roll-off dumpsters. GFL Environmental owns and operates several facilities throughout southern Wisconsin which allows us to price these services competitively and operate at the apex of efficiency. We have the resources and assets to assist the City of Reedsburg with any natural disasters or Public Works projects that may be presented.

Service Description

GFL Environmental knows that there is always room for improvement when it comes to service. Untapped opportunities may present the possibility to improve the current method of collections and improve service efficiencies.

We are experts at identifying ways to improve our customer's programs. We propose to provide the following:

- Weekly trash collection - Contractor provided 96-gallon wheeled container
- Every other week recycling collection - Contractor provided 96-gallon wheeled container
- Ten (10) extra sets of 96-gallon containers for replacement at no charge
- Dumpster service at City-owned sites at no charge
- Monthly collection of bulk & white goods
- Annual clean-up sweep in April
- Customer Care Center to address residents' concerns
- Hauling Site in Mauston provides local access to staff and equipment ensuring service excellence and ability to provide additional services to the City and its residents

Service Description

GFL Environmental intends to utilize ASL (Automated Side Loader) trucks to service the 96-gallon GFL provided containers from all City of Reedsburg residential units.

Work Plan and Customer Service Processes

GFL Environmental is proposing to continue a three-day per week Monday - Wednesday collection schedule. City of Reedsburg residents will be provided with our local Customer Care Center phone number, which can be used to contact GFL Environmental directly with any questions, comments or concerns. We have representatives readily available Monday through Friday from 8:00AM - 4:30PM to answer calls. Our customer service team communicates directly with the operations staff responsible for servicing the City of Reedsburg. Our entire staff will be trained on all facets of the contract and will be well-equipped to answer any questions City of Reedsburg residents have as it relates to the services provided.

Service Proposal

TRASH SERVICES

1. GFL Environmental will provide and service new GFL owned 96-gallon wheeled containers
 - a. Containers must be placed curbside, or near the driveway/parking space if lacking curb and gutter, and will be emptied via automated service
 - b. All materials must be placed inside the container; anything outside the container will not be collected
 - c. In the event a household wanted additional containers, the resident would arrange payment with GFL
 - i. At same rate charged to City
2. Services will be provided weekly
 - a. If the collection day falls on or during the week following an observed holiday GFL Environmental shall provide collection services on the next business day following the holiday or regular collection day

RECYCLING SERVICES

1. GFL Environmental will provide and service new GFL owned 96-gallon wheeled containers
 - a. Containers must be placed curbside, or near the driveway/parking space if lacking curb and gutter, and emptied via automated service
 - b. All materials must be placed inside the container; anything outside the container will not be collected
 - c. In the event a house wanted additional containers, the resident would arrange payment with GFL
 - i. At same rate charged to City
2. Services will be provided on an every other week (EOW) schedule
 - a. If the collection day falls on or during the week following an observed holiday GFL Environmental shall provide collection services on the next business day following the holiday or regular collection day
3. Recycling services will be “single-stream” recycling.
 - a. Resident will place all recyclable materials into the recycling container for collection
 - i. Plastic containers, glass containers, metal/aluminum containers, cardboard, mixed paper, newspaper, juice boxes, milk cartons, etc.

LARGE ITEM COLLECTION SERVICES

- 1. GFL Environmental will provide City of Reedsburg residents with monthly on-demand/resident-pay collection for bulky & white goods items**
 - a. Services will be provided on a pay-per-item basis**
 - b. Residents must contact the GFL Customer Care Center to schedule the Bulk Waste Collection**
 - i. Resident will be asked to confirm address, and item(s) for collection**
 - ii. Resident will be provided with the day the collection will occur, along with a Work Order/Confirmation Number**
 - iii. Resident will be required to submit payment directly to GFL for the collection of Bulk Waste items**
- 2. Items for collection include, but are not limited to the following**
 - a. Household furniture (couches, chairs, mattresses, box springs, tables)**
 - b. Carpet Roll (must be rolled and tied, not to exceed 4ft length or 12” diameter)**
 - c. Disassembled wooded swing sets**
 - d. White goods (stoves, washers, dryers, water heaters, dishwashers, refrigerators, freezers, air conditioners, dehumidifiers)**
 - e. Countertop, not to exceed 4ft length or 36” wide**
 - f. Doors, windows, toilet, other replacement items from a project**
 - g. Electronic waste (computers, printers, fax machiners, VCRs, monitors)**
 - h. Tires**
 - i. General debris that is too large to place in the cart and WI landfill-eligible for disposal**
- 3. Excluded items include, but are not limited to the following**
 - a. Loose lumber, construction debris, etc.**
 - b. Automotive or marine batteries**
 - c. Any other items that are banned from WI landfills**

CLEAN-UP SWEEP

- 1. GFL Environmental will provide City of Reedsburg residents with an annual “Clean-Up Sweep” in April for unlimited curbside collection of eligible bulky items as identified in the Large Item Collection Services section above**
- 2. White goods are excluded from this service**

Current References

Town of Springville

- **Mary Lou Poehler (Treasurer)**
- **3143 State Rd 13, Wisconsin Dells, WI 53965**
- **608.254.5971**

Village of Oxford

- **Amy J. Maier (Clerk)**
- **129 S. Franklin Ave, Oxford, WI 53952**
- **608.586.4488**

Village of Friendship

- **Rebecca Reuter (Clerk)**
- **507 W. Lake St, Friendship, WI 53934**
- **608.339.3243**

We encourage you to reach out to ANY of our existing curbside collection customers to hear from them directly about their experience with us. The best way to learn about our service is to ask those who have experienced it.

Organization/Service Plan

GFL will provide the following support staff to service this contract:

Justin Montani, Government Contracts Manager

Justin began his journey in the waste industry in 2019 working in the field while furthering his education. He is a University of Wisconsin – Whitewater graduate with a BBA in Business Management. Upon graduating, he worked as a Municipal Services Administrator before becoming Government Contracts Manager. Justin's attention to detail, communication skills and passion for sustainability make him an invaluable asset in providing exceptional customer experience. His strategic mindset and process-oriented approach sets him apart as a premier young leader in the industry. He will be your point of contact for all issues regarding the performance and administration of the services and contract.

Erika Watters, Operations Manager

Erika, a lifelong resident of the Juneau and Sauk area, transitioned to the waste industry in 2021 after building an extensive background in Emergency Management. With expertise in Emergency Medical Services and Emergency Telecommunications, she is deeply committed to ensuring safe operations and the well-being of her community. Starting as an Operations Specialist, Erika's dedication and hard work led to her promotion to Operations Supervisor at the Mauston facility in less than a year. She is dedicated to providing excellent service by conducting monthly route audits and driver observations, ensuring the routes run efficiently and drivers operate safely. Erika is committed to ensuring great customer service and smooth operations for customers.

In terms of Customer Care, GFL will have a local Customer Care Center to manage all questions or service issues for Reedsburg residents. We know that local service is important, and eliminates long wait times, confusion on services, and unfamiliarity with the service area. If awarded this contract, GFL will collaborate with City Staff to address all educational needs to ensure any transition is as smooth as possible.

Pricing Proposal

TERM	TRASH	RECYCLE	TOTAL COST
2027	\$10.50	\$7.00	\$17.50
2028	\$10.82	\$7.21	\$18.03
2029	\$11.14	\$7.43	\$18.57
2030	\$11.48	\$7.65	\$19.13
2031	\$11.82	\$7.88	\$19.70

On-Demand / Resident-Pay Bulky & White Goods Pricing

ITEM	COST
Computers & Electronics	\$25.00
TV's	\$60.00
Large Appliances	\$50.00
Tires (Without Rims)	\$10.00 Car \$30.00 Truck \$100.00 Tractor
Furniture	\$20.00 - \$60.00

On-Demand / Resident-Pay Bulky & White Goods Prices are subject to change throughout contract term

FUEL SURCHARGE/REBATE TABLE

Fuel Price		Refund	Fuel Price		Surcharge
\$ 2.00	\$ 2.04	\$ 0.18	\$ 5.00	\$ 5.04	\$0.04
\$ 2.05	\$ 2.09	\$ 0.16	\$ 5.05	\$ 5.09	\$0.08
\$ 2.10	\$ 2.14	\$ 0.13	\$ 5.10	\$ 5.14	\$0.12
\$ 2.15	\$ 2.19	\$ 0.12	\$ 5.15	\$ 5.19	\$0.16
\$ 2.20	\$ 2.24	\$ 0.10	\$ 5.20	\$ 5.24	\$0.20
\$ 2.25	\$ 2.29	\$ 0.09	\$ 5.25	\$ 5.29	\$0.24
\$ 2.30	\$ 2.34	\$ 0.06	\$ 5.30	\$ 5.34	\$0.28
\$ 2.35	\$ 2.39	\$ 0.04	\$ 5.35	\$ 5.39	\$0.32
\$ 2.40	\$ 2.44	\$ 0.03	\$ 5.40	\$ 5.44	\$0.36
\$ 2.45	\$ 2.49	\$ 0.01	\$ 5.45	\$ 5.49	\$0.40
\$ 2.50	\$ 2.99	N/A	\$ 5.50	\$ 5.54	\$0.44
			\$5.55+		<i>*See below</i>

****For every \$.05 increase in fuel, the table will increase \$.04 as the above table ends at \$5.54/gal. (i.e. \$5.55 - \$5.59, surcharge = \$0.48, etc.)***



CERTIFICATE OF LIABILITY INSURANCE

DATE(MM/DD/YYYY)
05/29/2026

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER Aon Risk Services Northeast, Inc. Cleveland OH Office 950 Main Avenue Suite 1600 Cleveland OH 44113 USA	CONTACT NAME:	
	PHONE (A/C. No. Ext): (866) 283-7122	FAX (A/C. No.): (800) 363-0105
INSURED GFL Solid Waste Southeast LLC dba Orlando Recycling 1000 Social Street Suite 1100 Raleigh NC 27609 USA	E-MAIL ADDRESS:	
	INSURER(S) AFFORDING COVERAGE	
	NAIC #	
	INSURER A: National Union Fire Ins Co of Pittsburgh	19445
	INSURER B: AIU Insurance Company	19399
	INSURER C:	
INSURER D:		
INSURER E:		
INSURER F:		

COVERAGES **CERTIFICATE NUMBER:** 570120351678 **REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

Limits shown are as requested

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS															
A	☒ COMMERCIAL GENERAL LIABILITY ☐ CLAIMS-MADE ☒ OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: ☐ POLICY ☒ PROJECT ☒ LOC OTHER:			022834051	06/01/2026	06/01/2027	EACH OCCURRENCE	\$5,000,000														
							DAMAGE TO RENTED PREMISES (Ea occurrence)	\$1,000,000														
							MED EXP (Any one person)	\$10,000														
							PERSONAL & ADV INJURY	\$5,000,000														
							GENERAL AGGREGATE	\$80,000,000														
							PRODUCTS - COMP/OP AGG	\$5,000,000														
							Per Location/ Project Aggregate	\$5,000,000														
							A	☒ AUTOMOBILE LIABILITY ☒ ANY AUTO ☐ OWNED AUTOS ONLY ☐ SCHEDULED AUTOS ☐ HIRED AUTOS ONLY ☐ NON-OWNED AUTOS ONLY			022834050	06/01/2026	06/01/2027	COMBINED SINGLE LIMIT (Ea accident)	\$5,000,000							
														BODILY INJURY (Per person)								
														BODILY INJURY (Per accident)								
PROPERTY DAMAGE (Per accident)																						
	☐ UMBRELLA LIAB ☐ OCCUR ☐ EXCESS LIAB ☐ CLAIMS-MADE ☐ DED ☐ RETENTION													EACH OCCURRENCE								
														AGGREGATE								
														B	☒ WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR / PARTNER / EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below			022834057	06/01/2026	06/01/2027	☒ PER STATUTE ☐ OTHER	
																					E.L. EACH ACCIDENT	\$5,000,000
																					E.L. DISEASE-EA EMPLOYEE	\$5,000,000
																					E.L. DISEASE-POLICY LIMIT	\$5,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

CERTIFICATE HOLDER

GFL Solid Waste Southeast LLC
dba Orlando Recycling
1000 Social Street, Suite 1100
Raleigh NC 27609 USA

CANCELLATION

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

Aon Risk Services Northeast, Inc.

Holder Identifier :

570120351678

Certificate No :





ADDITIONAL REMARKS SCHEDULE

Page _ of _

AGENCY Aon Risk Services Northeast, Inc.		NAMED INSURED GFL Solid Waste Southeast LLC	
POLICY NUMBER See Certificate Number: 570120351678			
CARRIER See Certificate Number: 570120351678	NAIC CODE	EFFECTIVE DATE:	

ADDITIONAL REMARKS

THIS ADDITIONAL REMARKS FORM IS A SCHEDULE TO ACORD FORM,

FORM NUMBER: ACORD 25 **FORM TITLE:** Certificate of Liability Insurance

GFL Named Insureds

GFL ENVIRONMENTAL HOLDINGS (US), INC.

1877984 Delaware, LLC
 American Waste, Inc.
 Baldwin Pontiac LLC
 Brent Run Landfill, Inc.
 Dafter Sanitary Landfill, Inc.
 GFL (CW) Holdco, LLC (fka County Waste of Virginia, LLC)
 GFL Environmental Real Property, Inc.
 GFL Environmental USA Inc.
 GFL Environmental USA Roll-Off Inc.
 GFL Holdco (US), LLC
 GFL North Michigan Landfill, LLC
 GFL of Virginia, LLC (fka County Waste, LLC)
 GFL Recycling of Virginia, LLC (fka County Recycling, LLC)
 GFL Slim Jim 2, LLC
 GFL Slim Jim 3, LLC
 GFL Southwest Virginia, LLC (fka County Waste Southwest Virginia, LLC)
 GFL US 13, LLC
 GFL US 14, LLC
 GFL US 15, LLC
 GFL Wrangler US 5, LLC
 Green Ridge Recycling and Disposal Facility, LLC
 J&E Recycling, LLC
 Primary American Casualty & Environmental, Inc.
 WCA Waste Corporation
 Wexford County Landfill, LLC
 Wexford Water Technologies, LLC
 Wood Island Waste Management, Inc.
 Wrangler Holdco Corp.

WASTE INDUSTRIES USA, LLC.

Black Creek Renewable Energy, LLC
 ETC of Georgia, LLC
 GFL Renewables LLC
 GFL Wrangler Holdco US 2, Inc.
 GFL Wrangler US 1, LLC
 GFL Wrangler US 3, LLC
 GFL Wrangler US 4, LLC
 GFL Wrangler US 6, LLC
 Haw River LandCo, LLC
 L&L Disposal, LLC
 Lakeway LandCo, LLC
 Lakeway Sanitation & Recycling C&D, LLC
 Lakeway Sanitation & Recycling MSW, LLC
 Laurens County Landfill, LLC
 Red Rock Disposal, LLC
 S&S Enterprises of Mississippi, LLC
 Safeguard Landfill Management, LLC
 Sampson County Disposal, LLC
 Southeastern Disposal, LLC
 Transwaste Services, LLC
 Wake County Disposal, LLC
 Wake Reclamation, LLC
 Waste Industries Atlanta, LLC
 Waste Industries of Tennessee, LLC
 Waste Industries, LLC
 Waste Services of Decatur, LLC
 WI Burnt Poplar Transfer, LLC
 WI High Point Landfill, LLC
 WI Shiloh Landfill, LLC
 Wilmington LandCo, LLC
 Wimberly Hill, LLC



AGENCY CUSTOMER ID: 570000100403

LOC #:

ADDITIONAL REMARKS SCHEDULE

Page _ of _

AGENCY Aon Risk Services Northeast, Inc.		NAMED INSURED GFL Solid Waste Southeast LLC	
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WCA WASTE SYSTEMS, INC.

WCA GP LLC
GFL (Texas) Solids LLC
Waste Corporation of Arkansas, LLC
Waste Corporation of Kansas, LLC
WCA of Alabama, L.L.C.
WCA of Oklahoma, LLC
Pauls Valley Landfill, LLC
N.E. Land Fill, LLC
Sooner Waste, LLC
Waste Corporation of Tennessee, LLC
Jones Sanitation, L.L.C.
WCA of Central Florida, Inc.
GFL Florida Holding Company LLC
Sugar Landfill, LP (formerly Fort Bend County Landfill, L.P.)
GFL Recycling Center - Northeast, LLC (formerly Sprint Recycling Center - Northeast, LLC)
WCA Texas Management General, Inc.
Fort Bend Regional Landfill, L.P.
Conroe Landfill, LP (formerly Sprint Montgomery County Landfill, LP)
GFL Triple-S Compost, LLC (formerly Triple-S Compost LLC)
WCA Management Limited, Inc.
WCA Texas Management General, Inc.
WCA Management Company, LP
GFL of Texas, LP (formerly waste Corporation of Texas, L.P.) (merged with V.F. Waste Services, LLC and Gish Holdings, Inc.)
Waste Corporation of Missouri, LLC (WCA of Missouri, LLC) (merged with Town & Country Disposal
Solid Waste Transfer Station, LLC, Town & Country Recycling, LLC and Town and Country Disposal of
Western Missouri, LLC)
WCA - Kansas City Transfer, LLC
LRS South, LLC
Inland Waste Solutions, LLC
Alternative Waste Management, LLC
WCA Cares, Inc.
Superior Waste Industries, LLC
CenterPoint Holdings, LLC
Central Disposal, LLC
Center Point Disposal, Inc.
Ruffino Hills Transfer Station, L.P.

GFL EVERGLADES HOLDINGS LLC

Alabama Dumpster Service, L.L.C.
Angelo's Aggregate Materials, Ltd.
Arbor Hills Landfill, Inc.
Area Disposal Service, Inc.
Bunn Box, LLC (formerly Bunn Box, Inc.)
Bunn Excavating, Inc.
Clinton Landfill, Inc.
Cobb County Transfer Station, LLC
Coulter Companies, Inc.
Eagle Bluff Landfill, Inc.
Eagle Point Landfill, LLC
Emerald Park Landfill, LLC
GFL Birmingham, LLC
GFL Muskego LLC
GFL Solid Waste Midwest LLC
GFL Solid Waste Southeast LLC
Glacier Ridge Landfill, LLC
Gwinnett Transfer Station, LLC



ADDITIONAL REMARKS SCHEDULE

Page _ of _

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GFL Named Insureds

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Henson Parent, LLC
Hickory Meadows Landfill, LLC
Hickory Ridge Landfill, Inc.
Hoosier Landfill, Inc.
Land & Gas Reclamation, Inc.
Mallard Ridge Landfill, Inc.
Montgomery Transfer Station, LLC
Opelika Transfer Station, LLC
Otis Road Landfill, LLC
PDC Services, Inc.
Peoria City/County Landfill, Inc.
Peoria Disposal Company
PH Land, LLC
Seven Mile Creek Landfill, LLC
Smyrna Transfer Station, LLC
Stone's Throw Landfill, LLC
Tallassee Waste Disposal Center, Inc.
Tazewell County Landfill, Inc.
Welcome All Transfer Station, LLC
Zion Landfill, Inc.

VARIOUS

Desoto Landfill, LLC
DeSoto Recycling & Disposal, L.L.C.
EcoSouth DeSoto Holdings, LLC
EcoSouth Florida Intermediate Equity Aggregator, LLC
EcoSouth Florida Intermediate Equity, LP
EcoSouth Florida Intermediate, LLC
EcoSouth Florida JV, LLC
EcoSouth Florida Subsidiary OpCo, LLC (fka GFL Florida, LLC)
EcoSouth Florida, LLC
EcoSouth Intermediate II, LLC
Ft. Meade Landfill, LLC
Gabbert LLC
GFL US 11, LLC
GFL US 12, LLC
GFL US 7, L.P.
GFL US 8, LLC
GFL US 9, L.P.
GFL Wrangler US 2, LLC
GFL Wrangler US, L.P.
GWS Transfer LLC
M & G CD Disposal Facility, L.L.C.
TST Ventures, LLC

**AGREEMENT FOR
RESIDENTIAL MUNICIPAL SOLID WASTE & RECYCLING COLLECTION
SERVICES AND DISPOSAL**

THIS AGREEMENT FOR RESIDENTIAL MUNICIPAL SOLID WASTE & RECYCLING COLLECTION SERVICES AND DISPOSAL (this “Agreement”) made and entered into on the ____ day of _____, 2025, (the “Effective Date”) by and between the City of Reedsburg, a municipality of the State of Wisconsin and, by and through its City Council (“City”) and GFL Solid Waste Midwest, LLC, a Wisconsin limited liability company (“Contractor”).

WHEREAS, the City deems it necessary to protect the public health of its citizens by contracting with a private company for the removal of solid waste and recyclables generated by residents within the City and that such action is a valid exercise of powers of the City; and

WHEREAS, the Contractor submitted a proposal to City (the “Proposal”) and such Proposal has been accepted by the City; and

WHEREAS, City and Contractor are desirous of entering into this Agreement, under the terms of which, Contractor shall have an exclusive Agreement for a specified period of time for the provision of the services contemplated by this Agreement; and

WHEREAS, the City has conducted an investigation and has determined that the Contractor and its affiliates have a proven excellent reputation for providing the types of services required under this Agreement and that the Contractor has access to significant capital resources that would be available to fund the fulfillment of its responsibilities under this Agreement, all of which should greatly benefit the City; and

WHEREAS, the City has determined that Contractor has expended substantial capital to acquire this Agreement and will expend significant additional amounts of capital during the term of this Agreement to fulfill its responsibilities in providing high quality solid waste collection, transportation and disposal services to City residents, all of which should greatly benefit City; and

WHEREAS, City and Contractor have agreed to the conditions, terms, rates, provisions and considerations under which Contractor shall perform such solid waste, recyclables, and bulky waste collection, transportation and disposal services as herein set out, and for the compensation as hereinafter provided and the City has deemed it to be in the best interest of the City and the residents of the City to enter into this Agreement upon such terms and conditions set forth herein in order to ensure high quality services by the Contractor to the residents of the City; and

WHEREAS, City agrees to pay for the Services to be provided by Contractor as set forth herein.

NOW THEREFORE, in consideration for the mutual promises and covenants contained herein, and for other good and valuable consideration, the receipt and sufficiency of which is hereby acknowledged, the parties agree as follows:

Section 1.0 - Definitions

For purposes of this Agreement, the following terms shall be defined as follows.

1.1 “Agreement” has the meaning set forth in the first paragraph above, and includes all Schedules and Exhibits attached hereto.

1.2 “Biomedical Waste” means any solid or liquid waste which may present a threat of infection to humans, including nonliquid tissue, body parts, blood, blood products, and body fluids from humans and other primates; laboratory and veterinary wastes which contain human disease-causing agents; and discarded sharps. This definition also includes used, absorbent materials saturated with blood, blood products, body fluids, or excretions or secretions contaminated with visible blood; absorbent materials saturated with blood or blood products that have dried; and non-absorbent, disposable devices that have been contaminated with blood, body fluids or secretions or excretions visibly contaminated with blood but have not been treated by an approved method.

1.3 “Bulky Waste” means discarded items that are larger than three (3) feet in any dimension, and/or otherwise will not fit within an empty Cart.

1.4 “C&D Materials” means discarded materials generally considered to be not water soluble and non-hazardous in nature, including but not limited to steel, glass, brick, concrete, asphalt material, pipe, gypsum wallboard, and lumber, from the construction or destruction of a structure as part of a construction or demolition project or from the renovation of a structure, including such debris from construction of structures at a site remote from the construction or demolition project site. The term includes clean cardboard, paper, plastic, wood, and metal scraps from a construction project; except as provided in by applicable laws, unpainted, non-treated wood scraps from facilities manufacturing materials used for construction of structures or their components and unpainted, non-treated wood pallets provided the wood scraps and pallets are separated from other solid waste where generated and the generator of such wood scraps or pallets implements reasonable practices of the generating industry to minimize the commingling of wood scraps or pallets with other solid waste; and de minimis amounts of other

non-hazardous wastes that are generated at construction or demolition projects, provided such amounts are consistent with best management practices of the construction and demolition industries. Mixing construction and demolition debris with other types of solid waste will cause it to be classified as other than construction and demolition debris. This material is not included as part of Bulky Waste collection.

1.5 “Cart” means a rollout receptacle for Residential Solid Waste or Recyclables with a capacity of 96 gallons, constructed of plastic and metal, having handles of adequate strength for lifting, and having a tight-fitting lid.

1.6 “City” means the City of Reedsburg which shall include, for purposes of this Agreement, the incorporated area of the City and the areas outside the corporate bounds of the City and receiving City service(s).

1.7 “Contractor” has the meaning set forth in the first paragraph above.

1.8 “Curbside” means the location that is within at least four (4) feet of the curb, paved surface of the public road, closest accessible public right-of-way, or other such location designated by the Contractor that will provide a safe and efficient accessibility to the Contractor’s personnel and vehicles for the placement of Carts for collection pursuant to the terms of this Agreement. For purposes of this Agreement, public road or public right-of-way means a road owned and maintained by the City or special district, or otherwise publicly-owned, or a road on private property for which an easement has been granted to the public and such road is constructed and maintained to a standard whereby access is available by the Contractor’s vehicles.

1.9 “Customer” means the owner and/or occupant of a Residential Premises.

1.10 “Force Majeure” means any act, event, or condition having a direct material adverse effect on Contractor’s ability to perform any obligation, agreement, or covenant under this Agreement, including without limitation, Contractor’s ability to collect, transport or dispose of Residential Solid Waste, Recyclables, or Bulky Waste if such act, event, or condition is beyond Contractor’s reasonable control. Such acts, events, or conditions shall include, but shall not be limited to, the following: (a) an act of God, lightning, earthquake, fire, severe weather conditions, epidemic, land-slide, drought, hurricane, tornado, storm, explosion, partial or entire failure of utilities, flood, nuclear radiation, act of a public enemy, war, blockade, insurrection, riot or civil disturbance, labor strike or interruption, extortion, sabotage, or similar occurrence or any exercise of the power of eminent domain, condemnation, or other taking by the act of any governmental body on behalf of any public, quasi-public, or private entity; or (b) the order, judgment, action, or determination of any federal, state, or local court, administrative agency, or governmental body (excepting decision interpreting federal,

state, and local tax laws), which adversely affects: (i) the ability of Contractor to perform the services contemplated hereunder; (ii) the right or ability of the Contractor to dispose of the Residential Solid Waste or (iii) the suspension, termination, interruption, denial, or failure or renewal or issuance of any permit, license, consent, authorization, or approval necessary to for Contractor to perform the services contemplated hereunder.

1.11 “Garbage” means all kitchen and table food waste, animal or vegetative waste that is attendant with or results from the storage, preparation, cooking or handling of food materials.

1.12 “Hazardous Waste” means any and all (a) hazardous substances, pollutants, and contaminants, as defined by the Comprehensive Environmental Response, Compensation and Liability Act of 1980, as amended, solid or hazardous wastes, as defined by the Resource Conservation and Recovery Act, as amended, hazardous materials, as defined by the Hazardous Materials Transportation Act, as amended, toxic substances, as defined by the Toxic Substances Control Act, as amended, toxic chemicals or extremely hazardous substances, as defined by the Emergency Planning and Community Right-To-Know Act, as amended, hazardous air pollutants, as defined by the Clean Air Act, as amended, and hazardous substances, as defined by the Clean Water Act, as amended; (b) any other toxins, chemicals, wastes, substances, or materials which pose an unreasonable risk to human health or the environment, or which are regulated under any applicable federal, state, or local laws rules, or regulations, or any other material which any governmental agency or unit having appropriate jurisdiction shall determine from time to time is harmful, toxic, or dangerous, or otherwise ineligible for disposal at the intended disposal site utilized by Contractor; (c) any material that requires other than normal handling, storage, management, transfer or disposal; or (d) any other material that may present a substantial endangerment to public health or safety, may cause applicable air quality or water standards to be violated by the normal operation of the disposal site to be utilized by the Contractor, or because of its size, durability or composition cannot be disposed of at such disposal site or has a reasonable possibility of otherwise adversely affecting the operation or useful life of such disposal site.

1.13 “Recyclables” shall mean the following materials: aluminum containers; bi-metal containers (i.e., containers made from a combination of steel and aluminum); corrugated cardboard or other containerboard; glass containers; magazines and other materials printed on similar paper; newspaper and other materials printed on newsprint; office paper; plastic containers #1-#5 (e.g., milk jugs, laundry detergent bottles, soda, and water bottles); and steel containers (tin cans). Recyclables specifically does not include, and Customers shall not dispose of any of the following: electronics; lead acid batteries; major appliances; used oil filters; waste oil and waste tires.

1.14 “Residential Premises” means a dwelling within the City occupied by a person or group of persons, including single family homes, duplexes, triplexes, quadraplexes, and mobile homes whether such mobile homes are registered as vehicles or assessed as real property.

1.15 “Residential Solid Waste” means all Garbage and Rubbish generated by a Residential Premises, excluding automobile parts, tires, C&D Materials, Recyclables, Yard Trash, Bulky Waste, White Goods, Hazardous Waste, or any Unacceptable Waste or materials as determined by the Contractor.

1.16 “Rubbish” means non-putrescible solid waste consisting of paper, rags, cardboard, cartons, wood, rubber, plastics, glass, crockery, metal cans or other such waste.

1.17 “Services” has the meaning set forth below in Section 2.2.

1.18 “Solid Waste” has the meaning set forth previously in Section 1.11.

1.19 “Special Waste” means solid wastes that can require special handling and management, including but not limited to, bulky waste, white goods, waste tires, used oil, lead-acid batteries, ash residue, yard trash, biological wastes, and mercury-containing devices and lamps, or any other material banned from Wisconsin landfills.

1.20 “Term” has the meaning set forth below in Section 2.4.

1.21 “Unacceptable Waste” means (a) waste and materials that are not part of the Services contemplated hereunder as determined by Contractor, (b) Hazardous Waste, Biomedical Waste, Special Waste, fluorescent lights, automotive batteries, paints, paint solvents, unemptied aerosol cans, compressed gas cylinders, large engine parts, small engines containing oils or fuels, chemicals, large glass panes, large tree debris, stumps, ammunition of any type, dead animals larger than 10 lbs., and firearms, (c) waste of which the acceptance and handling by Contractor would cause a violation of any permit condition, legal or regulatory requirement, substantial damage to Contractor's vehicles, equipment or facilities, or present a substantial danger to the health or safety of the public or Contractor's employees, and (d) waste which is or may be prohibited from disposal at the applicable disposal site by local, federal or state law, regulation, rule, code, ordinance, order, permit or permit condition.

1.22 “White Goods” means inoperative and discarded refrigerators, ranges, washers, water heaters, freezers, and other similar domestic and commercial large appliances.

1.23 “Yard Trash” means vegetative matter resulting from landscaping maintenance or land clearing operations at Residential Premises and includes materials such as tree and shrub trimmings, grass clippings, trees, and tree stumps.

Section 2.0 – Scope of Agreement

2.1 Recitals: Conflict The parties hereto acknowledge and agree that the “whereas” recitals set forth above are true and correct and are hereby incorporated herein by this reference. The parties further acknowledge and agree that in the event of any conflict between this Agreement and the RFP, the Proposal, or any other documents submitted by or to the City and Contractor, this Agreement shall prevail and control.

2.2 Scope The work under this Agreement shall consist of the collection of Residential Solid Waste and, Recyclables by Contractor from the Residential Premises, located in the City (collectively, the “Services”). In the performance of the Services, Contractor shall also provide the supervision, materials, and equipment necessary to complete the Services in accordance with the terms of this Agreement. Collection of Residential Solid Waste and Recyclables by Contractor shall be mandatory for all Residential Premises in the City, and all such Residential Premises shall be required by the City to use the Services to be provided by Contractor pursuant to this Agreement. The scope of the Services to be provided by Contractor hereunder shall not be amended or modified without the mutual consent of the parties hereto.

2.3 Exclusivity During the term of this Agreement, Contractor shall provide the Services and in accordance with the terms of this Agreement and shall have the sole and exclusive right to provide the Services throughout the City. The City hereby grants, and the Contractor hereby accepts, the sole and exclusive Agreement, license, and privilege to provide the Services during the Term of this Agreement and all renewal terms thereto. All such rights shall be exclusive to the Contractor and no other person or entity except the Contractor may offer or provide the Services as contemplated hereby. The City further agrees that so long as Contractor is not in default hereunder, it will not enter into any agreement or understanding with any other person or entity for performance of the Services contemplated hereby during the Term hereof.

2.4 Term The term of this Agreement shall be for the period beginning on January 1, 2027, and expiring on December 31, 2031 (the “Initial Term”). This agreement shall automatically renew unless either the City or Contractor provide written communication no less than 90 days prior to the expiration date of the Initial Term or any renewal term.

Section 3.0 – Contractor Responsibilities

3.1 Services Provided.

3.1.1 Residential Solid Waste Contractor shall collect Residential Solid Waste that is timely placed in a Cart from each Residential Premises one (1) time per week at Curbside. The Customer located at the Residential Premises shall place only bagged Residential Solid Waste in the Cart designated for Residential Solid Waste and shall place the Cart at Curbside by 6:00 am on the designated collection day. Contractor shall not be deemed to be in default in any manner of this Agreement in the event Contractor fails or refuses to collect any such Residential Solid Waste from any Residential Premises because such Residential Solid Waste was not timely placed in a Cart at Curbside in accordance with this Agreement. Contractor shall not be responsible for collection of any Residential Solid waste not properly and timely placed in a Cart in the proper location at Curbside at the designated time and on the designated day and has the right to refuse to collect all Unacceptable Waste.

3.1.2 Recyclables Contractor shall collect Recyclables that are timely placed in a Cart from each Residential Premises on a bi-weekly basis, the same days as Residential Solid Waste Collection at Curbside. The Customer located at the Residential Premises shall place Recyclables in the Cart designated for Recyclables and shall place the Cart at Curbside by 6:00 a.m. on the designated collection day. Contractor shall not be responsible for collection of Recyclables and shall not be deemed to be in default in any manner of this Agreement in the event Contractor fails or refuses to collect Recyclables from any Residential Premises because the Recyclables were not timely or properly placed in a Cart in the proper location at Curbside in accordance with this Agreement or if the Recyclables contain Unacceptable Waste.

3.1.3 Large Item Collection Bulky Waste and White Goods shall be collected on a “Pay-Per-Item” basis. Customers call or email Contractor to schedule collection. Pre-pay rates per item are based on <50 lbs. And manageable by one (1) person. Fees will apply and are payable by Customer to Contractor. Contractor shall receive payment from Customer for collection to be provided at the then applicable rate of compensation payable to Contractor as contemplated by this Agreement.

3.1.4 Annual Clean-Up Sweep Contractor shall provide an annual Clean-Up Sweep in April. During which the Contractor shall provide unlimited

curbside collection of eligible bulky items for all Customers during one (1) week in April. White Goods are excluded from this program.

3.1.5 Disposal of Waste Contractor shall deliver all Residential Solid Waste and Recyclables collected by Contractor to a disposal or other processing facility as determined by the Contractor in its sole discretion.

3.1.6 City-Owned Facilities Contractor shall provide collection services City-owned municipal facilities without additional charges to the City.

3.2 Carts

Contractor shall supply the City with Carts for every Residential Premises receiving the Services as contemplated by this Agreement. It shall be the responsibility of the Customer of Residential Premises to properly use and safeguard the Carts. Customer shall maintain the Carts in reasonably good condition, normal wear and tear excepted. Each Customer has the care, custody, and control of any Cart, and each shall have the responsibility, and shall be liable, for all loss and damage, normal wear and tear excepted, to such Cart and for the cleanliness and safekeeping of such Cart. Contractor shall have the right to charge Customer for the cost of repair or replacement of Carts, including delivery fees, if such repair or replacement is required because of abuse, misuse or damage, fire, or theft. The cost for replacement of any cart, including delivery, is \$85.00. Customers may request one or more additional Carts from Contractor for an additional volume of collection Services. Contractor shall receive payment from the Residential Unit for the additional Service to be provided to such Customer, as if such additional Service constituted an additional Residential Premises, at the then applicable rate of compensation payable to Contractor as contemplated by this Agreement. This charge shall be directly to the Residential Unit at an annual rate. Carts shall remain the property of the Contractor during the term of this agreement.

3.2.1 Contractor shall provide the City with Carts and dumpsters as described in 3.1.6. It shall be the responsibility of the City to properly use and safeguard the Carts and dumpsters. The City shall maintain the Carts and dumpsters in reasonably good condition, normal wear and tear excepted. The City has the care, custody, and control of any Dumpster or Cart, and shall have the responsibility, and shall be liable, for all loss and damage, normal wear and tear excepted, to such Dumpster and Cart and for the cleanliness and safekeeping of such Dumpster or Cart. Contractor shall have the right to charge City for the cost of repair or replacement of Dumpsters or Carts, including delivery fees, if such

repair or replacement is required because of abuse, misuse or damage, fire, or theft. Carts and Dumpsters shall remain the property of the Contractor during the term of this agreement.

3.3 Location of Carts for Collection

Carts shall be placed at Curbside for collection service as described herein. Carts shall be placed as close to the roadway as practicable without interfering with or endangering the movement of vehicles or pedestrians. When construction work is being performed in the right-of-way, Carts shall be placed as close as practicable to an access point for the Contractor's collection vehicle that permits access by Contractor's collection vehicle to the Carts without endangering Contractor's employees or equipment. Contractor shall decline to collect any Residential Solid Waste or Recyclables not placed in the Cart in accordance with this Agreement.

3.4 Hours and Days of Operation; Holidays

3.4.1. Collection Services under this Agreement shall not start before 6:00 a.m. nor continue after 6:00 p.m. each day and no collection shall take place on any Sunday.

3.4.2. The following shall be holidays for the purpose of this Agreement (each a "Holiday"):

New Years' Day

Memorial Day

July 4th

Labor Day

Thanksgiving Day

Christmas Day

Residential Solid Waste and Recyclable collections shall be delayed until the next service day when the normally scheduled collection day falls on the holiday, or the Holiday is in the same week preceding the normally scheduled collection day. For example, if the normally scheduled collection day is on Friday, during the week of Memorial Day Monday the Friday collections will be

performed on Saturday. The Contractor will not be allowed to perform collection Services on Sunday during a Holiday Week without authorization from the City.

3.5 Routes of Collection

Collection routes shall be established by the Contractor. Contractor shall submit a map designating the collection routes with the days of pick-up to the City for its approval, which approval shall not be unreasonably withheld. The Contractor may from time-to-time propose to City for approval changes in routes or days of collection, which approval shall not be unreasonably withheld.

3.6 Complaints; Missed Collections

3.6.1. Contractor shall furnish the City instructions for contacting the Contractor in the event of Customer complaints. Contractor shall also furnish each Residential Premises with instructions for contacting Contractor by local telephone for information or for service complaints. All complaints made to Contractor shall be given prompt and courteous attention.

3.6.2. In the case of alleged missed scheduled collections (a “Missed Collection”), or any other complaint, Contractor shall investigate and advise the City how it will address the issue within twenty-four (24) hours after the complaint is received. Contractor will be responsible for receiving all complaints from Residential Premises and rectifying the complaints with the Customer located at the Residential Premises. In the event the complaint received by the Contractor from a Customer is a Missed Collection and the Missed Collection was due solely to the fault of the Contractor and such Missed Collection was not due to an event of Force Majeure or any action or inaction by the City or the Customer, Contractor shall collect the Residential Solid Waste or Recyclables from such Residential Premises within one day of receipt of the complaint, except if Missed Collection deadline falls on a Saturday or a Sunday. In the event the Missed Collection was due to any act or failure to act by the Customer and/or the City or its employees, agents or representatives, Contractor shall have the right to charge either the City or Customer the Service Fees for the additional pickup by Contractor. Contractor shall provide equitable credits to the City for any complaints not resolved as described above within 24 hours if Missed Collection was due to Contractor’s failure to perform services.

3.7 Collection Equipment and Personnel

3.7.1. The Contractor shall provide an adequate number of vehicles and personnel for regular collection Services. All collection vehicles and other

equipment shall be kept in good repair, normal wear and tear excepted. Each collection vehicle shall have clearly visible on each side the identity and telephone number of the Contractor. All Residential Solid Waste and Recyclables hauled by the Contractor shall be so contained, tied, covered, or enclosed such that leaking, spilling, or blowing are prevented.

3.7.2. The Contractor shall assign a qualified person or persons to be in charge of its performance of this Agreement. The Contractor's employees performing the Services contemplated hereunder shall wear a uniform or shirt bearing the Contractor's name. Each employee of Contractor who drives a vehicle pursuant to his or her duties in the performance of this Agreement shall, at all times, carry a valid Wisconsin driver's license for the type of vehicle he or she is driving. The Contractor shall provide operating and safety training for all personnel.

3.8 Access

The Contractor shall be required to provide the collection Services described herein to all Residential Premises located on publicly owned roadways accessible to standard solid waste collection vehicles. The City shall maintain all publicly owned roads and bridges in a condition that affords safe access by Contractor's standard solid waste collection vehicles. The City shall require occupants of Residential Premises to place Carts at Curbside for collection in accordance with the terms and conditions of this Agreement. The City shall require the Customer located at the Residential Premises not accessible to standard solid waste collection vehicles to place Carts at an accessible location on a publicly owned roadway as determined by the Contractor. If the Cart to be collected pursuant to this Agreement, is blocked in any way to prohibit collection, Contractor shall have the right to charge, and the Resident agrees to pay, for an additional pick-up as contemplated by Section 3.7.2. Contractor shall not be liable in any way and shall not be deemed to be in breach of this Agreement, for the failure to collect any materials in the event Contractor did not have or was denied access to the Residential Premises or to the Customer's Cart and other materials to be collected as provided hereunder.

3.9 Office

The Contractor shall maintain an office or such other facilities through which it can be contacted. It shall be equipped with sufficient local service

telephones and shall have a person to answer such telephones from 8:00 a.m. to 4:30 p.m. daily Monday through Friday.

3.10 Natural Disasters

In the event of a hurricane, tornado, major storm or other natural disaster, the Contractor's sole responsibility shall be to reestablish regular routes and schedules for the Services as soon after the natural disaster as possible. The collection of Residential Solid Waste and Recyclables shall be the highest priority. The collection of debris generated by a natural disaster shall not be the responsibility of the Contractor. Under a separate agreement, the City shall procure collection services for debris generated by a natural disaster. The Contractor agrees to provide reasonable cooperation, at no additional cost to the Contractor unless agreed to by the parties, with the City and the person or entity collecting the debris in the aftermath of a natural disaster to return the City to its pre-disaster state. The Contractor shall resume its performance of Services as soon as commercially practicable after such storm or disaster.

3.11 Compliance with Law; Permits

The Contractor shall comply with all applicable local, state, and federal laws, rules, regulations, ordinances and statutes in the performance of this Agreement; provided, however that this Agreement shall govern the obligations of the Contractor where there exist conflicting ordinances of the City on the subject, and the City agrees to waive the requirements of such ordinances in the event of such a conflict. If the collection or disposal of any solid waste hereunder shall become restricted or prohibited by any such applicable law, ordinance, statute, rule or regulation, such type of waste shall be eliminated from the requirements and provisions of this Agreement. Contractor shall obtain all applicable permits, licenses, and other approvals necessary to perform the Services.

3.12 Delinquent and Closed Accounts

The Contractor shall discontinue the Services at any Residential Premises if directed to do so, in writing, by the City. Upon further written notification by the City, the Contractor shall resume the Services contemplated hereunder on the next regularly scheduled collection day. The City shall indemnify and hold the Contractor harmless from any claims, suits, actions, losses, damages, liabilities, or expenses (including but not limited to expenses of investigation and attorney's

fees) resulting from the Contractor's discontinuing service at any location at the direction of the City.

Section 4.0 – City Responsibilities

4.1 Service Referrals

The City will be responsible for referring to Contractor any service requests by the Customers and/or complaints of which the City becomes aware that are not reported directly to the Contractor.

4.2 Compliance With law

The City shall comply with all applicable local, state, and federal laws, rules, regulations, ordinances, consents, judgments and statutes in the performance of this Agreement.

Section 5.0 – Compensation

5.1 Fees and Payment

5.1.1. Beginning on January 1, for and in consideration of the Services to be performed in accordance with this Agreement, the City will pay the Contractor the Service Fees set forth on Exhibit A attached hereto and incorporated herein, as may be adjusted pursuant to the terms of this Agreement (the "Service Fees"). The City shall pay the Service Fees to Contractor within thirty-one (31) days of receipt of Contractor's monthly invoice.

5.1.2. The Contractor shall be entitled to payment for Services rendered irrespective of whether or not the City collects amounts owed from the Residential Premises. For purposes of calculating the amount of the Service Fees to be paid to the Contractor, the number of Residential Units shall be based the City's current tax records for the applicable calendar month; provided however that if either party disputes the accuracy of the tax records as a basis for the number of Residential Units within the City then a physical unit count conducted jointly between the City and the Contractor shall prevail and apply prospectively after such a count has been conducted. The Residential Unit count shall be provided by the City to Contractor monthly, based on the additions or removals of Residential Units.

5.2 Other Service Fee Adjustments

The Service fees set forth in Exhibit A shall be increased annually each January 1 of the calendar year. The City agrees that Contractor may also increase or decrease rates from time to time, to adjust for increases in operational costs or expenses incurred by Contractor: (a) as a result of a “Change in Law,” whether imposed retroactively or prospectively. A Change In Law means any amendment to, or promulgation of any federal, state, City, or local statute, regulation, or ordinance after the date of this Agreement that imposes, changes, modifies, and/or alters requirements upon: (i) performing the Services; (ii) the operation of the applicable disposal facility accepting the solid waste collected pursuant to this Agreement; or (iii) the disposal of Residential Solid Waste, processing of Recyclables, or which statute, regulation, or ordinance requires the Contractor to seek either an amendment or modification to, or reissuance of any required permits, licenses, certificates of public convenience and necessity, approval or authorization issued by any governmental body entitling the Contractor to perform the Services; (b) due to any new or additional Fees and Taxes imposed after the date hereof. Fees and Taxes means any federal, state, local or other taxes, assessments, fees, host charges, surcharges, or similar charges directly or indirectly related to the Collection Services which are imposed on the Contractor by law, ordinance or regulation and/or agreement with a governmental body, whether imposed retroactively or prospectively; and (c) a result of an event of Force Majeure that materially and adversely affects the cost of collection, transportation or disposal of solid waste by Contractor.

5.3 Fuel Surcharge

Contractor shall, on a monthly basis, add a Fuel Surcharge or Rebate to the City’s invoice for services performed as part of this Agreement. The Fuel Surcharge will be based on the Midwest On-Highway Diesel (Midwest (PADD 2) price as published on the last Monday of every month by the United States government, which data is available on the internet as https://www.eia.gov/dnav/pet/pet_pri_gnd_dcus_r20_w.htm. The Fuel Surcharge will be based on rolling average prices for the prior month. The Fuel Surcharge shall be calculated as follows: For every \$0.05 increases in the average price of fuel for the prior month of \$5.00 per gallon, the total invoiced amount shall be increased by \$0.04 per Residential Unit in accordance with the Fuel Surcharge/Rebate Table in Exhibit A; for every \$0.05 decrease below \$2.50 per gallon, there shall be a rebate per Residential Unit in accordance with the Fuel Surcharge/Rebate Table in Exhibit A.

Section 6.0 - Indemnity

The Contractor will indemnify, defend and hold harmless the City, its officers, agents, insurers and employees (the “City Parties”) from and against any and all suits, actions, legal proceedings, claims, demands, damages, costs, expenses, including reasonable attorney’s fees (“Damages”), arising out of the negligent act, failure to act, or intentional conduct of the Contractor its officers, agents, and employees in the Contractor’s performance of this Agreement; provided however, nothing herein shall require Contractor to indemnify, defend or hold the City Parties harmless from any such Damages to the extent they result from, are due to or arise in connection with the acts of, or any failure to act by, any City Party.

Section 7.0 – Insurance

The Contractor shall at all times during the Agreement maintain in full force and effect Employer’s Liability, Worker’s Compensation, Automobile Liability, and Commercial General Liability. The Contractor agrees to furnish the City certificates of insurance or other evidence satisfactory to the City to effect that such insurance has been procured and is in force upon request. For the purpose of this Agreement, the Contractor shall carry the following types of insurance in at least the limits specified below:

- a. Commercial general liability insurance with a limit of not less than the greater of (i) \$1,000,000 per occurrence and \$2,000,000 general aggregate.
- b. Vehicle liability insurance, including coverage for owned, non-owned and hired vehicles, with a combined single limit of not less than the greater of (i) \$1,000,000 and containing the broad form pollution endorsement.
- c. Worker’s compensation insurance in the amount of state and federal statutory requirements; and
- d. Employer’s liability insurance with a limit of not less than \$1,000,000.
- e. Excess Liability coverage with a limit of not less than \$5,000,000.

Contractor shall cause the City to be named as an additional insured on the Commercial General Liability Policy, and the Automobile Policy. All insurance contracts to be procured and maintained by Contractor pursuant to this Agreement shall be written with a carrier whose A.M. Best rating is not less than A+ X. Prior to commencement of Contractor’s Services, Contractor shall provide City with certificates of insurance evidencing the same. Coverage shall be written on a primary and non-contributory basis.

Section 8.0 – Title to Waste

Title to the Residential Solid Waste, Bulky Waste and Recyclables to be collected under this Agreement shall pass to the Contractor once it is placed in the vehicle under control of the Contractor; provided however, that the Contractor shall not accept title to waste or materials that are Unacceptable Waste regardless of whether the Unacceptable Waste is loaded in the vehicle or unloaded, and title to such waste shall remain at all times with the City and/or the generator thereof. The Contractor shall not be required to collect or dispose of Unacceptable Waste set-out by any Residential Premises. Title to Recyclables shall pass to the Contractor once they are placed at Curbside by the Customer.

Section 9.0 – Events of Default; Remedies

9.1. Events of Default by Contractor The following shall constitute events of default on the part of the Contractor except to the extent caused by the occurrence of an event of Force Majeure or the acts of, or failure to act by, the City, its officers, employees, agents or representatives:

9.1.1 Failure by the Contractor to perform any material obligation of the Contractor under the terms of this Agreement, and continuance of such failure after (i) written notice thereof has been provided by the City specifying such failure and requesting that such condition be remedied, and (ii) Contractor's failure to cure the default or immediately initiate and diligently pursue reasonable action and cure such nonperformance within fifteen (15) days after receiving notice from the City (provided, if such failure is of a nature that it cannot be cured within such fifteen (15) day period, Contractor shall not be in default if Contractor commences the curing of such failure within such fifteen (15) day period, and diligently pursues the curing thereof; or

9.1.2. The Contractor becomes insolvent or bankrupt and cannot to pay its bills when they become due, files a petition in bankruptcy or has such a petition filed against it (and fails to lift any stay imposed thereby within ninety (90) days after such stay becomes effective), has a receiver appointed with respect to all or substantially all of its assets; makes an assignment for the benefit of creditors; or ceases to do business in the ordinary course.

9.2. Events of Default by City The following shall constitute events of default on the part of the City, except to the extent excused by the occurrence of an event of Force Majeure or the act of, or failure to act by, the Contractor:

9.2.1 A failure by the City to timely perform any obligation under the terms of this Agreement, and the continuance of such failure after (i) written notice thereof has been provided by the Contractor specifying such failure and requesting that such condition be remedied, and (ii) City's failure to cure the default or immediately initiate and diligently pursue reasonable action and cure such nonperformance within fifteen (15) Days after receiving notice from the Contractor (provided, if such failure is of a nature that it cannot be cured within such fifteen (15) day period, the City shall not be in Default if Contractor commences the curing of such failure within such fifteen (15) day period, and diligently pursues the curing thereof;

9.2.2. The City becomes insolvent or bankrupt and cannot to pay its debts when they become due, files a petition in bankruptcy or has such a petition filed against it (and fails to lift any stay imposed thereby within ninety (90) days after such stay becomes effective), has a receiver appointed with respect to all or substantially all of its assets; makes an assignment for the benefit of creditors; or ceases to do business in the ordinary course.

9.3. Remedies Upon an Event of Default

9.3.1 If a party is in default pursuant to this Section 9, then, at the option of the non-defaulting party, this Agreement may be immediately terminated or suspended upon written notice to the defaulting party as contemplated by this Section 9, or this Agreement may be continued in force and the non-defaulting party shall have the right to take whatever action at law or in equity deemed necessary or desirable to collect any amounts then due or thereafter to become due under this Agreement, or to enforce performance of any covenant or obligation of the defaulting party under this Agreement; provided however, notwithstanding any alleged default by Contractor, or the election of any remedy by City in the event of such default by Contractor, City agrees to pay the Service

Fees due and owing to Contractor for all Services rendered in accordance with this Agreement.

9.3.2. The rights and remedies under this paragraph shall be in addition to those otherwise allowed by law or in equity. Any and all rights and remedies which either party may have under this Agreement, at law or in equity, shall be cumulative and shall not be deemed inconsistent with each other, and any two or more of all such rights and remedies may be exercised at the same time insofar as permitted by law. Any rights of the Contractor not expressly granted in this Agreement are reserved by Contractor.

9.3.3. The failure of either party at any time to require performance by the other party of any provisions hereof shall in no way affect the right of such party thereafter to enforce the same. Nor shall waiver by either party of any breach of any provisions hereof be taken or held to be waived of any succeeding breach of such provisions or as a waiver of any provision itself. Further, each party agrees that the other would be irreparably damaged if any provisions of this Agreement were not performed in accordance with its specific terms or was otherwise breached by the other. Therefore, the parties agree that each party shall be entitled to an injunction or injunctions, without being required to post any form of bond, to prevent breaches of this Agreement or any of its provisions by the other and to specifically enforce this Agreement or any of its terms and provisions, in addition to any other remedy to which each party may be entitled, at law or in equity.

9.3.4 In addition to the forgoing and any other rights or remedies that Contractor may have pursuant to this Agreement or at law or in equity, in the event the City fails to make any payment to Contractor when due as required by the provisions of this Agreement, the City shall immediately provide Contractor with a complete list of all Residential Premises and any other person or entity receiving collection Services by Contractor as provided for hereunder, such list to include such information as Contractor deems necessary. The City expressly acknowledges and agrees that in such an event of default by City, Contractor shall have the right, but not the obligation, without any further action by the parties hereto, to bill such Residential Premises and any other person or entity directly for the collection Services rendered by Contractor, to terminate or suspend any collection Services immediately upon nonpayment by such Residential Premises and to pursue any rights and remedies available to Contractor at law or in equity as a result of such nonpayment.

9.4. Force Majeure

In the event either party is rendered unable, in whole or in part, to perform its obligations hereunder due to an event of Force Majeure, it shall notify the other party of such event and the obligations of such party may be suspended during the continuation of any inability so caused by such event of Force Majeure. Except in the case of nonpayment of the Service Fees by the City and the agreements and obligations by the City set forth in Section 2.2 and 2.3, neither party shall be liable in any manner, and neither party shall be considered in default hereunder, for any failure to perform its respective obligations under this Agreement if such failure to perform is due to an event of Force Majeure.

Section 10.0 – Miscellaneous Provisions

10.1 Notice Any notice, demand, communication, or request required or permitted hereunder shall be in writing and delivered in person or sent by a nationally recognized overnight delivery service, or certified mail, postage prepaid as follows:

As to the City:

City of Reedsburg

134 South Locust Street

P.O. Box 490

Reedsburg, WI 53959

As to Contractor:

GFL Solid Waste Midwest, LLC

4225 25th Ave

Mauston, WI 53948

Attn: Municipal Market Manager or General Manager

Notices shall be effective upon delivery or refusal of delivery at the address as specified above. Changes in the respective addresses to which such notice is to be directed, may be made from time to time by written notice.

10.2 Choice of Law; Attorney's Fees

(a) This Agreement shall be governed by and interpreted under the laws of the State of Wisconsin. In the event that either party is required to take any legal action to enforce the terms and conditions of this Agreement because of the breach of or failure to perform any term or condition by the other party, the non-prevailing party agrees to pay all costs expended by the other party, including reasonable attorney fees.

10.3 Independent Contractor

Contractor, in the performance of this Agreement, is acting as an independent contractor and not as an employee, agent, partner or joint venture of City, and neither party shall not hold itself out as such or knowingly permit another to rely on such belief. Nothing in this Agreement is intended or shall be construed to create any association, partnership, joint venture or employment relationship between the parties, nor shall City have any right to enter into any agreement or commitment on behalf of Contractor or to bind Contractor in any respect whatsoever. Contractor's personnel shall not be considered employees of the City by reason of their performance of the Services or other work or services contemplated by this Agreement and Contractor shall bear sole responsibility for all payroll and employment taxes relating to Contractor's personnel.

10.4 Entire Agreement; Binding Agreement

This instrument contains the entire agreement between the parties relating to the rights herein granted and the obligations herein assumed. Any oral representation or modifications concerning this instrument shall be of no force or effect and this Agreement may not be amended or modified except by a subsequent modification in writing signed by the parties hereto. This Agreement shall inure to the benefit of and shall be binding upon the Contractor, the City and their respective successors and assigns, subject, however, to the limitations contained in this Agreement.

10.5 Severability

If any part of this Agreement for any reason is declared invalid, such decision shall not affect the validity of any remaining portion, which remaining portion shall remain in force and effect as if this Agreement had been executed with the invalid portion thereof eliminated. Any void provision shall be deemed severed from the Agreement and the balance of the Agreement shall be construed and enforced as if the Agreement did not contain the particular portion or provision held to be void. It is hereby declared the intention of the parties that they would have executed the remaining portion of this Agreement without

including any such part, parts or portions which may, for any reason, be hereinafter declared invalid.

10.6 No Waiver

Neither any failure nor any delay by any party in exercising any right, power or privilege under this Agreement or any of the documents referred to in this Agreement will operate as a waiver of such right, power or privilege, and no single or partial exercise of any such right, power or privilege will preclude any other or further exercise of such right, power or privilege or the exercise of any other right, power or privilege.

10.7 Captions

The titles or headings preceding any section or paragraph are for reference and convenience only and shall be in no way construed to be a material part of this Agreement.

10.8 Assignment

No assignment or transfer of this Agreement or any right occurring under this Agreement shall be made in whole or part by the Contractor without the express written consent of the City, such consent not to be unreasonably withheld or delayed.

10.9 Counterparts

This Agreement may be executed in counterparts, each of which shall be an original and all of which shall constitute but one and the same instrument.

10.10 Representations The City represents and warrants to Contractor and covenants and agrees as follows:

- The parties signing this Agreement on behalf of the City have been authorized to do so by specific action of the City Council and adopted this _____ day of _____, 20____.

- The City validly exists as a political subdivision under the laws of the State of Wisconsin. The City has full power and authority to enter into this Agreement and to fully perform all of its duties and obligations hereunder. The City has duly authorized the execution and delivery of this Agreement and the City's performance of all of its duties and obligations contained herein, and this Agreement constitutes a valid and legally binding obligation of the City, enforceable in accordance with its terms. Without limiting the generality of any of the foregoing, the City has provided all public notices and held all public meetings, hearings, and the like required by applicable law, rule, regulation or ordinance in connection with the City's and execution of this Agreement.

- No consents or approvals are needed for the entering into or performance of this Agreement by the City. Neither the entering into nor the performance of this Agreement by the City will result in a violation of or be in conflict with any statute, rule, regulation, ordinance, agreement, instrument, judgment, decree, or order to which the City is a party or by which the City or its assets is bound. This Agreement is in accordance with the local Solid Waste Management Plan applicable to the City.

- There is no action, suit, judgment, consent order or investigation or proceeding pending or, to the best of the City's knowledge and belief, threatened, relating to this Agreement. The City will notify Contractor promptly if any such action, suit, investigation or proceeding is instituted or threatened. In connection with the execution, delivery and performance of this Agreement, the City is in compliance with all applicable federal, state and local laws, rules, regulations, orders, ordinances, judgments permits, licenses, approvals, and variances, and the City as not received any notice of any complaint or violation of any of the foregoing. The City will notify the Contractor promptly upon receipt of any complaint or notice of non-compliance with any of the foregoing.

- The representations and warranties of the City are true and correct in all material respects at and as of the Effective Date and continuing during the Term of this Agreement.

IN WITNESS WHEREOF, the parties hereto have executed this Agreement on the date evidenced on the first page hereof.

CITY OF REEDSBURG

Name: _____

Title: _____

Witness: _____

Title: _____

GFL SOLID WASTE MIDWEST LLC

Name: _____

Date: _____

Title: _____

EXHIBIT A

TERM	TRASH	RECYCLE	TOTAL COST
2027	\$10.50	\$7.00	\$17.50
2028	\$10.82	\$7.21	\$18.03
2029	\$11.14	\$7.43	\$18.57
2030	\$11.48	\$7.65	\$19.13
2031	\$11.82	\$7.88	\$19.70

FUEL SURCHARGE/REBATE TABLE

Fuel Price		Refund	Fuel Price		Surcharge
\$ 2.00	\$ 2.04	\$ 0.18	\$ 5.00	\$ 5.04	\$0.04
\$ 2.05	\$ 2.09	\$ 0.16	\$ 5.05	\$ 5.09	\$0.08
\$ 2.10	\$ 2.14	\$ 0.13	\$ 5.10	\$ 5.14	\$0.12
\$ 2.15	\$ 2.19	\$ 0.12	\$ 5.15	\$ 5.19	\$0.16
\$ 2.20	\$ 2.24	\$ 0.10	\$ 5.20	\$ 5.24	\$0.20
\$ 2.25	\$ 2.29	\$ 0.09	\$ 5.25	\$ 5.29	\$0.24
\$ 2.30	\$ 2.34	\$ 0.06	\$ 5.30	\$ 5.34	\$0.28
\$ 2.35	\$ 2.39	\$ 0.04	\$ 5.35	\$ 5.39	\$0.32
\$ 2.40	\$ 2.44	\$ 0.03	\$ 5.40	\$ 5.44	\$0.36
\$ 2.45	\$ 2.49	\$ 0.01	\$ 5.45	\$ 5.49	\$0.40
\$ 2.50	\$ 2.99	N/A	\$ 5.50	\$ 5.54	\$0.44
			\$5.55+		*See below

****For every \$.05 increase in fuel, the table will increase \$.04 as the above table ends at \$5.54/gal. (i.e. \$5.55 - \$5.59, surcharge = \$0.48, etc.)***



Todd C. Bollenbach
Municipal Account Executive
Office: (608) 257-4285
Cell: (608) 225-7843
toddb@pellitteri.com

City of Reedsburg:

RFP Response for Residential Solid Waste and Recycling Collection and Disposal



September 14th, 2026

Steve Zibell –
Director of Public Works

Page 1



➤ *Pellitteri Narrative for The City of Reedsburg*

Over 20 years ago, Pellitteri Waste Systems set out to find the first municipality to entrust us in providing fully-automated curbside trash and recycling services, and to this day... we continue to serve that same community who was willing to let us show that we could do it. Over the span of 20 years, Pellitteri has more than proven our ability to provide this service and our focus has shifted from showing that we can, to showcasing what makes us an industry leader. And as a result, Pellitteri Waste Systems now services over 85,000 households in Southern Wisconsin!

- To date, we have implemented fully-automated residential refuse and recycling service systems in over 45 municipalities and 70 private homeowner associations.
- Of the more than 45 municipal curbside residential contracts awarded since inception of our program, we have a **100% renewal rate**. Pellitteri has **never lost a municipal customer** and it's something we're very proud of!
- Many of our municipalities have opted, within the first 18 months of a 5-year contract, to amend their terms to a 10-year contract to take advantage of our services at more favorable rates. This is an option made available in recent years to extend additional cost savings to customers who value superior service with long term and stable pricing.
- Pellitteri Waste Systems was also selected to receive and sort the City of Madison's recycling for their 280,000 residents, while also being the exclusive waste hauling company for Dane County, servicing County-owned facilities and parks for the last 20-plus years.

Meeting the needs of our customers has always been the top priority at Pellitteri Waste Systems, which is why we are pleased to offer our '**customer first**' services to the City of Reedsburg and its residents. In addition to our customer first service approach, there are many aspects of Pellitteri Waste Systems that truly set us apart in our industry:

- Being a **local family-owned and operated company** for over 46 years allows us to offer your community a personalized family-to-family approach. This approach, along with our 185 employees and over 100 trucks, benefits all our residential customers by providing unmatched service and response time to meet each residents' needs.
- We also own and operate a state-of-the-art recycling material recovery facility (MRF), as we are devoted to helping our customers increase the number of items and materials that can be recycled, instead of filling up a landfill. Managing our own processes also enables us to accept items you would not be able to recycle elsewhere such as pizza boxes, milk cartons, properly prepared shredded paper, and pots & pans.
- Another benefit to partnering with Pellitteri is our ability to accept bagged recyclables, a program that has been discontinued by most other waste haulers in Wisconsin. Last, but certainly not least, we are proud to say we have never intentionally sent recyclable glass to a landfill, something that is disappointingly common in our industry.



➤ *Partnering with a family-owned and operated business does make a difference!*

Our Mission

To continue the Pellitteri family business's tradition of service by promptly responding to customer needs, offering individualized solutions, effectively communicating and following through. These solutions will be environmentally and fiscally responsible. Our commitment to safety, professionalism, and personal growth will foster an environment which benefits our team, clients and community.

Our Business Values

- Be honest and truthful in all matters.
- Treat all people as we want to be treated.
- Work safely.
- Be good stewards of our environment.
- Follow all rules and regulations.
- Be friendly and positive, promote a spirit of excitement.



Pellitteri Waste Systems is a full-transparency company with **owners who actually live in Southcentral Wisconsin** and proudly put their family name on the business. There is a lot more at stake personally when your name is on the trucks, and you are raising a family within the markets you are servicing. As you can see, Pellitteri Waste Systems is committed to staying family owned for generations to come!



➤ ***Value Added Benefits from working with a Family-Owned Company***

- Website page dedicated specifically to the City of Reedsburg residents with holiday notices, collection calendars, bulk item pick-up pricing, a recycle right tool, many FAQ's and interaction through social media platforms (*example on Page 20*).
- A fully-staffed, LOCAL customer service team dedicated to assisting the City of Reedsburg residents and administration with anything they may need. We want to receive and answer resident calls directly, as we feel it's the best (and fastest) way to serve the community! We can be more involved, reduce response times, and take the onus of handling these questions and/or concerns off the City staff! We're proud to offer:
 - Unmatched response time with all inquires.
 - Numerous reuse and recycling options given prior to setting up 'bulky item' pick-ups.
 - Education of new residents on cart program, recycling education, and collection schedules.
- We have included testimonials from some of our current municipalities who speak to the value of working with a live, fully-staffed team. No need to sit on hold to get a person on the phone. Our staff has a direct line of communication with all departments who service your community, streamlining communications for any unexpected changes or requests.
- Coupons for our other services on the annual residential service calendars provided as a PDF.
- Website and email notification of Holiday service day changes. Residents are encouraged to sign up for our email notices on our website and/or download the new Pellitteri mobile app.
- Prompt and timely reporting for City staff.

▪ **Download Pellitteri's Mobile App!:**

- Shows your specific collection schedule
- Weekly reminders to get cans out that you can sync to your personal calendar
- Real time updates for holidays and inclement weather
- Searchable recycling database with our interactive "recycle right" tool





➤ *Our Ongoing Efforts to Reduce Waste*



With the constant evolution of technology, we continue to make strides by implementing equipment to automate processes and minimize the number of recyclables getting through our system and not being recognized accordingly.

State-of-the-art robotic arms that assist in the sorting efforts with pinpoint accuracy to ensure the efforts of the public are not going to waste by having clean recyclables discarded as trash.



We continue to expand our fleet of trucks to include compressed natural gas (CNG) vehicles to take advantage of the abundant American-generated natural gas and the growing number of CNG stations – including the Dane County Landfill, where the gas given off from trash is converted into truck fuel.



In addition to offering free guided tours of our MRF, Kipp Street Station, we back up our commitment to recycling by producing videos on recycling tips to help educate residents on minimizing contamination. Our goal is to reduce confusion in recycling through our ongoing education efforts.

We want to help teach the public proper ways to recycle while minimizing contamination. We currently offer almost 40, 1-minute videos with recycling tips for your residents, along with a 7-minute video showing you what happens to your recycling once it arrives at the recycling facility.



➤ *Pellitteri Waste Systems' Ongoing Recycling Efforts*

We are always looking at ways to increase the value of recyclables and produce a clean product that processors can use. Our track record of innovation supports our desire to constantly revolutionize our processes. We have always been open to programs brought to us by our communities, which we would welcome from the City of Reedsburg should you decide to partner with Pellitteri Waste Systems.

- We have added new technology to our system that will further separate smaller OCC boxes from the mixed paper stream to be properly placed into the OCC stream. Previously, a larger percentage of these smaller boxes were being turned into tissue paper, essentially making them end of life products. By investing in technology to move these boxes into the OCC stream, it increases the percentage of OCC and ensures the OCC is turned into cardboard boxes that can be recycled multiple times.
- We have also added more sorting technology to further enhance the plastic sorting capabilities at our MRF. This project focuses on capturing more of the recycling containers that are not properly prepared. For example, a PET bottle that has more residue within the bottle than the previous system could handle would be discarded as residual. Through upgrades, we are now able to capture more of the PET bottles and keep the residual trash down, lowering the costs associated with residual.
- Additionally, through our grant from the Paper Cup Institute, we have implemented and promoted paper cup recycling within our curbside program. This has allowed us to add hot and cold paper cups to our list of accepted recyclables. Stop throwing away those Starbucks cups, we have a home for them now!
- And as of 2025... **PIZZA BOXES** are now completely recyclable!! And yes, even with a little grease and cheese on them!





➤ **Waste Collection Information**

In an automated collection system, carts need to be placed within 2 feet of the curb, not blocked by any object, and not within four feet of a mailbox, tree, car, another cart or any other object on either side.

Our residential trucks are equipped with GPS systems and cameras that allow Pellitteri Waste Systems to better resolve resident concerns pertaining to perceived service inconsistencies. In addition, we employ a fully staffed customer service team, which offers the ability to speak with **live staff** in case of any extra service needs.

These representatives are trained to manage calls directly from the residents of the City of Reedsburg to make sure any inquiries are resolved in a timely and acceptable manner. All correspondence is logged into our CRM system to document communications from your residents. We are happy to provide copies of the reporting logs upon request.

AUTOMATED REFUSE COLLECTION SPECIFICATIONS

- Refuse collection will occur weekly via each resident utilizing a Pellitteri-owned trash cart. Pellitteri Waste Systems will empty these carts every week provided carts are placed curbside on their scheduled days. Carts must be placed in an accessible curbside position (within two feet of street) before 6:00 am on the scheduled days. If no refuse cart is curbside on their scheduled pickup day, when we arrive for pickup, no refuse will be picked up for that week.
- Proper preparation of carts include the cart being placed in an accessible location for the truck (i.e., not behind or within four feet of recycling cart, parked cars, mailboxes, or other obstructions). Carts should not be overloaded; the lids should be completely shut to keep the contents inside.
- Additional trash that will not fit in a full cart can be placed in a plastic bag(s) next to the trash cart: provided the homeowner has called Pellitteri and prepaid for the additional bag(s).
- Pellitteri will replace any carts damaged due to driver negligence. Any carts lost, stolen or damaged for any other reason will have to be replaced by the resident at a current cart replacement cost of \$75, and is subject to an annual escalator.
- Refuse does NOT include hazardous materials such as chemicals, explosive waste, lead acid batteries, and LITHIUM-ION batteries. Electronics such as cell phones, TV's, computers, etc. are also not accepted (*Prohibited Materials Reference list shown on page 24*).



➤ Recycling Collection Information

AUTOMATED RECYCLABLES COLLECTION SPECIFICATIONS

“All-In-One” recycling shall include newspaper, corrugated cardboard (**Including pizza boxes!**), mixed paper, magazines, junk mail, brown craft bags, milk cartons, paper cups, chipboard, aluminum cans, steel cans, pots & pans, tin cans, rinsed glass bottles and jars, and plastic containers 1-7 (*please reference the expanded recycling sheet on page 23 for a more comprehensive list of materials allowed and their specific preparation for collection*).

We will provide an annual list of accepted single stream recycling materials as a PDF to the City for their use and provide this information on our dedicated webpage for City of Reedsburg residents at pellitteri.com.

- Recycling collection will occur every other week via each resident utilizing a Pellitteri-owned cart. Pellitteri Waste Systems will empty these carts provided carts are placed curbside on their scheduled day. Carts must be placed in an accessible curbside position (within two feet of street) before 6:00 am on scheduled day. If no cart is curbside when we arrive for pickup on the scheduled pickup day, no recyclables will be picked up for that week.
- Proper preparation of cart includes the cart being placed in an accessible location for the truck (i.e., not behind or within four feet of refuse cart, parked cars, mailboxes or other obstructions). Carts should not be overloaded; the lids should be completely shut to keep the contents inside.
- Additional recyclables that will not fit in a full cart can be placed in clear plastic bag(s) next to the recycling cart: provided the homeowner has called Pellitteri and prepaid for the additional bag(s). We will accept bags up to 32 gallons in size no heavier than 50 lbs. Pricing is provided in the attached bulky item price list.
- Pellitteri will replace any carts damaged due to driver negligence at no cost to the resident. Any carts lost, stolen or damaged for any other reason will have to be replaced by the resident at the current cart-replacement cost of \$75, and is subject to an annual escalator.
- Recycling does NOT include hazardous materials such as chemicals, explosive waste, lead acid batteries, and LITHIUM-ION batteries. Electronics such as cell phones, TV's, computers, etc. are also not accepted.

** Please reference our Mobile App! Pellitteri has a user-friendly mobile app with a searchable recycling database, City resident's collection schedules, service reminders and the option to sync to your personal calendar! **





➤ *Proposal Specifications*

We appreciate the opportunity to submit our proposal to the City of Reedsburg for providing curbside garbage and recycling collection services for your community.

- The information and pricing that follows is contingent upon Pellitteri Waste Systems being awarded both trash and recycling collection, with services starting January 1st, 2027.
- The City will have the option to convert to a 10-year term within the first 18 months of the contract.
- Our quote includes all taxes and surcharges as of September 1st, 2026. Pellitteri Waste Systems will be reimbursed for any additional expenses created by any new or amended laws, statutes, or ordinances that add new or increased environmental taxes or fees or required mandatory collection and/or disposal of refuse or increased rates by the Landfill or MRF other than the manner described in this proposal.
- Pellitteri reserves the right to use any landfill for waste and any MRF for recycling. Our plan is to utilize the Dane County Landfill for waste, and our MRF, Kipp Street Station, for recycling.
- Fuel surcharge only applicable if fuel costs surpass \$4.00/gallon. Fuel surcharge table outlined on page 16.
- The City of Reedsburg will give Pellitteri trucks access to any household covered under this contract and will not hold Pellitteri responsible for any damage to roads required to be used for servicing households covered under this contract. The City of Reedsburg will secure and provide indemnification to Pellitteri from damage to roadways from normal wear and tear in all private roads, alleys or driveways as well as any abutting landscape.
- The Contractor shall not be liable for any claims of liability resulting from the negligence or willful misconduct of the City, its agents, or employees.
- In the event the Contractor is delayed in or prevented from performing its obligations hereunder, whether in whole or in part, by reason of or as a result of any force majeure, the Contractor shall be excused from performing such obligations during such force majeure. The term force majeure as used herein means acts of public enemies, blockades, wars, insurrections, governmental restraints, whether Federal or State, civil or military, civil disturbances, explosions, labor strikes not involving the Contractor, the inability to obtain necessary materials, including fuel, tires and supplies, and such other causes which are beyond the control of the Contractor.



➤ **Proposal Specifications** *Continued...*

- Additional trash and/or recyclables that will not fit in a full cart can be placed in bags next to the cart, provided the homeowner has called Pellitteri and prepaid for the additional bag(s). Additional recycling must be placed in clear bags. We will accept bags up to 32 gallons in size no heavier than 50 lbs. Additional bags will be charged on a per-bag basis (see attached pricing on page 16). Residents may request an additional trash or recycling cart for an annual pre-paid fee paid to Pellitteri directly.
- Public streets in the City are suitable for the Contractor's vehicles used in the collection of refuse and recyclables. If the City prohibits the Contractor from operating its collection vehicles on a public street, the Contractor shall not be required to collect on such street.
- Pellitteri's standard trash carts and recycling carts are both 96-gallon in size. Carts remain the property of Pellitteri at the end of the contract.
- Pellitteri's transition and rollout plan for new cart delivery is outlined on pages 17-19.
- *** Please note:* To provide residents the option of selecting their cart size prior to contract start, Pellitteri would need to know if they are the chosen provider by September 21st. There are time constraints to get address, mailers sent and returned, and carts ordered. If the City needs more time to make their decision, all residents will receive our standard 96-gallon carts.
- Any resident that wants to exchange their trash or recycling cart for a different size AFTER carts are delivered may do so but will be subject to a \$50 swap out fee (*subject to an annual escalator*).
- All non-base or additional services (additional dumpsters, increased service, cart swaps, special events, etc.) are subject to an additional cost and annual escalator.
- The acceptable industry standard for contaminants in recyclables is 10%. If recyclables collected in the City of Reedsburg exceed 10% contamination, Pellitteri will have the right to assess excess contamination costs from the City. This will be done by way of an exclusive sort of the City's recyclables.
- Pricing includes all municipal dumpsters outlined on page 11.
- This proposal in its entirety will become part of the contract with the City of Reedsburg.



➤ *RFP Response*

2. Scope of Work and Requested Service

B. Cart Requirements:

- Arrangements for replacement and/or repair of carts will be made within (2) business days of notice from resident or City staff.

C. Large Item Collections:

- Contractor's Bulk Item Collection programs are outlined on page 13.
- Contractor will provide the City a list of accepted materials for bulk pick-up.
- Contractor will offer on-demand/customer-pay bulk item collection weekly to City residents.
- Bulk item fee scheduled outlined on page 16. Contractor will post a complete list of bulk item pricing on the dedicated City of Reedsburg page on the Pellitteri website.
- Please reference page 13 for details pertaining to a City-wide bulk item collection.

D. Municipal Facilities:

The following locations are included at no additional cost to the City (serviced weekly):

- Library – (1) 4-yard Trash Dumpster
- Wastewater Plant – (3) 4-yard Trash Dumpsters
- Police Department – (1) 4-yard Trash Dumpster & (1) 4-yard Recycling Dumpster
- Dome Field House – (1) 4-yard Trash Dumpster & (1) 4-yard Recycling Dumpster
- Hockey Building - (1) 4-yard Trash Dumpster & (1) 4-yard Recycling Dumpster
- City Hall - (1) 4-yard Trash Dumpster & (1) 4-yard Recycling Dumpster
- City Shop – (1) 4-yard Trash Dumpster
- ** Jaycees Building - (1) 4-yard Trash Dumpster & (1) 4-yard Recycling Dumpster
- ** Webb Park – (1) 8-yard Trash Dumpster & (1) 4-yard Recycling Dumpster
- ** Nishan Park – (2) 8-yard Trash Dumpsters
- ** Legends Park – (1) 8-yard Trash Dumpster & (1) 4-yard Trash Dumpster

** These four locations are serviced seasonally from April through October.



➤ **RFP Response** *continued...*

E. Service Expectations:

- Contractor shall review all missed pick-ups within one business day to make proper arrangements/solutions.
- Our regular office/customer service hours are Monday through Friday 8:00 AM – 4:30 PM. We also have an after-hours answering service.
- Contractor shall maintain a monthly complaint log and provide to the City upon request.
- Spills directly resulting from driver negligence will be cleaned immediately, or within one business of notification from the City.
- Contractor has a robust webpage for City residents and staff with City-specific information and details pertaining to notices, service schedules and updates. All information is available for City staff to share (PDFs of calendars, recycling info, etc.) but does not provide printed materials.

3. Deliverables

- A. Contractor will provide a collection schedule and map before starting service on 01/01/2027.
- D. Contractor handles all cart inventory, along with cart maintenance. Inventory and condition reports are not provided.

4. Term

A/B. Pellitteri will provide pricing for a 5-year contract with a 10-year option to the City. We do not offer 2 or 3-year contracts.

5. Insurance and Indemnification

F. Contractor's policy will include a Waiver of Subrogation in favor of the City of Reedsburg. The waiver will be stated on the certificate of insurance and shall apply to all covered losses to the extent permitted by law.

ADDITIONAL SERVICES OFFERED

- If the City desires, we can hold ONE FREE SHRED EVENT per year for the residents of City of Reedsburg. This would be held on a weekday in a “non-winter” month at a specified location during the afternoon or early evening. The City would be responsible for promoting the event and would need to provide staff to aid in the handling of material. Requests for events will need to be made 8 weeks in advance to secure a shred truck and give sufficient time for the City to promote the event to the residents.
- **Pellitteri Data Destruction** is a trusted by numerous municipalities and commercial customers to handle the confidential document destruction servicing of their organizations by our industry leading NAID AAA-rated service – a service recycling over 99% of all materials handled!

Page 12



➤ *Optional Bid Items*

LARGE ITEM COLLECTION OPTIONS:

Scheduled Curbside Bulky-Item Collection:

- Should the City be interested, Pellitteri can offer a City-wide, curbside, bulky item clean-up event. Residents would be allowed to place multiple items on the curb (approximately a 10' x 4' area), and Pellitteri would make a single pass through the entire City and pick-up items right at the residents' house. Cost would be billed \$185/hour/truck portal to portal, and \$80/ton for disposal. Pricing is subject to an annual escalator.
- List of accepted and non-accepted items are outline on page 25. Any appliances, electronics, tires, etc. that are not accepted can be resident-paid as outlined in "Alternate C" below.
- *Please note:* Date of event would need to be agreed upon by Pellitteri to ensure availability. Bulk pick-up events are typically scheduled for multiple days and will not automatically fall on the regular service day. Our 2027 availability is currently mid-summer.

Staffed Community Cleanup Event at City Shop:

- If the City would be interested in hosting and staffing a bulk item "drop-off" event for City residents, Pellitteri can provide roll-off dumpsters for said event at the rate of \$333/haul, \$75/ton disposal, with a \$175/dumpster delivery fee. Pricing subject to an annual escalator.
- City would need to secure dumpsters over the weekend if a non-weekday is chosen.
- List of accepted and non-accepted items are outline on page 25. Any appliances, electronics, tires, etc. that are not accepted can be resident-paid as outlined in "Alternate C" below.

Resident-Paid On-Call Bulky Collection:

- Pellitteri's standard bulk item pick up program is offered as a "pay as you go" a-la-cart program. The additional collection of bulky items, household appliances, construction/demolition debris, etc. must be ordered and prepaid for by City residents on an individual basis.
- Households with Bulk Items must contact Pellitteri Waste Systems prior to pick up and prepay for disposal by check, cash, or credit card. Those large items will be included in the next available scheduled large item pickup. Items must be at the curb or end of driveway on the scheduled pickup day by 6am. All large household items must be no more than five (5) feet from the street. Large household items needing special pick up is available weekly.
- Please refer to Bulky item pricing schedule (*on page 16*) for a list of items and pricing for these items.



➤ *Annual Pricing Options:*

NEW - PELLITTERI PROVIDED CARTS

Pricing per household is indicated below as a monthly cost. The below costs include all current government surcharges/ fees as of September 1st, 2026. Any new households built will be billed on the invoice following the delivery of new carts.

FEE SCHEDULE: 5-year & 10-year Options:

Monthly cost per household based on new Pellitteri Provided carts with:
Weekly Trash and Every-other-week Recycling

	5-year Trash	5-year Recycling	5-year TOTAL	10-year Trash	10-year Recycling	10-year TOTAL
2027	\$12.25	\$6.55	\$18.80	\$11.75	\$6.05	\$17.80
2028	\$12.74	\$6.81	\$19.55	\$12.16	\$6.26	\$18.42
2029	\$13.25	\$7.08	\$20.33	\$12.59	\$6.48	\$19.07
2030	\$13.78	\$7.37	\$21.15	\$13.03	\$6.71	\$19.74
2031	\$14.33	\$7.66	\$21.99	\$13.48	\$6.94	\$20.42
2032				\$13.96	\$7.19	\$21.15
2033				\$14.44	\$7.44	\$21.88
2034				\$14.95	\$7.70	\$22.65
2035				\$15.47	\$7.97	\$23.44
2036				\$16.01	\$8.25	\$24.26

- The City has the option to move from the 5-year term to the 10-year term any time within the first 18 months of the contract.
- Any additional cans, carts, or increase in service levels are subject to additional costs.
- Additional trash or recycling that will does not fit in a full cart can be placed in bags (clear plastic for recycling) next to the carts - provided the homeowner has called Pellitteri and prepaid for the additional bag(s). We will accept bags up to 32 gallons in size no heavier than 50 lbs.
- Any residents that would like an additional trash or recycling cart, the annual cost is \$147, and the resident will be invoiced in advance for this additional service. This cost is subject to annual escalators in subsequent years.
- If the City elects to go forward with Pellitteri providing new carts, once the new carts have been ordered, the pricing on the following page (to utilize current carts) will no longer be applicable.



➤ *Annual Pricing Options:*

Utilizing CURRENT CARTS IN PLACE

Pricing per household is indicated below as a monthly cost. The below costs include all current government surcharges/ fees as of September 1st, 2026. Any new households built will be billed on the invoice following the delivery of new carts.

FEE SCHEDULE: 5-year & 10-year Options:

Monthly cost per household based on Pellitteri-owned, current carts in place with:
Weekly Trash and Every-other-week Recycling

	5-year Trash	5-year Recycling	5-year TOTAL	10-year Trash	10-year Recycling	10-year TOTAL
2027	\$11.25	\$5.55	\$16.80	\$11.15	\$5.45	\$16.60
2028	\$11.70	\$5.77	\$17.47	\$11.54	\$5.64	\$17.18
2029	\$12.17	\$6.00	\$18.17	\$11.94	\$5.84	\$17.78
2030	\$12.65	\$6.24	\$18.89	\$12.36	\$6.04	\$18.40
2031	\$13.16	\$6.49	\$19.65	\$12.79	\$6.25	\$19.04
2032				\$13.24	\$6.47	\$19.71
2033				\$13.71	\$6.70	\$20.41
2034				\$14.19	\$6.93	\$21.12
2035				\$14.68	\$7.18	\$21.86
2036				\$15.20	\$7.43	\$22.63

- The City has the option to move from the 5-year term to the 10-year term any time within the first 18 months of the contract.
- Any additional cans, carts, or increase in service levels are subject to additional costs.
- Pellitteri would purchase carts from the City (for \$1) and provide all cart maintenance and replacement needed over time with this option.
- Additional trash or recycling that will does not fit in a full cart can be placed in bags (clear plastic for recycling) next to the carts - provided the homeowner has called Pellitteri and prepaid for the additional bag(s). We will accept bags up to 32 gallons in size no heavier than 50 lbs.
- Any residents that would like an additional trash or recycling cart, the annual cost is \$135, and the resident will be invoiced in advance for this additional service. This cost is subject to annual escalators in subsequent years.



➤ *Pre-Arranged Bulky Item Pricing*

Households with Bulky Items must contact Pellitteri Waste Systems prior to pick up and prepay for disposal by check, cash, or credit card. Those large items will be included in the next available scheduled large item pickup. Items must be at the curb or end of driveway on the scheduled pickup day. All large household items must be no more than five (5) feet from the street. Large household items needing special picked up is available weekly.

White Goods, Electronic Waste (collected at individual residences) and Other Bulk Items:

ITEM	2027	2028	2029	2030	2031
White Goods without refrigerants	\$57.00	\$58.00	\$59.00	\$60.00	\$61.00
White Goods, with refrigerants	\$67.00	\$68.00	\$69.00	\$70.00	\$71.00
Car Tire, without rim	\$30.00	\$31.00	\$32.00	\$33.00	\$34.00
Truck Tire, without rim	\$35.00	\$36.00	\$37.00	\$38.00	\$39.00
Additional Refuse, per cubic yard	\$25.00	\$26.00	\$27.00	\$28.00	\$29.00
Additional 30-Gallon Bag Refuse/Recycling	\$5.00	\$5.00	\$5.00	\$6.00	\$6.00
Construction and Demolition Waste/cubic yard	\$33.00	\$34.00	\$35.00	\$36.00	\$37.00
Furniture, fixtures, other	\$43.00	\$44.00	\$45.00	\$46.00	\$47.00
Electronics, Computers	\$54.00	\$55.00	\$56.00	\$57.00	\$58.00

Please note: The above list of Bulk Items is just a sample of some of the more commonly picked up items and does not show the full extent of items available for pick up.

Additional items such as mattresses and box springs (must be bagged), carpeting, grills, toilets and lawn mowers are all available for pick up as well.

The fully extended price list for bulk items will also be available on the dedicated City of Reedsburg page on our website!

** Pellitteri does not offer pick up for car batteries, motor oil, and other hazardous materials.*



➤ ***Transition plan and new cart roll-out.***

Should the City of Reedsburg elect to move forward with Pellitteri Waste Systems and would like new carts, here's a summary outlining how our transition plan would work...

- Pellitteri will work with the City to assist in letting residents know that we will be their new service provider, along with information regarding the timing and delivery of new carts.
- We are quoting a standard 96-gallon trash cart and a standard 96-gallon recycling cart. If the City desires, residents will have the option of choosing a 64-gallon cart for trash and/or recycling.
- Pellitteri will draft a mailer (example shown on pages 18-19) which allows residents to choose trash and recycling cart sizes. Once we have the resident list, we will send out the mailer to ensure every resident has the option to choose a different cart size. *(Pellitteri would need to be awarded contract by September 21st to offer this option due to time constraints)*
- ** After the initial carts are delivered, any resident that requests a different cart size will be charged a \$50.00 swap out fee.
- Each recycling cart will have an attached packet of information outlining important information regarding the new collection system (example included) – including a map showing their service day for trash and recycling.
- Pellitteri and the City of Reedsburg will agree on a staging area to receive all the new carts before they're delivered to the residents.



- The carts will be delivered prior to the contract start date.
- (please see the “sample cart packet” for an example of information included.)





➤ **Sample Mailer**

(Mount Horeb example shown below)

*** Please note: the mailer example listed on the following two pages are just for reference. Any dates, pricing, cart sizes, and general information are all subject to change. Pellitteri would need to know if they are the chosen provider by September 21st to have enough time to provide the ability for residents to choose a different cart size. ***

THE CARTS ARE COMING!

Pellitteri Waste Systems will become the Village of Mount Horeb's trash and recycling collection service provider, effective January 1st, 2024. Please respond by October 2nd to change from the 95-gallon standard cart sizes.

Starting January 2024, Pellitteri Waste Systems will begin the collection of trash and recycling in the Village of Mount Horeb. You will be receiving a new set of trash and recycling collection carts in December 2023. Please review this flyer to determine which cart size(s) best suits your household's needs. If you choose to have carts different from the standard sizes (95-gallon trash and 95-gallon recycle), you will need to complete the form on the back of this flyer and return it to Pellitteri Waste Systems no later than October 2nd, 2023.

➤ **Will I Be Receiving New Trash and Recycling Carts?**

Yes, you will receive new trash and recycling carts in December from Pellitteri Waste Systems. Waste Management will remove their carts after their last service in December (the exact date is to be determined). You will receive a 95-gallon trash and a 95-gallon recycling cart from us. If you would prefer a 65-gallon trash and/or recycling cart, please fill out the form on the back page and mail it in by October 2nd, 2023.

➤ **Do I Have to Pay for the Carts?**

You will not be charged for the carts you receive in December 2023. If you wish to choose different cart sizes after the initial delivery in December 2023, there will be a \$45 pickup/delivery charge for a cart exchanged at your residence. Please note, a smaller cart does not reduce your tax bill.

➤ **How Do I Use My New Carts?**

Directions on how to use your new carts and detailed information about recycling will be delivered inside the blue recycling cart upon delivery in December 2023. Please call Pellitteri Waste Systems at 608-257-4285 with any questions.



The Carts Come in Two Sizes

Size	How Much Does It Hold	Dimensions
65-Gallon	5-6 kitchen bags*	24" by 27" by 42" high
95-Gallon	7-8 kitchen bags	26" by 34" by 46" high

* A standard kitchen bag is 13 gallons

You will receive 95-gallon carts unless you complete and return the form on the back of this flyer by October 2nd, 2023.



www.pellitteri.com



➤ **Sample Mailer continued...**
(Mount Horeb example shown below)

When determining the size of cart that best suits your needs, please consider the following:

- ▶ **Trash will be picked up weekly.** Please choose your cart size based on your highest anticipated volume in any one-week period. For example, most households have more trash during the summer and around holidays. The lid on your trash cart should shut. Any additional trash placed outside the cart for pickup will need to be prearranged in advance. There is a fee for this service.
- ▶ **Recycling will be picked up every other week.** Please choose a cart large enough to handle two weeks' worth of recyclables. All recyclables – cardboard, paper, newspapers, magazines, plastic containers (#1-7), aluminum/tin/steel cans, and pots/pans (see our website for full list) – go into the recycling cart. We encourage you to get the largest recycling cart as our all-in-one system typically increases the amount of materials your household will recycle. The lid on your recycling cart should shut. Any additional recycling placed outside of the cart for pickup will need to be prearranged in advance. There is a fee for this service. (Prepaid recycling must be placed in clear plastic bags, no larger than 32 gallons and no heavier than 50 pounds each.).



You will receive a 95-gallon trash cart and 95-gallon recycling cart unless you return the form below by October 2nd, 2023.

All changes in cart size done at your residence after the initial delivery are subject to a \$45.00 fee.

If you prefer a 65-gallon cart for either trash or recycling, please fully complete and mail this form in the enclosed envelope to: Pellitteri Waste Systems, P.O. Box 259426, Madison, WI 53725 by October 2nd, 2023. Be sure to include your phone number and/or e-mail address should we need to contact you. Please call Pellitteri Waste Systems at 608-257-4285 with any questions.

Name _____ Phone _____

Address _____ E-mail _____

Please check which size cart you would like, if different than the standard 95-gallon:

___ 65-gallon trash cart

___ 65-gallon recycling cart

Signature _____ Date _____

Village of Mount Horeb



➤ **Example of our website's
Resource Page, dedicated to
residents of The City of Reedsburg**
(Village of West Baraboo used as an example below)

Village of West Baraboo

For questions regarding your service, contact us below or call 608-257-4285.

Contact Us

Important Documents & Links



Refuse & Recycling Collection Calendar

2026 Calendar



Additional Information

Recycle Info

Recycle Right Search Tool & App

2026 Bulky Items

Hazardous Material

Village of West Baraboo Website

New Resident Info

FAQs for the Village of West Baraboo

What are my options if I find that my carts are not the right size?



When should I put the cart(s) out?



Where should I place my cart(s)?



What can I put in the trash and recycling carts for collection?



What should I do if I have more trash and/or recycling than what fits in the cart with the lid shut?



I frequently have more trash and/or recycling than what fits in the largest cart with the lid shut. Can I order an additional cart?



I'm cleaning out my garage/basement/etc. and I have a lot of trash to dispose of. Where can I dispose of it?



How will large items be collected such as furniture and appliances?



If I move, do I take the carts with me?



What if my cart gets damaged or stolen?



My cart was not completely emptied, why?



Why was my cart tipped over after service?



How do I dispose of my brush or yard waste?



2026 REFUSE AND RECYCLING

Collection Calendar

Tuesdays

Your area will be picked up on Tuesdays, except where noted below for holiday delays. Refuse will be collected weekly. Recycling will be collected every other week.



Refuse Pick-up Only.



Recycling and Refuse Pick-up.

Download our mobile app at pellitteri.com/recycleright to set up weekly reminders, receive service alerts and verify items can be recycled.

JANUARY '26	FEBRUARY '26	MARCH '26	APRIL '26
S M T W T F S	S M T W T F S	S M T W T F S	S M T W T F S
1 2 3	1 2 3 4 5 6 7	1 2 3 4 5 6 7	1 2 3 4
4 5 6 7 8 9 10	8 9 10 11 12 13 14	8 9 10 11 12 13 14	5 6 7 8 9 10 11
11 12 13 14 15 16 17	15 16 17 18 19 20 21	15 16 17 18 19 20 21	12 13 14 15 16 17 18
18 19 20 21 22 23 24	22 23 24 25 26 27 28	22 23 24 25 26 27 28	19 20 21 22 23 24 25
25 26 27 28 29 30 31		29 30 31	26 27 28 29 30
MAY '26	JUNE '26	JULY '26	AUGUST '26
S M T W T F S	S M T W T F S	S M T W T F S	S M T W T F S
1 2	1 2 3 4 5 6	1 2 3 4	1
3 4 5 6 7 8 9	7 8 9 10 11 12 13	5 6 7 8 9 10 11	2 3 4 5 6 7 8
10 11 12 13 14 15 16	14 15 16 17 18 19 20	12 13 14 15 16 17 18	9 10 11 12 13 14 15
17 18 19 20 21 22 23	21 22 23 24 25 26 27	19 20 21 22 23 24 25	16 17 18 19 20 21 22
24 25 26 27 28 29 30	28 29 30	26 27 28 29 30 31	23 24 25 26 27 28 29
31			30 31
SEPTEMBER '26	OCTOBER '26	NOVEMBER '26	DECEMBER '26
S M T W T F S	S M T W T F S	S M T W T F S	S M T W T F S
1 2 3 4 5	1 2 3	1 2 3 4 5 6 7	1 2 3 4 5
6 7 8 9 10 11 12	4 5 6 7 8 9 10	8 9 10 11 12 13 14	6 7 8 9 10 11 12
13 14 15 16 17 18 19	11 12 13 14 15 16 17	15 16 17 18 19 20 21	13 14 15 16 17 18 19
20 21 22 23 24 25 26	18 19 20 21 22 23 24	22 23 24 25 26 27 28	20 21 22 23 24 25 26
27 28 29 30	25 26 27 28 29 30 31	29 30	27 28 29 30 31

THE MATERIALS USED IN THIS PAPER NEVER ENDED UP IN A LANDFILL. YOU CAN HELP CONTINUE THE CYCLE. FOR MORE INFORMATION VISIT PELLITTERI.COM

For scheduling the pick-up of items too large to fit into your cart, please call Pellitteri Waste Systems at (608) 257-4285. Pricing can be found on our website at pellitteri.com.

21

LOYALTY DISCOUNT

\$20

OFF!

a temporary dumpster

FOR

clean ups, small remodeling projects, bulky items, big jobs, roofing, etc.

Expires 1/1/2027. Not valid with any other discounts, coupons or promotions.



➤ *Cart Tag/Notification Example*

SORRY

Dear Resident:
We could not pick up your _____ DATE _____

TRASH

- ☐ 1. Exceeds weight limit of _____ pounds.
- ☐ 2. Improper container/bags.
- ☐ 3. Item excluded from residential pickup.
- ☐ 4. Improper placement of receptacles.
- ☐ 5. Yardwaste mixed with garbage.
- ☐ 6. Trash container is unacceptable - **Please replace.**
- ☐ 7. **NO** hazardous waste/flammable materials allowed.

RECYCLE

- ☐ 8. Recyclables & non-recyclable waste mixed.
- ☐ 9. Items are not included in this recycling program.
- ☐ 10. Cardboard **MUST BE** flattened.

YARDWASTE

- ☐ 11. Brush exceeds 5' in length.
- ☐ 12. Brush diameter exceeds 6".
- ☐ 13. Brush and yard waste not at the curb.

OTHER

Please correct the problem marked above and
we will be happy to pick it up on your next service day.

Pellitteri
WASTE SYSTEMS

PELLITTERI.COM
608.257.4285

Customer Address _____

Issue # _____

A TRADITION
SERVICE
Since 1939

Pellitteri
WASTE SYSTEMS

Residential

COLLECTION INFORMATION

RECYCLING *Information – All recyclables should be placed in your recycling cart*

EXPANDED *Paper* RECYCLING

- Cardboard (empty)
- Catalogs, magazines & phone books
- Cereal & cracker boxes (empty)
- Computer & office paper
- Envelopes & junk mail
- Holiday gift wrapping paper (no foils)
- Newspapers
- Paper cups (no plastic lids or straws)
- Paper egg cartons
- Paper grocery bags
- Paper milk and juice cartons or boxes
- Pizza boxes (empty)
- Shredded paper (place in clear or transparent plastic bag and tie shut; a full bag should be the size of a basketball)

RECYCLABLE *Plastic & Glass*

- All plastic bottles (no motor oils or gasoline)
- Plastic containers/cups #1-7
- Glass bottles & jars (clear, blue, brown or green translucent glass)

RECYCLABLE *Metal*

- Aerosol cans (empty)
- Aluminum cans & aluminum pie plates
- Metal pots & pans
- Small metal appliances (toasters, blenders, etc.) – nothing larger than a basketball
- Small metal plumbing fixtures, faucets, valves
- Tin & steel cans

NON-RECYCLABLE *Items:*

- **Batteries** and any battery-containing items (fire hazard – check call2recycle.org)
- Brake rotors / drums
- Construction waste
- Electronics
- Frozen food or microwave dinner plates
- Glassware & ceramics
- Metal items heavier than 10 pounds
- Mirrors & windows
- Motor oil & gasoline containers
- Plastic film, wrap & Styrofoam
- **Propane tanks** (fire hazard – check earth911.com)
- Recyclable containers containing liquids or food
- Misc.: Carpet, clothing, diapers, fishing line, food, hoses, ropes & shoes

RECYCLING *Tips*

- Do not place any batteries, battery-containing items, or rechargeable items in your trash or recycling carts. They can start fires.
- Containers containing food or liquids, construction waste or electronics CANNOT be placed in the recycling cart.
- Should you choose to bag recyclables you place into the cart, please use clear or transparent bags and leave open – do not tie or seal. Clear bags can be purchased at most grocery and hardware stores.
- Flatten all cardboard and boxes to help ensure that your cart empties completely. The lid on your cart should shut.
- Do not flatten or crush plastic or metal items. Do not place smaller items inside larger containers. All items should be loose and empty. Remove all food waste, plastic, Styrofoam and packing peanuts.
- Your recycling cart will not be picked up if it contains trash, yard waste, prohibited items, or if overloaded.
- Check out www.pellitteri.com for dozens of 1-minute **recycling tip videos**, a 7-minute **video** showing what happens to your recyclables, and our **Recycle Right Search Tool** to easily verify if items are recyclable.
- Download the “Pellitteri Waste Systems” **mobile app** for pickup day reminders and the Recycle Right Search Tool.

0506

Prohibited Materials

TRASH INFORMATION

TRASH Information – What cannot go into your trash

HAZARDOUS MATERIALS

Hazardous wastes, chemicals, and some cleaners are not to be disposed of in the trash. Examples—Items that contain:

- Biological hazards including needles
- Corrosives
- Chemicals (including pool chemicals)
- Explosives
- Gasses
- Poisons
- Solvents

ELECTRONICS

Including:

- Cell phones
- Computers (desktop, laptop, netbook and tablet computers)
- Computer accessories (including keyboards, mice, speakers, external hard drives and flash drives)
- Computer monitors
- Desktop printers (including those that scan, fax and/or copy)
- DVD players, VCRs and other video players (i.e. DVRs)
- Fax machines
- Tablets
- Televisions

OTHER PROHIBITED ITEMS

- Aerosol cans (full or partially-full)
- Appliances
- Asbestos/Asbestos-Containing Materials
- Batteries, including Lithium-ion
- Brush/Grass/Leaves/Yard Waste
- Construction/Demolition/Wood Materials
- Dirt/Brick/Concrete
- Drums/Barrels (55 Gallon)
- Fluorescent Bulbs/Fixtures
- Products Containing Mercury
- Large Metal Items
- Oil/Gas/Petroleum Products (incl: oil filters and absorbents from spills larger than 1gal.)
- Paint (liquid form)
- Pharmaceuticals/Medications
- Propane Tanks/Cylinders
- Recyclables
- Sharps/Needles
- Shingles
- Tires

1224



➤ **Bulky Item Accepted Materials List** (for both City-wide collection and/or drop-off event)

Acceptable Items

- Basketball hoops (only if dismantled to less than 5ft sections, backboards separate, bases separate without sand or water in them, no concrete)
- Bed frames
- Box springs (only if placed **in a sealed, waterproof storage bag**)
- Charcoal & gas grills (no propane tanks and no ashes/charcoal)
- Dry carpet & padding (rolled & tied for one person to handle)
- Furniture items - chairs, couches, headboards, footboards, lamps, recliners, sofas, tables, etc.
- Household trash items - clothing, dishes, toys (no batteries), etc.
- Mattresses (only if placed **in a sealed, waterproof storage bag**)
- Mirrors (please tape diagonally across the mirror to reduce the chance of breaking)
- Small fish tanks or aquariums (less than 40 gallons, empty, no fluorescent lights)
- Push lawn mowers & snow blowers (gas & oil must be removed)
- Swing sets (must be dismantled with nails/screws pounded in for safety)
- Vacuums (battery-powered models must have batteries removed for safety reasons - see below)

NOT Acceptable Items*

- 55-gallon drums
- Appliances (air conditioners, dehumidifiers, dishwashers, dryers, freezers, microwaves, refrigerators, stoves/ovens, washers, water heaters & water softeners, etc.)
- **Batteries** (including lead-acid & lithium-ion) — see Safety Notice below
- Building, demolition, & roofing materials, including windows
- Cardboard (please recycle with your every other week cart service)
- Computers & computer monitors
- Concrete, brick, dirt pieces, etc.
- Fluorescent lights/light bulbs
- Oil or **propane tanks**
- Pesticides, chemicals, paint, thinners, etc.
- Pianos
- Recyclables that normally go in your cart ([see list](#))
- Televisions & electronics
- Treadmills
- Vehicle engine blocks & vehicle parts, including tires
- Windows
- Yard waste & brush

* Some not acceptable items can be pre-arranged for pick-up with Pellitteri Waste Systems for a fee. Please call (608) 257-4285 to make arrangements.

The Village of Belleville Spring Clean-up

The week of June 15th-19th is the Spring Clean-up for the Village of Belleville.

This is the time to place items that do not fit in your trash cart at the curb for disposal. Please review the list of acceptable items below. Please place small items in trash bags (50 lbs or less), **not** in reusable containers or cardboard boxes.

Please place items at the curb by 7:00 a.m. on Monday, June 15th, regardless of your regular pick-up day. Collection will continue all week. We will make one trip through the village, so all items must be out to the curb by Monday at 7:00 a.m.

Please share this email with your neighbors so they can participate in the clean-up and also [sign up for future email updates](#) on our website or download our [mobile app](#).

**** Example of notification (including list above) that we will email residents, as well as post on our website ****

(Village of Belleville shown as example)



➤ *Fuel Surcharge Table*

City of Reedsburg Fuel Table

Price of Fuel	Surcharge
\$4.00 - \$4.25	\$0.15
\$4.26 - \$4.50	\$0.30
\$4.51 - \$4.75	\$0.45
\$4.76 - \$5.00	\$0.60
\$5.01 - \$5.25	\$0.75
\$5.26 - \$5.50	\$0.90
\$5.51 - \$5.75	\$1.05
\$5.76 - \$6.00	\$1.20

- Fuel Surcharge is a per home charge.
- When fuel is below \$4.00 per gallon, there is **NO FUEL SURCHARGE**.
- If fuel exceeds \$6.00 per gallon, the fuel table will be extended using the same pattern.



➤ *Pellitteri Waste Systems Company information*

COMPANY INFORMATION

Company Name:	FEIN:
Pellitteri Waste Systems, Inc.	39-1466909
Company Address:	Company Phone Number:
7035 Raywood Rd, Madison WI 53713	608-257-4285
Names of Corporate Officers:	Title:
David Pellitteri	President
Danielle Pellitteri	Vice President
Tim Pellitteri	Vice President
Drew Cochrane	Vice President

CONTACT INFORMATION

Main/Contract Contact:	Title:
Todd C. Bollenbach	Municipal Account Executive
Phone:	Email:
(O) 608-257-4285 (C) 608-225-7843	toddb@pellitteri.com
Billing Contact:	Title:
Roger Cole	Controller
Office Phone:	Email:
608-257-4285	rogerc@pellitteri.com
Customer Service:	Title:
Grace Kaetterhenry	Customer Service Manager
Office Phone:	Email:
608-257-4285 ext. 310	gracek@pellitteri.com
	Title:
Paige Schulz	Customer Service Supervisor
Office Phone:	Email:
608-257-4285 ext. 361	paiges@pellitteri.com

Trucks Pellitteri would likely be running for Residential Curbside Collection

Year	Manufacturer	Fuel Type	Body	Type	Use
2022	Mack	Diesel	LaBrie	Side-loader	Trash/Recycling
2018	Peterbuilt	Diesel	LaBrie	Side-loader	Trash/Recycling
2025	Freightliner	CNG	LaBrie	Side-loader	Trash/Recycling

Trucks Pellitteri would likely be running for Bulk Collection

Year	Manufacturer	Fuel Type	Body	Type	Use
2020	Kenworth	Diesel	McNelius	Rearload	Bulk
2021	Kenworth	Diesel	McNelius	Rearload	Bulk
2015	Kenworth	Diesel	McNelius	Rearload	Bulk



➤ *Municipal References*

City of Middleton	Address:	7426 Hubbard Ave, Middleton, WI 53562
Servicing since January 2010	Contact:	Ben John - PW Director
	Phone:	(608) 821-8381
	Email:	bjohns@cityofmiddleton.us
	Services:	Weekly trash, weekly recycling, bulk item pickup, recycling center service
City of Sun Prairie	Address:	300 E Main St, Sun Prairie, WI 53590
Servicing since April 2016	Contact:	Scott Hallebach or Jackie Stroller - PW
	Phone:	Scott or Jackie - (608) 837-3050
	Email:	shallebach@cityofsunprairie.com or jstroller@cityofsunprairie.com
	Services:	Weekly trash, weekly recycling, bulk item pickup, recycling center service, yard waste pickup
City of Fitchburg	Address:	5520 Lacy Rd, Fitchburg, WI 53711
Servicing since January 2009	Contact:	Ben Schulte - PW Director
	Phone:	(608) 345-9628
	Email:	ben.schulte@fitchburgwi.gov
	Services:	Weekly trash, every-other-week recycling, bulk item pickup, recycling center service, yard waste pickup, brush pickup
City of Monona	Address:	5211 Schluter Rd, Monona, WI 53716
Servicing since January 2024	Contact:	Dan Stephany - PW Director
	Phone:	(608) 222-2525
	Email:	dstephany@ci.monona.wi.us
	Services:	Weekly trash, every-other-week recycling, bulk item pickup, yard waste/brush hauling
Village of West Baraboo	Address:	500 Cedar St, Baraboo, WI 53913
Servicing since January 2023	Contact:	Bill Clary - Director of Public Works
	Phone:	(608) 356-2516
	Email:	W.Clary@villageofwestbaraboo.us
	Services:	Weekly trash, every-other-week recycling, bulk item pickup



➤ *List of Current Municipalities Served*

Municipality/ Area Served	Approximate Population	Years Served From-To	Refuse Collection	Recycling Collection	Yardwaste Collection	Brush Collection
City of Middleton	22,636	1/1/2010 to present	Yes	Yes - weekly	No	No
Village of Waunakee	14,998	1/1/2011 to present	Yes	Yes - weekly	No	No
Village of Oregon	11,610	1/1/2008 to present	Yes	Yes - weekly	No	No
City of Fitchburg	30,834	1/1/2009 to present	Yes	Yes	Yes	Yes
City of Sun Prairie	36,653	4/1/2016 to present	Yes	Yes - weekly	Yes	No
Village of Shorewood Hills	2,197	12/1/2007 to present	Yes	Yes - weekly	No	No
Village of McFarland	9,378	1/1/2014 to present	Yes	Yes - weekly	No	No
City of Brodhead	3,249	8/1/2015 to present	Yes	Yes	No	No
Village of Belleville	2,591	1/1/2013 to present	Yes	Yes	No	No

In addition to the municipalities listed above, we also serve the following communities for curbside refuse and recycling collection:

• City of Monona	• Town of Dunn	• Town of Sun Prairie	• Village of Dane
• City of Monroe	• Town of Middleton	• Town of Verona	• Village of Fall River
• City of Wisconsin Dells	• Town of Montrose	• Town of Vienna	• Village of Maple Bluff
• City of Verona	• Town of New Glarus	• Village of Arena	• Village of Mount Horeb
• Town of Arena	• Town of Newport	• Village of Arlington	• Village of New Glarus
• Town of Brooklyn	• Town of Oregon	• Village of Black Earth	• Village of Poynette
• Town of Berry	• Town of Pleasant Springs	• Village of Brooklyn	• Village of West Baraboo
• Town of Burke	• Town of Springdale	• Village of Cottage Grove	• Village of Windsor
• Town of Delton	• Town of Springfield		

*Supplemental data and contacts available upon request.



➤ *Pellitteri's Waste and Recycling Cart Specifications*

Cascade Cart Solutions manufactures the waste and recycling carts for Pellitteri Waste Systems

Cart specifications are outlined below...

CURBSIDE CART SPECIFICATIONS

CASCADE ROLL-OUT CARTS

CART MANUFACTURING PROCESS

- Injection molded with High Density Polyethylene (HDPE)
- UV stabilized against long term effects of the sun

ANSI PERFORMANCE STANDARDS

- Meets or exceeds all performance standards



CASCADE
cart solutions

a cascade engineering company



STERLING SERIES

	UNIVERSAL MODELS	
	64 Gallon	96 Gallon
WIDTH	25"	26"
DEPTH	27.5"	31"
HEIGHT Lid to Ground	44"	46"
WHEEL DIAMETER	10"	10" or 12"
AXLE DIAMETER	5/8"	.844"
AXLE LENGTH	20"	23"
LOAD RATING	224 lbs	336 lbs
CARTS PER STACK	10	10
CARTS PER 53' TRUCK	840	580

W-9 Form (Rev. March 2024) Department of the Treasury Internal Revenue Service	Request for Taxpayer Identification Number and Certification Go to www.irs.gov/FormW9 for instructions and the latest information.	Give form to the requester. Do not send to the IRS.																																																		
Before you begin. For guidance related to the purpose of Form W-9, see <i>Purpose of Form</i>, below.																																																				
1 Name of entity/individual. An entry is required. (For a sole proprietor or disregarded entity, enter the owner's name on line 1, and enter the business/disregarded entity's name on line 2.)	PELLITTERI WASTE SYSTEMS, INC.																																																			
2 Business name/disregarded entity name, if different from above.																																																				
3a Check the appropriate box for federal tax classification of the entity/individual whose name is entered on line 1. Check only one of the following seven boxes. ☐ Individual/sole proprietor ☒ C corporation ☐ S corporation ☐ Partnership ☐ Trust/estate ☐ LLC. Enter the tax classification (C = C corporation, S = S corporation, P = Partnership) Note: Check the "LLC" box above and, in the entry space, enter the appropriate code (C, S, or P) for the tax classification of the LLC, unless it is a disregarded entity. A disregarded entity should instead check the appropriate box for the tax classification of its owner. ☐ Other (see instructions)	4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3): Exempt payee code (if any) Exemption from Foreign Account Tax Compliance Act (FATCA) reporting code (if any) (Applies to accounts maintained outside the United States.)																																																			
3b If on line 3a you checked "Partnership" or "Trust/estate," or checked "LLC" and entered "P" as its tax classification, and you are providing this form to a partnership, trust, or estate in which you have an ownership interest, check this box if you have any foreign partners, owners, or beneficiaries. See instructions ☐																																																				
5 Address (number, street, and apt. or suite no.). See instructions. 7035 RAYWOOD RD	Requester's name and address (optional)																																																			
6 City, state, and ZIP code MADISON, WI 53713																																																				
7 List account number(s) here (optional)																																																				
Part I Taxpayer Identification Number (TIN) Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see <i>How to get a TIN</i>, later. Note: If the account is in more than one name, see the instructions for line 1. See also <i>What Name and Number To Give the Requester</i> on whose number to enter.																																																				
<table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <td colspan="10">Social security number</td> </tr> <tr> <td style="width: 20%;">[]</td> <td style="width: 20%;">[]</td> <td style="width: 20%;">[]</td> <td style="width: 20%;">[]</td> <td style="width: 20%;">[]</td> <td style="width: 20%;">[]</td> <td colspan="4"></td> </tr> <tr> <td colspan="10" style="text-align: center;">OR</td> </tr> <tr> <td colspan="10">Employer identification number</td> </tr> <tr> <td>[3]</td> <td>[9]</td> <td>[]</td> <td>[]</td> <td>[1]</td> <td>[4]</td> <td>[6]</td> <td>[6]</td> <td>[9]</td> <td>[0]</td> </tr> </table>			Social security number										[]	[]	[]	[]	[]	[]					OR										Employer identification number										[3]	[9]	[]	[]	[1]	[4]	[6]	[6]	[9]	[0]
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[3]	[9]	[]	[]	[1]	[4]	[6]	[6]	[9]	[0]																																											
Part II Certification Under penalties of perjury, I certify that: - The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and - I am not subject to backup withholding because (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and - I am a U.S. citizen or other U.S. person (defined below); and - The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct. Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and, generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.																																																				
Sign Here Signature of U.S. person. <i>[Signature]</i> Date <i>2/10/2026</i>																																																				
General Instructions Section references are to the Internal Revenue Code unless otherwise noted. Future developments. For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to www.irs.gov/FormW9. What's New Line 3a has been modified to clarify how a disregarded entity completes this line. An LLC that is a disregarded entity should check the appropriate box for the tax classification of its owner. Otherwise, it should check the "LLC" box and enter its appropriate tax classification. New line 3b has been added to this form. A flow-through entity is required to complete this line to indicate that it has direct or indirect foreign partners, owners, or beneficiaries when it provides the Form W-9 to another flow-through entity in which it has an ownership interest. This change is intended to provide a flow-through entity with information regarding the status of its indirect foreign partners, owners, or beneficiaries, so that it can satisfy any applicable reporting requirements. For example, a partnership that has any indirect foreign partners may be required to complete Schedules K-2 and K-3. See the Partnership Instructions for Schedules K-2 and K-3 (Form 1065). Purpose of Form An individual or entity (Form W-9 requester) who is required to file an information return with the IRS is giving you this form because they																																																				

➤ **Certificate of Insurance**



PELLWAS-01

BENGEL

CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)
4/22/2026

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER Hausmann Group, Inc. 740 Regent Street 4th Floor PO Box 253408 Madison, WI 53725-9408		CONTACT commercial@myhaus.com PHONE (A/C, No, Ext): (608) 257-3795 FAX (A/C, No): (608) 257-4324 E-MAIL ADDRESS:															
INSURED Pellitteri Waste Systems, Inc. PO Box 259426 Madison, WI 53725		<table border="1"> <thead> <tr> <th>INSURER(S) AFFORDING COVERAGE</th> <th>NAIC #</th> </tr> </thead> <tbody> <tr> <td>INSURER A : West Bend Insurance Company</td> <td>15350</td> </tr> <tr> <td>INSURER B : Argent a Division of West Bend</td> <td>15350</td> </tr> <tr> <td>INSURER C : James River Insurance Company</td> <td>12203</td> </tr> <tr> <td>INSURER D : RSUI Indemnity Company</td> <td>22314</td> </tr> <tr> <td>INSURER E :</td> <td></td> </tr> <tr> <td>INSURER F :</td> <td></td> </tr> </tbody> </table>		INSURER(S) AFFORDING COVERAGE	NAIC #	INSURER A : West Bend Insurance Company	15350	INSURER B : Argent a Division of West Bend	15350	INSURER C : James River Insurance Company	12203	INSURER D : RSUI Indemnity Company	22314	INSURER E :		INSURER F :	
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INSURER F :																	

COVERAGES **CERTIFICATE NUMBER: 2016** **REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INFO	SUBR INFO	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	☒ COMMERCIAL GENERAL LIABILITY ☐ CLAIMS-MADE ☒ OCCUR ☐ GEN'L AGGREGATE LIMIT APPLIES PER: ☐ POLICY ☒ PROJECT ☒ LOC ☐ OTHER:			2072562	4/1/2026	4/1/2027	EACH OCCURRENCE \$ 1,000,000 DAMAGE TO RENTED PREMISES (Per occurrence) \$ 300,000 MED EXP (Any one person) \$ 10,000 PERSONAL & ADV INJURY \$ 1,000,000 GENERAL AGGREGATE \$ 3,000,000 PRODUCTS - COMPROP AGG \$ 3,000,000
A	☒ AUTOMOBILE LIABILITY ☒ ANY AUTO ☐ OWNED AUTOS ONLY ☐ SCHEDULED AUTOS ☒ HIRED AUTOS ONLY ☒ NON-OWNED AUTOS ONLY			2072562	4/1/2026	4/1/2027	COMBINED SINGLE LIMIT (Per accident) \$ 1,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$
A	☒ UMBRELLA LIAB ☒ EXCESS LIAB ☐ DED ☒ RETENTION \$ 0			2072562	4/1/2026	4/1/2027	EACH OCCURRENCE \$ 5,000,000 AGGREGATE \$ 5,000,000
B	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y/N N	N/A	1837447	4/1/2026	4/1/2027	☒ PER STATUTE ☐ OTHER E.L. EACH ACCIDENT \$ 500,000 E.L. DISEASE - EA EMPLOYEE \$ 500,000 E.L. DISEASE - POLICY LIMIT \$ 500,000
C	Excess Liability			P0000014000	4/1/2026	4/1/2027	Limit 5,000,000
D	Excess Liability			NHA611787	4/1/2026	4/1/2027	Limit 5,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

CERTIFICATE HOLDER

CANCELLATION

Master Certificate	SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.
ACORD 25 (2016/03)	AUTHORIZED REPRESENTATIVE

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The ACORD name and logo are registered marks of ACORD



Dear Mr. Zibell and the City Board,

On behalf of myself, as well as all of us here at Pellitteri Waste Systems... thank you again for your time, as well as the opportunity for Pellitteri to submit our proposal to provide automated curbside waste and recycling services for the City of Reedsburg.

We look forward to showing you how our commitment to quality, safety, and customer service truly makes Pellitteri Waste Systems THE trusted source for trash and recycling services in the area!

The pages that follow are just a small sampling of some of the accolades, awards and referrals Pellitteri has received over the years. Our dedication to being a leader in the recycling field and our tradition of excellent service is something we're very proud of...

Sincerely,

Todd C. Bollenbach
Municipal Account Executive



➤ In Business Magazine's 2025 Family Business of the Year!



FEATURE | BUSINESS OF THE YEAR AWARDS 2025



Danielle Pellitteri accepts the Family Business of the Year award

Family Business of the Year

Pellitteri Waste Systems

A timeless set of business values and the constant avoidance of cookie-cutter solutions in favor of answers tailored to the customer are among the reasons judges chose Pellitteri Waste Systems over other worthy contenders for Family Business of the Year.

Pellitteri Waste Systems was founded in 1979, but its tradition of exceptional customer service began more than 85 years ago with a previous family business in Madison, when founder Tom Pellitteri's father, Tony, and his uncles used a borrowed truck to deliver coal and haul away garbage for merchants on Madison's Capitol Square.

A strong dedication to customer service ensured the business's growth to a point where the Pellitteri brothers purchased their own trucks and built a respected reputation in the disposal industry.

Tony continued to operate the business until his death in 1968, after which it was sold to a national trucking company.

In 1979, Tom and Michele Pellitteri founded Pellitteri Waste Systems, which is now run by their three children: David, Danielle and Tim.

Pellitteri Waste Systems has evolved from a mom-and-pop hauling business to a professional organization providing waste and recycling collection, recycling processing, expanded specialty recycling, and onsite confidential data destruction services to commercial, industrial and residential customers throughout southern

Wisconsin.

One judge noted the company's "great story, a family business through and through, (its) ties to the area, and they are transitioning it to the next generations. Strong values and very strong in the local communities as well."

The company's impressive growth was a strong selling point for judges. Pellitteri Waste Systems currently serves 44 communities and more than 80,000 households, as well as thousands of commercial accounts.

Judges also were impressed with Pellitteri's practice of visiting customers' locations to determine their specific needs and tailor solutions.

In the communities it serves, the company supports numerous local fundraising events and charitable causes, including fire/police departments, youth sports teams, nonprofits, and community festivals, providing both monetary support and in-kind service donations.

Thanks to the technological investments Pellitteri Waste Systems has made at its Greater Madison recycling facility, southern Wisconsin residents can recycle more materials than they could a few years ago, including many materials not required by state law to be recycled.

For its efforts to help residents recycle more, Pellitteri Waste Systems has received the Recycling Excellence Award from the Wisconsin Department of Natural Resources, the Outstanding Achievement in Education Award from the Associated Recyclers of Wisconsin, and the Business Friend of the Environment Award from Wisconsin Manufacturers & Commerce, the statewide chamber of commerce.

FAMILY BUSINESS OF THE YEAR (WINNER IN BOLD)

Finalists for Family Business of the Year included:

- Chocolate Shoppe Ice Cream
- Christofferson Moving & Storage
- Daniels Construction
- ERI Floral
- GenComm
- KennedyC
- NCG Hospitality
- Pellitteri Waste Systems
- Rhyme
- Schumann Printers Inc.

28 IN BUSINESS MADISON: WISCONSIN'S CAPITAL REGION | JANUARY 2025





➤ Wisconsin Department of Natural Resources Recycling Excellence Award



FOR IMMEDIATE RELEASE: 2023-11-15

Contact: Jennifer Semrau, DNR Waste and Materials Management Program

jennifer.semrau@wisconsin.gov or 608-381-0960

DNR CELEBRATES WISCONSIN RECYCLING EXCELLENCE AWARD WINNERS ON AMERICA RECYCLES DAY



PELLITTERI WASTE SYSTEMS

After implementing the first single-stream materials recovery recycling facility in south central Wisconsin in 2012, Pellitteri Waste Systems set a goal to decrease the amount of non-recyclable items coming into the MRF and increase the recyclables it can accept. To accomplish this, the company launched a recycling education initiative and invested in new technology. Its recent education initiative included a seven-minute video of the facility operations, a series of short (one-minute) recycling tip videos, multilingual recycling education, social media and a Recycle Right mobile app. The amount of non-recyclable material received decreased by 24% after the first year and an additional 8% in 2022. Using technology innovations, Pellitteri was also able to expand the materials that can be recycled. Some of the unique materials now accepted include paper cups, aluminum foil, small metal appliances and shredded paper.





➤ *Business Friend of the Environment Award*

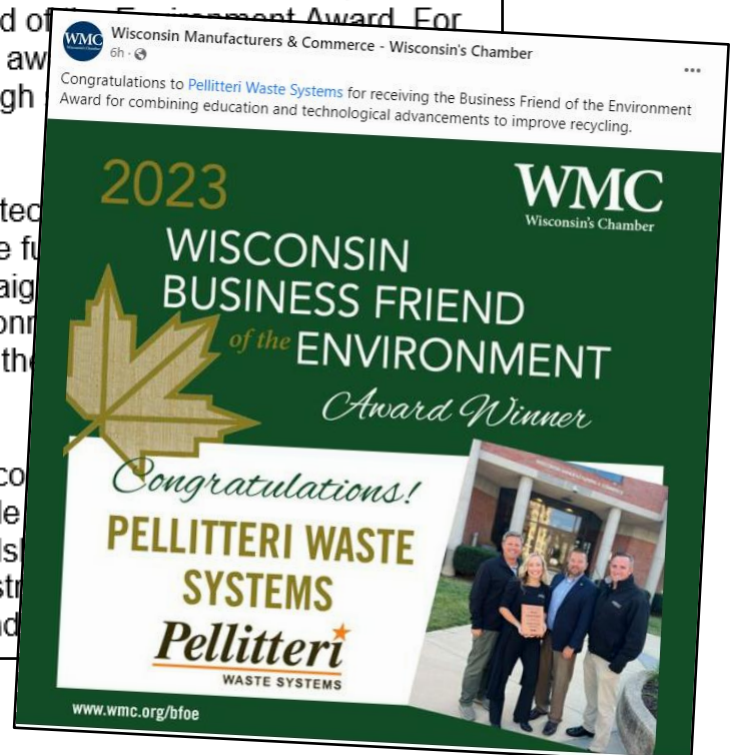


Wisconsin Manufacturers & Commerce Announces 2023 Business Friend of the Environment Award Recipients

MADISON - Wisconsin Manufacturers & Commerce (WMC) – the combined state chamber and manufacturers' association – announced nine companies as recipients of the Wisconsin Business Friend of the Environment Award. For over three decades, WMC has presented this award to businesses that have demonstrated environmental leadership through innovation and innovation.

"Wisconsin businesses lead the charge in protecting the environment, with a commitment to both their communities and the future of the state," said WMC Director of Environmental & Energy Policy Craig [Name]. "We are proud to highlight their important efforts."

Awards are presented in three categories, according to WMC. Businesses must demonstrate they have made significant contributions in areas of sustainability, environmental stewardship, and community engagement. The goal of this awards program is to demonstrate to the public that businesses are leading in sound environmental practices.





➤ ***Pellitteri is the 32nd largest hauler in the country. National status, Local company!***



**Waste Today Magazine
July/August 2026**

Pellitteri Waste Systems ranks 32nd on *Waste Today's* list of largest haulers in North America, based on companies' 2025 revenues.

LARGEST HAULERS



The Pellitteri Tradition

Pellitteri Waste Systems is a Madison-based, family-owned, and state-of-the-art waste disposal and recycling business focused on outstanding customer service. With the Pellitteri tradition of service that has endured for more than 80 years, you can rest assured that you will receive the professional and high quality level of service that has kept us in business all that time.

We provide trash pickup, recycling, temporary dumpsters, compactor systems and confidential paper shredding services to Residential and Commercial customers in the Greater Madison Area and throughout Southern Wisconsin. We are always looking for better ways to meet the needs of our customers.

RANK	COMPANY	HEADQUARTERS
1	WM	Houston, TX
2	Republic Services Inc.	Phoenix, AZ
3	Waste Connections Inc.	The Woodlands, TX
4	GFL Environmental Inc.	Miami Beach, FL
5	Clean Harbors Inc.	Norwell, MA
6	Reworld	Morristown, NJ
7	Casella Waste Systems Inc.	Rutland, VT
8	Waste Pro USA	Longwood, FL
9	Recology	San Francisco, CA
10	Rumpke Waste & Recycling	Cincinnati, OH
11	Interstate Waste Services Inc.	Teaneck, NJ
12	LRS	Morton Grove, IL
13	Coastal Waste & Recycling Inc.	Pompano Beach, FL
14	Environmental 360 Solutions Ltd.	Toronto, ON
15	FCC Environmental Services LLC	Houston, TX
16	Ecowaste Solutions	Coppell, TX
17	Meridian Waste Acquisitions LLC	Charlotte, NC
18	Capital Waste Services	Columbia, SC
19	Bin There Dump That	Oakville, ON
20	Gold Medal Environmental	Manassas, VA
21	California Waste Solutions	Oakland, CA
22	Dumpsters.com	Westlake, OH
23	Aspen Waste Systems Inc.	Minneapolis, MN
24	Mazza Recycling Services	Tinton Falls, NJ
25	Community Waste Disposal	Dallas, TX
26	American Waste Control	Tulsa, OK
27	LJP Waste Solutions	North Mankato, MN
28	Apex Waste Solutions	Parker, CO
29	E.J. Harrison & Sons Inc.	Ventura, CA
30	Ricova	Brossard, QC
31	Ryland Environmental Inc.	Dublin, GA
32	Pellitteri Waste Systems	Madison, WI
33	Ware Disposal Inc.	Santa Ana, CA

(608) 257-4285

* CONFIDENTIAL INFORMATION *

www.pellitteri.com



➤ Outstanding Achievement in Education Award



A non-profit association that provides statewide proactive leadership on waste reduction and recycling through education, advocacy, collaboration, programs and services.

For Immediate Release

Media Contact:

Karin Sieg, Executive Director
Associated Recyclers of Wisconsin
execdirector@arow-online.org
(715) 343-0722

Betsy Powers, Vice President
Associated Recyclers of Wisconsin
bpowers@scsengineers.com
(608) 333-5408

AROW Honors Recycling and Waste Reduction Efforts Throughout Wisconsin at Annual Awards Ceremony

Stevens Point, WI (March 6, 2023) – The Associated Recyclers of Wisconsin (AROW) proudly held their annual awards ceremony last week at the 2023 Wisconsin Integrated Resource Management Conference (www.wirmc.org). The ceremony, held on February 23rd, recognized individuals and organizations for outstanding work in the field of recycling and waste reduction.

This year AROW gave out a total of three awards.

“AROW always looks forward to honoring those working hard in our industry. This year’s recipients clearly demonstrate the strength of recycling in Wisconsin with achievements in public and private industry as well as education,” said Betsy Powers, AROW’s Vice President. “AROW is the voice for recycling and waste reduction in Wisconsin and we are proud to recognize these individuals and groups.”

The prestigious **Christy Dixon Recycler of the Year** award was awarded to Analiene, Development Board Director formerly the Waukesha, WI. This recognition is given to a leader in the industry who has set high standards. Analiene has been a leader in the industry for many years.

Some of Analiene’s highlights over the years include a dividend payment to partner companies, a major contributor to the development of the Waukesha County Recycling program, and identified a continuous improvement opportunity for a new recycling app specifically designed to take the waste stream to the next level.

Despite being incredibly busy with her ‘day job,’ Analiene has demonstrated a leadership capacity as Committee Chair, Vice President, and Board Member.

The **Outstanding Achievement in Waste Reduction** award was awarded to Waukesha County Recycling. This recognition is given to a program that has demonstrated a commitment to reducing waste and increasing recycling.

The Waukesha County Recycling team created a partnership that is built to share the benefits of recycling with the community.

Associated Recyclers of Wisconsin
Phone: (715) 343-0722 •

The **Outstanding Achievement in Education Award** was awarded to Pellitteri Waste Systems of Madison, WI. This award is given to an individual or group from the public, private, or non-profit sector that has excelled in solid waste or recycling environmental education.

Pellitteri is passionate about keeping Wisconsin’s recycling program strong and producing quality material. Pellitteri has accomplished this through their major education focus of educating customers and south central Wisconsin through 24 video shorts on recycling right topics like propane tanks, batteries, electronics, food contamination, etc.; producing Material Recovery Facility operation videos so residents can see first hand how materials get sorted at their facility; paid social media posts and ads; and calendars, cart information, new resident information, recycling information, FAQs and more for 38 municipalities and 44 private homeowner associations. Their commitment to a strong recycling program throughout Wisconsin is evident in their willingness to serve on industry groups and associations such as the Council on Recycling, National Waste and Recycling Association- WI Chapter, and the WI DNR Waste and Materials Management Study Group.

AROW is a membership-based organization, serving the recycling and waste reduction interests of citizens, organizations, municipalities and businesses across the state. For those who support recycling and wish to see more waste diverted into productive use, consider joining the cause by becoming an AROW member.

###

About the Associated Recyclers of Wisconsin (AROW)

Founded in 1990, AROW is an association representing Wisconsin’s recycling, waste reduction and sustainability professionals. The organization provides leadership through education, advocacy, and collaboration and promotes effective, efficient and sustainable material recovery initiatives. For details on AROW, its positions and programs visit www.arow-online.org.



➤ Referral/Recommendation Letters



17220 Katy Freeway, Suite 150, Houston, Texas 77094
STRATEGICMATERIALS.COM

Dear Pellitteri Waste System Customers and/or Potential Customers,

Strategic Materials Inc. is the largest glass recycling company in the U.S. We specialize in turning used glass into clean, ready to use, glass cullet. The recycling plant in Delavan manufactures glass cullet which is used to make new glass bottles. We are currently the only organization in Wisconsin that is taking mixed color glass from single stream recycling plants for the purpose of reuse and recycling. Most glass that doesn't come to us is being sent to a landfill --- never to be used again even though it has an unlimited life cycle.

Strategic Material's Delavan, Wisconsin, location recognizes Pellitteri Waste Systems for producing the cleanest, three-mix glass that comes from a single stream MRF in Wisconsin. Having clean material is essential to our operations by minimizing waste and allows us to recycle the highest percentage of material. We appreciate Pellitteri's dedication to providing quality materials to our organization. Customers of Pellitteri Waste Systems can feel confident that their mixed glass recycling efforts are resulting in the highest quality and quantity glass reuse available.

Sincerely,

Daniel VanKorn
Regional Sourcing Manager - Midwest
c. 281-755-7132 | dvankorn@strategicmaterials.com
SMI Delavan | 1849 Hobbs Drive Delavan, WI 53115

Carton Council of North America Midwest Office -7325 Edgehill Rd , Greendale WI 53129

To whom it may concern,

My name is Jim Birmingham, Midwest director for The North American Carton Council. Pellitteri Waste and Recycling of Madison has always been a leader in new initiatives to add commodities to the recycling container. In 2015 when presented with the opportunity to add carton recycling to residential and school containers Pellitteri was one of the first MRF in Wisconsin to add them even though it meant disrupting and doing several changes to their processing line .

I have personally known this family run business for 25 years . They are one of the top companies in the industry .

Sincerely

Jim Birmingham

Midwest Director ,Carton Council





➤ *Municipal Referrals & Testimonials*



DEPARTMENT OF PUBLIC WORKS DIRECTOR / CITY ENGINEER

CITY OF MIDDLETON
7426 HUBBARD AVENUE
MIDDLETON, WI 53562-3118

PH 608.821.8381 FAX 608.827.1080
E-MAIL: ssauske@cityofmiddleton.us
WEB: www.CityofMiddleton.us

September 27, 2024

Todd Bollenbach, Municipal Account Rep.
Pellitteri Waste Systems

Todd,

I'm writing this letter of recommendation on behalf of the residential and commercial property owners in the City of Middleton being served by Pellitteri Waste Systems.

The City of Middleton made a switch to automated collection in 2010, and while there were some initial bumps in the road to gaining public acceptance of the change from manual collection of unlimited volume, we found the automated system to be efficient, easy to use, and economical. After evaluating proposals from several companies, the City of Middleton chose to enter into a multiple year contract with Pellitteri Waste Systems. Implementation of the automated collection system went much smoother than anticipated thanks in large part to exceptional customer information provided by Pellitteri, as well as timely rollout of the carts.

In addition to getting the new system up and running, Pellitteri has shown over the past nearly 15 years their commitment to customer satisfaction, both with our municipal employees and with our residential and commercial users. Inquiries and complaints (of which there have been very few) have consistently been addressed by Pellitteri's outstanding customer service representatives, with personal involvement of sales and management personnel as appropriate. Pellitteri provides invoicing and customer database updates that work with our format needs, and provides thorough reporting of refuse and recyclable materials collected to help us monitor progress toward our sustainability goals and WDNR reporting requirements.

In 2014, Pellitteri proactively proposed a contract amendment that resulted in more frequent collection of recyclable materials (weekly instead of bi-weekly), and also reduced costs. Pellitteri has been instrumental in community recycling and paper shredding events, and their staff helped us plan for the 2015 construction of our current permanent recycling drop-off facility. Pellitteri has also been very helpful in providing advice to our Sustainability Committee and helped us shape ordinances related to solid waste issues.

As a measure of the City of Middleton's satisfaction with Pellitteri's service, when our contract was approaching its end date in 2023 the City decided to negotiate a 10-year extension instead of soliciting competitive quotes for a new agreement. I'm very pleased with Pellitteri's service, and I highly recommend them.

Sincerely,

Shawn Stauske

Shawn Stauske
Dir. Public Works / City Engineer

Page 40



➤ **Municipal Referrals & Testimonials** *continued...*

Brent Gasser
Town Chairperson

Deborah Kowalke
Clerk-Treasurer
clerk@townofdeltonwi.gov



PO Box 148
30 Wisconsin Dells Parkway South
Lake Delton, WI 53940
608-253-4621

MARSHALL MEMORIAL HALL

September 30, 2025

To Whom it may concern:

The Township of Delton is happy to offer a letter of reference for Pellitteri Waste Systems. The Town contracts refuse and recycling services for our constituents, in their residential settings, comprising 30.2 square miles and approximately 1,060 locations.

Near the end of 2024, due to legal issues of the awarded bidder for service, we found ourselves without a viable provider. In December, we invited Pellitteri to speak with our board and explain our situation. The team at Pellitteri developed a fair pricing contract and an incredibly aggressive plan to maintain service to all of our residents while transitioning to their service.

Once we agreed on terms of the contract, the staff at Pellitteri worked quickly and within three short weeks, we had a plan to adjust collection routes, collect old garbage and recycling carts from homes, deploy new Pellitteri carts, arrange for the shift in day of pick up, all while never missing a week of garbage and recycling pick up.

Staff at the Town have enjoyed prompt service and personal contact from the staff including Grace in the office and Todd as our representative. They have been responsive to our residents and have been flexible as we have made the transition, continuing as we have summer homes in need of new cart and service. The equipment is in great order and on-board video systems allow us to identify concerns of the public and ensure pick up.

The Town would recommend Pellitteri Waste Services to any municipality as they seek professional service with a personal touch. Please feel free to reach out to our staff to discuss the success story we have had.



➤ **Municipal Referrals & Testimonials**
continued...



Public Works
5520 Lacy Road
Fitchburg, WI 53711-5318
Phone: (608)270-4262
Fax: (608)270-4275
www.fitchburgwi.gov

To: Todd Bollenbach, Municipal Account Executive
Pellitteri Waste Systems

From: Ben Schulte, Environmental Engineer

Date: September 30, 2024

Subject: Municipal Waste Services

As the Environmental Engineer for the City of Fitchburg, I have been impressed with the quality of service Pellitteri provides to the community. Complaints are generally few and far between, and your customer service team has done an outstanding job addressing complaints as soon as they arise. I can't recall a time where I haven't gotten a response to a question within a couple hours at most, if not immediately.

Fitchburg prides itself on being a leader in recycling and sustainability, and with that in mind, we feel Pellitteri's company philosophy aligns with Fitchburg's values as a community. As the owner of a Material Recovery Facility, Pellitteri has greater control over how our recyclables are used, and go above and beyond what is required by DNR in several instances:

- Recycled glass goes to a local glass recycler to be made into new glass products (rather than being used as an alternate to landfill daily cover as allowed by the DNR).
- Shredded paper is accepted for recycling.
- Paper cartons are accepted for recycling.
- Empty aerosol cans are accepted for recycling.
- Small appliances are accepted for recycling

Your strong commitment to engaging with the community and providing free educational programs to residents is also appreciated. The biannual paper shredding events always have a great turnout, and your recycling tips videos have been a great resource for the City website.

Sincerely,

Ben Schulte

Ben Schulte, PE
Environmental Engineer



➤ **Municipal Referrals & Testimonials** *continued...*

City of Monona – Public Works & Utilities

5211 Schluter Road
Monona, Wisconsin 53716
Phone: (608) 222-2525
Fax: (608) 222-9225
www.mymonona.com



Pellitteri has been the City of Monona's solid waste and recycling collection service provider for nearly a year. In that time Pellitteri has exceeded our expectations for customer service and quality of service, both of which are unmatched by any of the city's previous providers. Collection issues are nearly nonexistent, but when an issue does arise, it is solved quickly by Pellitteri's customer service staff. When our customers need to call Pellitteri, they are greeted by a live person, not a recorded phone tree, who is familiar with the City of Monona and our contract with them. They care about our business, and it shows. Their reputation speaks for itself.

Dan Stephany
Director of Public Works
City of Monona

Hi Joe,
The motion to extend the contract with Pellitteri for another 5 years, was really a no-brainer. The Village Board passed the motion unanimously with flying colors after looking at the rates, there was barely any discussion.
Everyone is super happy with the collection service.
I am looking forward to a continued great relationship with all of you.
Thanks Joe. Stay well.

Teresa

Teresa Hughey Groves
Village of Dane
Clerk Treasurer
102 W. Main St
Dane, WI 53529
608-849-5422
www.villageofdane.org





➤ **Municipal Referrals & Testimonials** *continued...*

Hi Joe,

The Town of New Glarus would like to thank Pellitteri Waste Systems for the smooth transition to their collection services. We've now been with Pellitteri for 6 months, & there's been a noticeable decline in the amount of weekly complaints & concerns from residents as opposed to our previous service. And when we do receive a concern, we have been more than happy with the attentive responses from the Customer Service department.

Thank you for all of your assistance in this process & your continued high quality service provided to the residents of our town!

Jesse Wahl
She/her
Clerk-Treasurer
Town of New Glarus
608-527-2390



Good morning Joe,

Nice to meet you. I would like to let you know that out of the communities I have worked in, dealing with your staff has been one of my best experiences. Olga and Grace are always pleasant, and nice to work with. 2020 was a difficult year, but your staff handled it well.

Thank you,

Angie Runde

Village of Belleville
Deputy Clerk/Treasurer
PO Box 79
Belleville, WI 53508
arunde@villageofbelleville.com
608-424-3341 x. 105



City of Reedsburg- Municipal Refuse and Recycle Collection

Gabe Filardo, Municipal Manager
Republic Services
875 17th Street
Prairie du Sac, WI 53578
E: gfilardo@republicservices.com
608-425-0342



REPUBLIC
SERVICES

Sustainability in Action



September 14, 2026

City of Reedsburg, Steve Zibell-Director of Public Works
134 South Locust Street
Reedsburg, WI 53959

Dear Mr. Zibell and City Council,

Republic Services is pleased to submit the following proposal for residential trash collection services. We are confident you will continue to find Republic Services the Ideal Fit for Your Refuse and Recycling needs.

We are proud to say that we have served the communities within the Southern Wisconsin area for 35+ Years and during this time we have witnessed and been part of many changes in the industry, but what hasn't changed is our *Commitment to our Customers*, and that is providing them with the *Highest Level of Service at a Fair and Reasonable Price*. As the area's leading municipal waste provider, we are proud to be recognized for the following benefits to our communities across the area:

- § We employ over 100 employees who live and work in the Southern Wisconsin Region.
- § We have consistently delivered a 99.9% refuse and recycling pick-up rate in our contracted cities.
- § Our drivers are 38% safer than the industry average.
- § Named to Barron's 2024 100 Most Sustainable Companies at #15
- § We are a leader in the marketing of commodities, ensuring that your commodities have end markets in all market conditions.
- § Republic Services was named one of the World's Most Ethical Companies by the Ethisphere Institute for the fifth consecutive year in a row.
- § Four hauling sites located in Boscobel, Mauston, Platteville, and Prairie Du Sac. This means we have local contingency plans in place for providing service to all our valued customers in the event of any catastrophic event.

Republic Services' proposal shares details about our ability to provide reliable service as well as enhance and preserve environmental stewardship as your community partner. Together we will put "*Sustainability in Action*."

Sincerely,

Gabe Filardo

City of Reedsburg

Executive Summary

Republic Services is the national leader in comprehensive environmental services, currently partnered with more than 2,000 municipalities to deliver essential services while making meaningful progress toward your climate action plans.

Best Value

Republic Services is so much more than a traditional hauler of municipal solid waste and recycling. We know that by offering differentiated products, services and experiences designed to meet our customers' wants and needs, we drive customer loyalty and customer satisfaction. We continue to invest in and enhance our customer-facing technology. We also use our RISE technology platform for visibility into our dispatch and collection operations. This technology equips our dispatchers with real-time routing information and enhanced data visualization tools. This platform has

Republic Services is your low-risk, best value partner

- § 20+ years continuous service
- § Reliable – 99.9% pickup rate
- § Safer – 35% fewer incidents than industry average
- § Environmental Responsibility – #15 on the 2023 Barron's 100 Most Sustainable Companies
- § Owner and operator of the largest hazardous waste disposal portfolio in America

significantly increased connectivity with our customers, offering them the ability to “Track My Truck” – which also further empowers our employees, improves productivity, and transforms our overall operations.

We know our customers care about recycling, and they have demonstrated a willingness to pay for it. We continue to make progress working with our municipal partners in transforming recycling into a more durable, economically sustainable business model. Recycling is essential to our

Figure 1. Your Low-Risk, Best Value Partner. Republic Services is proud to lead the industry in many key factors that make us your preferred partner for municipal recycling and waste services.

Strengths of our Company	Benefits to Municipality
99.9% On-time reliability rate	Happy community; fewer calls to city hall
35% safer than industry average	Fewer incidents; safer community streets for children at play
Simple solutions for your community waste and recycling needs	Easy access to solutions for the growing number of waste streams
Recognized #15 on the 2023 Barron's list of 100 Most Sustainable Companies	Peace of mind that you have a global leader in sustainable initiatives as your partner
Most advanced, integrated Customer Resource Centers in the industry	Hundreds of trained agents networked together nationwide, organized in pods that focus on your market
Web- and smartphone-based app for easy access by community residents to relevant information	Stronger communications, and ease of alert and news dissemination
Robust community education and outreach	Communities educated on recycling produce less contamination and greater diversion

sustainability platform, and we continue to invest in the business for the long term. Most evident is our innovation and investment to develop the nation's first polymer centers, delivering the production quality plastic polymers and olefins to enable true plastic circularity, and capacity to cover all of our operations in the country.

Our Values

Our company culture is anchored in 5 core values, which guide us as we serve our customers every day.

- § **Safe** – We protect the livelihoods of our colleagues and our communities.
- § **Committed to Serve** – We go above and beyond to exceed our customers' expectations.
- § **Environmentally Responsible** – We take action to improve our environment.

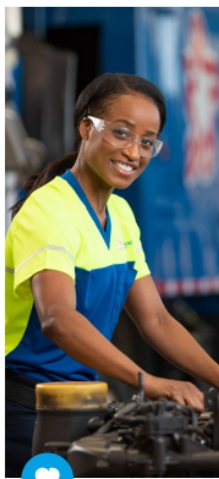
§ **Driven** – We deliver results the right way.

§ **Human-Centered** – We respect the dignity and unique potential of every person.

We believe that by adhering to these core values, and constantly driving to improve on them, we deliver superior service, differentiate our company from the competition, all while leading the industry as the most sustainable partner for our municipalities.

Figure 2. Five core values guide us as we serve our customers every day.

Our Values

				
				
Safe	Committed to Serve	Environmentally Responsible	Driven	Human-Centered
We protect the livelihoods of our colleagues and communities.	We go above and beyond to exceed our customers' expectations.	We take action to improve our environment.	We deliver results in the right way.	We respect the dignity and unique potential of every person.

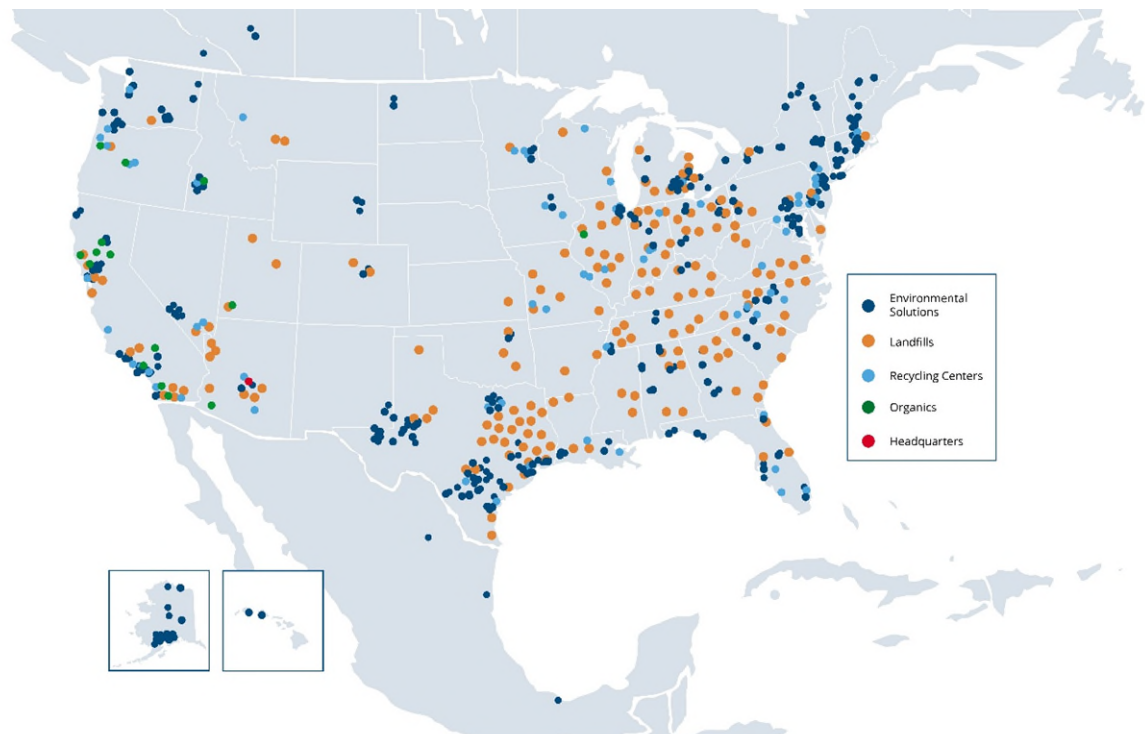
National Network

Our local team is vital to the continued successful delivery of this contract and its daily operations. This team's unique combination of experience ensures quality service for the duration of the contract. Our local and area management teams have extensive industry experience operating and managing solid waste companies and have longevity in the region. Because of this, we are proactive in anticipating customers' needs and adjusting to changes in the markets. We also seek to implement the best practices of our various business units throughout our operations to continue improving our operations and service to our customers.

While our local business operation is fully empowered and accountable for delivering on our commitments, they are also backed

by the support and breadth of our area and corporate leadership teams, capable of amassing expertise and support to assist or respond to any challenge. An example of this benefit to you is the response capabilities during times of crisis, such as COVID-19 and natural disasters. In times of challenges like this, our area and corporate teams activate to ensure our people are safe and our assets are operational, so we can return to normal operations quickly. This is a considerable benefit and risk mitigation to your community that many other providers in the industry are unable to stand behind.

Figure 3. Local team with a national network. Republic Services delivers essential services and Emergency Response in almost every state in North America.



Sustainability

The breadth and scope of our sustainability platform is earning noteworthy recognition. From products that create solutions for our customers to an industry-leading safety program, and a fleet that reduces its carbon impact, to landfills that generate renewable energy, we are Sustainability in Action™. Sustainability contributes to a cleaner world, while also providing opportunities to improve brand awareness, increase customer loyalty, grow our business, motivate our employees and differentiate Republic Services from our competitors. We are guardians of our environment and have a big responsibility to it. We lead by example, working diligently to by decreasing

our vehicle emissions, creating innovative landfill technologies, generating and using renewable energy, and cultivating community engagement and employee growth opportunities. We are privileged to serve millions of customers nationwide. Republic Services' multifaceted sustainability platform revolves around four elements: Safety, Talent, Climate Leadership and Communities. These elements are around which we've built our 2030 Sustainability Goals.

Electric Vehicles

Creating a more sustainable world means reducing emissions across our operations and in the communities we serve. That's why Republic Services has made an

Figure 4. Our 2030 Sustainability Goals encompass Safety, Talent, Communities and Climate Leadership



SAFETY

Safety Amplified

0

Zero employee fatalities

Incident Reduction

<2.0

Reduce our OSHA Total Recordable Incident Rate (TRIR) to 2.0 or less by 2030



TALENT

Engaged Workforce

88

Achieve and maintain employee engagement scores at or above 88 by 2030



CLIMATE LEADERSHIP

Science Based Target

35%

Reduce absolute Scope 1 and 2 greenhouse gas emissions 35% by 2030 (2017 baseline year) APPROVED BY SBTi¹

Circular Economy

40%

Increase recovery and circularity of key materials by 40% on a combined basis by 2030 (2017 baseline year)

Renewable Energy

50%

Increase beneficial reuse of biogas by 50% by 2030 (2017 baseline year)



COMMUNITIES

Charitable Giving

45M

create sustainable neighborhoods through strong community partnerships for 45 million people by 2030

industry-leading commitment to fleet electrification.

Recycling and waste collection is especially well-suited for electrification. Collection trucks drive short and consistent distances, operate at slower speeds, make hundreds of stops throughout the day and return to a base where they can recharge overnight. Electric vehicles (EVs) also offer a superior customer experience, with cleaner and quieter operations in the neighborhoods we serve.

Our first electric trucks are powered by the public utility grid. Even in states with the highest grid carbon intensities, EVs have significant greenhouse gas benefits over diesel vehicles. Batteries and electric motors are incredibly efficient at converting energy to propulsion – and, combined with regenerative braking, our electric collection trucks are three to four times more fuel-efficient than a diesel truck.

In 2021, Republic began operating our first regular collection routes with electric trucks. In Idaho, three EVs are collecting commercial recycling, and we have two more EVs operating in North Carolina. These EVs are already delivering economic as well as environmental benefits, with lower fuel and maintenance costs in addition to zero carbon emissions.

In 2023, we announced a partnership with Oshkosh, in which we collaborated on the design for the first frame-up electric vehicle platform. The platform offers 30% more room in the cab of the vehicle for the driver, because there is no engine under the cabin. Additionally, the platform has state-of-the-art safety features, which position it well to serve the communities where we live and work.

We expect the pace of our electric truck rollout to accelerate in future years, and

plan to electrify a significant portion of our fleet by 2030.

Polymer Center

Plastics circularity has traditionally been a challenge in the recycling industry. While many people do their best to recycle, what's not broadly understood is the lifecycle potential of different recycled materials. While an aluminum can is generally recycled back into a new can, a water bottle or detergent jug is more likely to be remade into products such as textiles, carpet or construction pipe instead of a new bottle or jug. These "downcycled" products have few options for further recycling, so their lifecycle tends to be finite – not circular.

But demand is growing for recycled plastics that can be reused in consumer packaging, and the current supply is not keeping up. Republic Services wants to keep plastic packaging in the circular economy.

We have an innovative solution: the Republic Services Polymer Center, the nation's first integrated plastics recycling facility. This will enable us to manage the plastics stream through an integrated process from curbside collection of recyclable material to production and delivery of high-quality recycled content for consumer packaging. The facility is designed to directly address increasing demand from consumer brands and packaging manufacturers for recycled plastic, driving value for recovered resins and enabling greater circularity.

Our first Polymer Center, opening in Las Vegas in 2023, will process plastics from Republic's recycling facilities in the West, with three to five additional sites planned to provide nationwide coverage in the future. These sites will help recover a greater volume of valuable plastics, expand the

materials accepted for recycling in some communities and help support our Circular Economy goal.

Environmental Services

In May 2022, Republic Services acquired US Ecology, a leading provider of environmental solutions, offering treatment, recycling and disposal of hazardous, non-hazardous and special waste.

This acquisition complements our previous acquisitions of ACV Enviro and ECOFLO, in late 2021, and enables Republic Services to provide customers with the most complete set of product offerings across the environmental services space.

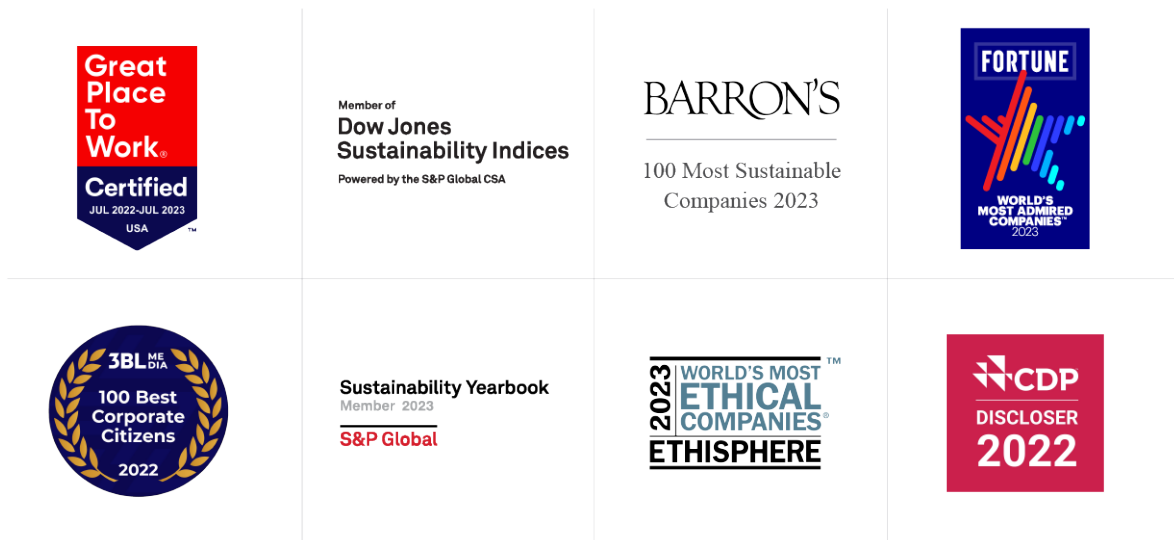
US Ecology adds a national platform of difficult-to-replicate assets and talent to Republic Services. This includes adding nine specialty waste landfills with five hazardous waste landfills, 16 RCRA permitted TSDFs, seven wastewater treatment facilities, and

more than 100 environmental services field locations including treatment and recycling centers.

Customers with multiple recycling and waste service needs value the ability to consolidate services with a single partner who has a successful track record of safety, compliance and environmental responsibility.

These important new service capabilities added to the Republic Services portfolio mean that we can now safely and responsibly manage more of the non-standard waste collection and processing tasks that are critical to all municipalities across the country. Residential customers can enjoy drop-off or collection programs for household hazardous waste, electronics, universal waste or medical sharps. Commercial and industrial customers can now expand their collection program to include vacuum cleanout services, collection of oils or solvents, or other unique materials

Figure 5. Recognition supports our approach. Engaged employees and leadership make Republic Services an employer of choice.



that come from the business or manufacturing process.

Lastly, municipalities can now enjoy a single partner that can step in to support cleanups of abandoned waste, homeless encampments, drug labs seized by police, as well as emergency response from spills, remediation, or natural disasters.

For example, the Republic Services team was at the forefront of cleanup efforts after an oil spill off Southern California's coast in October 2021. A third party's pipeline ruptured, resulting in more than 125,000 gallons of crude oil washing ashore. When called into service, we quickly mobilized 250 people who worked to support recovery efforts including the collection, transport and disposal of oil-soaked waste.

We are excited to be your best value partner, because we know the company we will continue to become during the term of your contract and beyond.

Local Leadership

Our local personnel are vital to the successful delivery of this contract and its daily operations. We will manage the various operational and administrative components of contract implementation and ongoing service to the Berry. Our local and area management teams' unique combination of operating and managing solid waste companies, recycling expertise and innovative management systems will ensure quality service for the duration of the contract. This allows us to quickly respond and meet your needs all while staying in touch with your local businesses and residents.

Figure 6. Emergency Response Services – we were at the forefront of cleanup efforts after an oil spill off Southern California's coast in October 2021.



General Manager

Patrick Connell has 15 years of leadership experience. He spent a majority of those 15 years in Wisconsin before most recently leading the recycling, environmental, and waste services for Republic Services in Oklahoma based in Oklahoma City. Patrick most recently had leadership responsibilities that included 118 employees across four landfills, one transfer station, and multiple collection offices in the state of Oklahoma. He has partnered with 28 municipalities that ensures safety, effective customer service, and reliability. Patrick is moving his family home to Wisconsin to lead the Republic Services team in Southern Wisconsin.



Figure 7. Your Local Team. Our team located in Prairie Du Sac is ready to deliver service to your city today.

Operations Manager

Dustin Enke is a lifelong resident of Southern Wisconsin. He has 10+ years of management experience in daily operations. His sole responsibility is successful operation of the Prairie du Sac hauling and transfer station. Dustin ensures maximum productivity and route management for commercial, roll-off and residential routes. He establishes productivity improvement goals where needed.

Responsibilities include the management of labor hours and disposal expenses. He also interacts with customers and local, state and federal government employees to resolve customer service concerns and ensure regulatory compliance standards are met.

Safety

Safety is Republic Services' highest priority. We adhere to a strict policy of safety protocols with supporting infrastructure, where employees are trained to "Think. Choose. Live.®"

Safety Overview

Republic Services has an industry leading safety record that has been 38% better than the industry average for the past ten years, based on OSHA data. In addition, we have been recipients of 72% of the industry's Driver and Operator of the Year awards since 2009.

Republic Services maintains strict compliance with all applicable OSHA, federal, state and local safety requirements while performing all work-related functions.

We recognize that a safe workforce is not simply a discussion with a new hire, but a dedicated plan to review, educate and verify employee practices constantly.

Republic Services has the lowest occurrence of incidents and crashes in the industry due to our company-wide emphasis on safety, extensive employee training and ongoing educational development programs.

Republic Services requires all operations personnel to participate in extensive classroom training and testing, as well as on-road auditing and policy reinforcement.

Two of Republic Services' ambitious sustainability goals are tied to specific safety metrics. These include reducing our Occupational Safety and Health Administration Total Recordable Incident Rate to 2.0 or less and having zero employee fatalities.

Think. Choose. Live.®

Every day, drivers face a multitude of challenges and are required to make decisions that can greatly impact their safety, as well as the safety of those in the

Our employees are our greatest asset, and our dedication to every employee's safety is second to none

38% safer than the industry average, while maintaining the 5th largest vocational fleet in the United States

Think. Choose. Live.® embodies our company culture

Winners of 72% of industry's Driver of the Year awards since 2009

communities we serve. Our best-in-class driver training program focuses on continual improvement of all our 16,000 drivers.

Our Think. Choose. Live.® philosophy helps navigate these situations by encouraging employees to Think about their actions, Choose the safest approach and Live to go home to their families at the end of each day.

ReSOP Program

The Republic Services Observation Program (ReSOP) is paramount to decreasing incidents. Supervisors are required to

Figure 8. Continually Improving Safety is Top Goal for Republic Services.

Safety

Our goal is to reduce our OSHA recordable rates by 7% year-over-year.



conduct a minimum of two in-person employee observations per week.

The purpose is to improve safety, customer experience and productivity. The employee and their leader work together toward excellence.

Safety Meetings & Training

Republic Services provides weekly, monthly and annual safety training for all our employees.

Safety topics are developed based on subject matter required under OSHA regulation. Republic Services prepares well-developed tailgate sessions, provides translators to engage all employees and encourages open discussion and participation.

Meeting topics may include:

- § Injury and illness prevention/safety rules
- § Back injury prevention
- § Emergency response/fire safety
- § Exposure control plan
- § Drug and alcohol program
- § Personal protective equipment
- § Employee right-to-know
- § Hearing conservation safety
- § Lock out and tag out safety
- § Slips, trips and falls
- § Confined space entry

Safety Recognition Program

The Republic Services Dedicated to Safety and Dedicated to Excellence programs are designed to identify, recognize and reward safe employees who are dedicated to safety and excellence in their workplace.

Employee safety and excellence is measured on six criteria including having no preventable crashes or injuries, no unscheduled lost time and no safety warning

letters. Each employee who qualifies is recognized monthly, quarterly and annually.

Quality Control

To ensure extreme reliability and a consistently high level of customer service, Republic Services has a quality control program called Driver Service Management (DSM).

DSM includes an extensive driver-lead reporting process, accompanied by regular auditing, that is focused on safeguarding against procedural failures. DSM standards guarantee that all driver issues will be addressed and completely resolved by supervisors or management within seven days of discovery.

The program is monitored and conducted by a Driver Service Coordinator responsible for:

- § Conducting pre- and post-route briefings with drivers
- § Entering and monitoring DSM issues
- § Running and distributing reports

During collection activities, drivers are instructed to make notes on their route sheets throughout the day. The objective of the post-route briefing is to collect all valuable route information from each driver. Driver Service Coordinators must complete the post-route briefing section of the Driver Check-In form and drivers must sign the form before clocking out each day.

Finally, Driver Service Coordinators must submit any findings to the appropriate department that same day. For example, customer service will receive issues such as billing concerns and questions; operations will receive issues such as poorly sequenced routes; sales will receive items such as

commercial overage issues; safety will receive information pertaining low hanging wires or dangerous dumpster locations; and maintenance will be forwarded issues such as repair and replacement needs.

Should an item remain open for longer than seven days, it is forwarded to the General Manager to bring matters to an immediate resolution.

Together for Safer Roads

As the operator of the 5th largest vocational fleet in the country, with an industry leading safety record, we have a direct effect on roadway safety each day. While our strong safety performance is significant in the communities we serve, we aspire for more.

Figure 9. Inspections. Driver performs pre-route inspection to ensure vehicle is safe for operating.



Today, we are proud to be the only recycling and waste services provider associated with Together for Safer Roads. This innovative coalition brings together global private-sector companies across industries to collaborate on improving road safety and reducing deaths and injuries caused by road traffic crashes.

The Coalition's mission to provide guidelines and processes to keep employees, partners and contractors safe on the road closely aligns with our continuous work in fostering an environment that provides ongoing road safety education.

Sustainability

We're committed to partnering with customers to create a more sustainable world.

This is our company vision, which is intentionally ambitious because we believe we are uniquely positioned to help our customers achieve their own sustainability goals.

Determining our Goals

As one of the largest environmental services companies in the United States, with the 5th largest vocational fleet in operation, our opportunity to make a meaningful impact on the sustainability of the country is real. Our foundational Elements of Sustainability are deeply integrated into our business and serve as the anchor for our 2030 sustainability goals.

- § **Safety** drives every decision we make. Our dedication to safety extends to our customers and into our communities. We are committed to creating a safe environment for our customers, communities, and employees. Republic's safety performance has consistently been 38% better than the industry average, based on available OSHA data.
- § **Talent** We employ and develop talented professionals that demonstrate an unwavering commitment to sustainability, including the well-being of our customers, communities, and each other. We proudly celebrate diversity by maintaining our culture of inclusion, a culture that allows

Republic Services is a recognized leader in Sustainability, with major investments toward our 2030 goals.

- § Listed on Dow Jones Sustainability Index since 2016
- § Named to Barron's 100 Most Sustainable Companies
- § Named to 3BL Media's 100 Best Corporate Citizens list
- § Certified as Great Place to Work®
- § Included in the S&P Global Sustainable Sustainability Yearbook
- § Scored at Leadership Level for CDP Climate Change since 2019

employees to bring their whole selves to work.

- § **Climate Leadership** We are focused on delivering services and solutions for a more sustainable world. Through landfill and fleet innovation, recycling and circularity of key materials, and renewable energy production, we're committed to environmentally responsible operations that increase efficiency, grow our business, and drive performance of our customers' goals.
- § **Communities** Investing in the communities where our employees and customers live and work is vital, so our charitable giving platform revolves around sustainable neighborhood revitalization. We directly support people, places, and spaces in need with financial grants, in-kind donations and volunteer time.

Figure 10. Elements of Sustainability. Republic Services is the lowest risk, best-value partner for your municipality, focusing our sustainability platform around these areas



We have defined relevant, ambitious goals under these four elements, and are the first US environmental services company to have a greenhouse gas goal approved by the Science Based Targets Initiative (SBTi). Figure 11 offers a look at our 2030 Sustainability Goals.

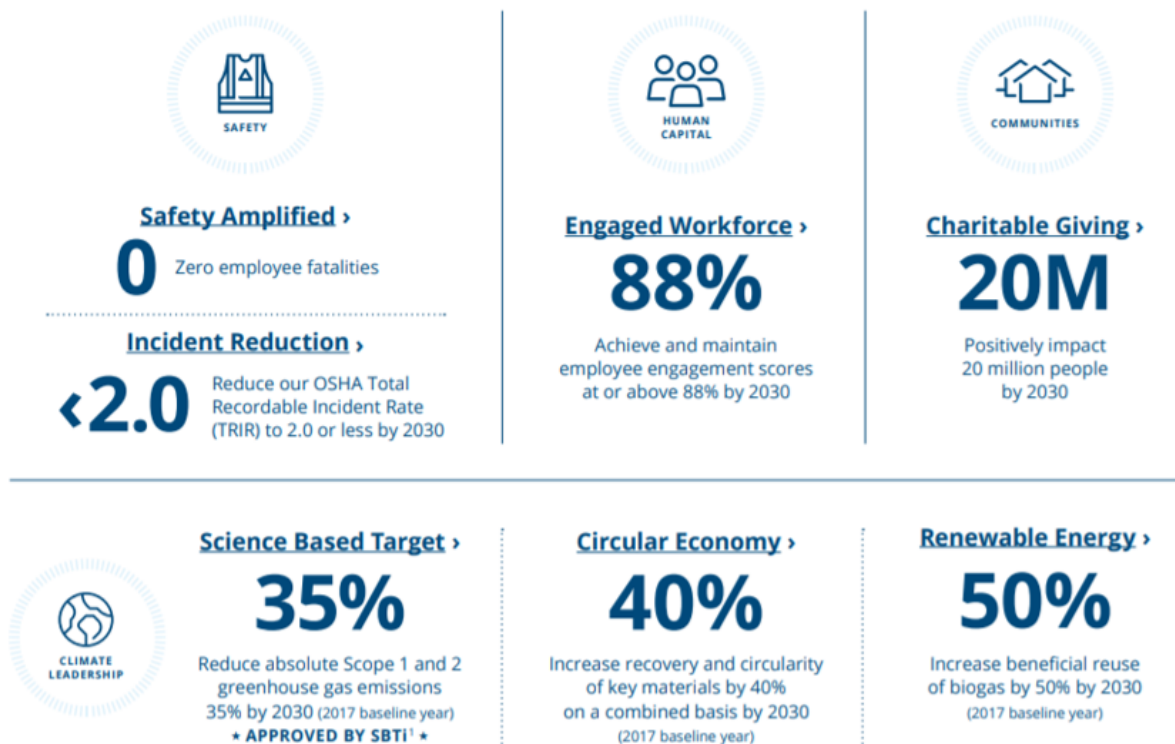
Advancing our Goals

Once we had set our 2030 Sustainability Goals, we set out to identify meaningful investments and innovations that would drive the types of major changes we require to achieve the goals by the end of the decade.

In total, we invest more than \$100 million per year in our sustainability initiatives, as a commitment to our planet. Examples of our investments to make a measurable improvement in our 2030 Sustainability Goals are offered here:

§ **Reduce Emissions** – Operating the 5th largest vocational fleet in the country, we have over 16,000 trucks in operation. For this reason, our commitment to electrify our fleet will drive a meaningful portion of our GHG emission reduction goal. We have been running pilot operations for electric vehicles at multiple sites across the country with aggressive, long-term plans to grow our EV fleet each year as technology advances. In March 2023, we unveiled an electric truck designed from the frame up in collaboration with OshKosh. This design effort further demonstrates our commitment to electrification, and our willingness to innovate from scratch rather than simply retrofit a legacy vehicle.

Figure 11. Elements of Sustainability. Republic Services is the lowest risk, best-value partner for your municipality, focusing our sustainability platform around these areas



§ **Reduce Emissions (and) Renewable Energy** – As the owner and operator of a large portion of landfills in the country, our ability to capture and reuse otherwise-emitting gases from those facilities will contribute to the majority of our emissions reduction goal (in addition to our EV fleet conversion). As of 2022, we had 74 landfill gas-to-energy (LFGTE) projects, generating power, or renewable natural gas (RNG), from the methane produced by the landfills. In addition to this, we announced a joint venture with Archaea Energy to develop RNG projects at 39 more landfills, above and beyond the 17 already being developed at the time of the announcement. In late 2022, Archaea announced they were acquired by BP, further strengthening our position for the success of America's largest RNG portfolio. One fifth of our collections fleet, comprising 100% of our CNG vehicles, is powered by RNG, thereby avoiding the extraction and use of fossil-gas.

§ **Charitable Giving** – We continue to expand our focus on community reinvestments through our Republic Services Charitable Foundation, local Community Grants, in-kind donations and employee volunteerism. The focus

Figure 12. Electric Vehicle technology is evolving quickly, enabling us to electrify our fleet over the coming years.



of our efforts are on placemaking, which refers to projects that have the potential to make a positive impact of a large portion of the community. Our Foundation announces approximately 12 major grant projects each year, investing \$2-3M annually into communities where we live and work, ranging from parks to community gardens; schools to community center revitalization.

§ The Republic Services Charitable Foundation team is proud to announce the organizations that will be receiving 2024 National Neighborhood Promise grants. The Foundation's National Neighborhood Promise Program® aims to revitalize communities and the quality of life of residents through volunteer projects, monetary donations and in-kind services. In 2024, a total of \$3 million was awarded to 15 nonprofit organizations making a lasting difference in their local communities.

§ "Our commitment to being a good neighbor is reinforced through our charitable giving initiatives," said Elena G., Director of Charitable Giving "Engaging with and investing in the communities where we live and work is

Figure 13. National Neighborhood Promise is our foundation grant program for charitable giving.



how we help foster sustainable neighborhoods. Our local teams look forward to working closely with the award recipients to help bring these projects to life.”

§ Additionally, throughout the year, our employees and local business units invest in smaller grant projects as well as volunteerism in the local community. From inception through year-end 2022, we have impacted over 5.5M people toward our goal, placing over \$17M in various grants to help make a difference across the markets that we serve.

§ **Reduce Emissions (and) Circular Economy** – To meet the demand to further reduce emissions in landfills by diverting food and other organic waste, we have built one of the largest portfolios of organics facilities in the nation. Our drive to push the envelope as we develop these facilities led us to be named the 2020 Organics Recycler of the Year by the National Waste and Recycling Association (NWRA), recognizing Republic for innovation and leadership in diverting food and yard

waste from landfills through food recovery, organics pre-processing and composting, all of which contributes to a circular economy.

§ **Circular Economy** – In order to address the growing desire to manage circularity of plastics, we announced a bold investment and innovation to create a hub and spoke network of Plastic Polymer Centers across the United States. These centers represent the first time a single North American company will manage the plastics stream from curbside collection to delivery of high-quality, and even food-grade, recycled content for consumer packaging. By keeping materials in use at their highest quality, a water bottle can live on to become another water bottle, transforming what it means to commercially recycle and bringing material circularity directly to our customers.

Figure 14. Organics Innovations such as our solar-powered Otay Compost Facility in Chula Vista CA, operating entirely off-grid, have earned awards such as 2022 Organics Management Facility of the Year.



Local References:

City of Reedsburg (09/03/2002)

134 S Locust Street

Reedsburg, WI 53959

(608)524-6404

Village of Mazomanie (12/19/2016)

711 W Hudson Street

Mazomanie, WI 53959

(608)795-2920

Reedsburg Township (12/16/2002)

600 W Main Street

Reedsburg, WI 53959

(608)524-3999

Village of Sauk City (10/1/2021)

726 Water Street

Sauk City, WI 53583

(608)643-3932

Village of Prairie Du Sac (09/21/2021)

335 Galena Street

Prairie Du Sac, WI 53578

(608)643-2421

City of Reedsburg- Rates, Services, and Perks

<u>Services</u>	Year 1 Rate	Year 2 Rate	Year 3 Rate	Year 4 Rate	Year 5 Rate
Weekly Trash Collection (carted)	\$ 11.05	\$ 11.49	\$ 11.95	\$ 12.42	\$ 12.93
B-Weekly Recycling (carted)	\$ 3.70	\$ 3.85	\$ 4.00	\$ 4.16	\$ 4.33
Total Per Unit / Per Month	\$ 14.75	\$ 15.34	\$ 15.95	\$ 16.58	\$ 17.26

BULK Pick-up Options - all options available:

- 1 3-30yd Roll-offs will be supplied at no additional cost for annual bulk drop-off event at location and date mutually agreed upon by City and Republic.
- 1 Additional bulk drop off date(s) can be scheduled anytime, at least 30 days in advance, \$450/haul, \$65/ton, \$0 delivery charge, no additional fees.
- 1 **On-going Option - BULK items can be scheduled and paid directly with hauler at any time, same as current bulk option - rate sheet attached.**

Annual Clean-Up Sweep option for bulk curbside collection, unlimited for eligible items. *To be scheduled at least 90 days in advance, date(s) agreed upon by Hauler and City@ \$175/truck hour + \$65/ton. Date(s) are negotiable.

Added REPUBLIC SERVICES perks:

1. Walk-up service available for residents with limited mobility (No added charge, proper documentation required with new requests)
2. All current City locations/services, those listed in RFP included, **PLUS annual container refresh program** available upon request with no added charge for container refresh service.
3. **\$1,000 annual credit available for City sponsored events - services Include Roll-off Trash and/or Recycle Services, to be requested by City staff at least 14 days in advance of event.**
4. Discounted Roll-off rates offered within the City for any City events.
5. Annual recycle reports provided, as requested.

Republic Services Bulk Pricing - 9/1/2026					
875 17th St, Prairie Du Sac, WI 53578					
Phone (608)524-6603					
* ALL ITEMS ARE PRICED INDIVIDUALLY UNLES SPECIFIED					
<u>COMPUTERS & ELECTRONICS</u>			<u>FURNITURE</u>		
\$25 PER ITEM					
COMPUTERS			COUCH (3 SEATS OR LESS)		\$40
DESKTOP PRINTERS			RECLINING COUCH		\$60
FAX MACHINES			SOFA SLEEPER		\$60
VCR's			SECTIONAL (4 SECTIONS+)		\$80
MONITOR			LIFT CHAIR		\$50
ANYTHING ELECTRONIC			CHAIR (LIVVIGROOM)		\$40
			MATTRESS		\$40
COPY MACHINES	\$50		BOX SPRING		\$40
			BED FRAME		\$40
TV's	\$60		TREADMILL		\$40
PROJECTION TV	\$100		EXERCISE BIKE		\$40
			TOILET		\$20
			BATHTUB (FIBERGLASS/PLASTIC)		\$20
			BATHTUB (CAST IRON)		\$40
<u>LARGE APPLIANCES</u>			TUB SURROUND (BROKE DOWN)		\$40
\$50 PER ITEM			SINK		\$10
STOVES*			PUSH MOWER*		\$25
WASHER*			SNOWBLOWER*		\$25
DRYER*			VANITY (UDER 4FT)		\$40
DISHWASHER*			VANITY (OVER 4FT)		\$60
MICROWAVE*			DRESSERS		\$40
WATER HEATERS*			TABLE (NO CHAIRS)		\$40
FURNACE			KITCHEN CHAIRS (UP TO 6)		\$40
AIR CONDITIONER			KITCHEN CHAIRS/STOOLS(EACH)		\$10
FREEZER			DESK		\$40
REFRIDGERATOR			ELLIPTICAL		\$40
DEHUMIDIFIER*			GAS GRILL (NO TANK)		\$45
WATER SOFTENER*			CHARCOL GRILL		\$25
*ITEMS MAYBE BROUGHT TO TRANSFER STATION FOR A LESSER CHARGE - ONLY ITEMS MARKED WITH A *			POWER WHEELS		\$25
			ENTERTAINMENT CENTER		\$50
<u>TIRES ONLY</u>		<u>TIRES WITH RIMS</u>			
CAR	\$ 40 EACH	\$40 EACH			
TRUCK	\$ 40 EACH	\$40 EACH	*GAS MOTERS MUST BE DRAINED OF ALL GAS & OIL		
TRACTOR	\$ 100 EACH	\$200 EACH			
			prices subject to change annually		



CERTIFICATE OF LIABILITY INSURANCE

Page 1 of 2

DATE (MM/DD/YYYY)
06/18/2026

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an **ADDITIONAL INSURED**, the policy(ies) must have **ADDITIONAL INSURED** provisions or be endorsed. If **SUBROGATION IS WAIVED**, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER CANNON COCHRAN MANAGEMENT SERVICES, INC. 17015 NORTH SCOTTSDALE ROAD SCOTTSDALE, AZ 85255	CONTACT NAME:		
	PHONE (A/C No.Ext):	FAX (A/C No.Ext):	
INSURED REPUBLIC SERVICES, INC. 18500 N. ALLIED WAY PHOENIX, AZ 85054	E-MAIL ADDRESS: certificateteam@ccmsi.com		
	INSURER(S) AFFORDING COVERAGE		NAIC #
	INSURER A: ACE American Insurance Co.		22667
	INSURER B: Indemnity Insurance Co of North America		43575
	INSURER C: Illinois Union Insurance Company		27960
	INSURER D: ACE Property and Casualty Insurance Co.		20699
INSURER E:			
INSURER F:			

COVERAGES**CERTIFICATE NUMBER: 2455491****REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	☒ COMMERCIAL GENERAL LIABILITY ☐ CLAIMS-MADE ☒ OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: ☐ POLICY ☐ PROJECT ☐ LOC ☐ OTHER:			HDO G48921000	06/30/2024	06/30/2025	EACH OCCURRENCE \$ 10,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 10,000,000 MED EXP (Any one person) PERSONAL & ADV INJURY \$ 10,000,000 GENERAL AGGREGATE \$ 30,000,000 PRODUCTS -COMP/OP AGG \$ 20,000,000
A	AUTOMOBILE LIABILITY ☒ ANY AUTO ☒ OWNED AUTOS ☐ SCHEDULED AUTOS ONLY ☒ HIRED AUTOS ☒ NON-OWNED AUTOS ONLY			ISA H10740083	06/30/2024	06/30/2025	COMBINED SINGLE LIMIT (Ea accident) \$ 10,000,000 BODILY INJURY (Per person) BODILY INJURY (Per accident) PROPERTY DAMAGE (Per accident)
D	☒ UMBRELLA LIAB ☒ OCCUR ☐ EXCESS LIAB ☐ CLAIMS-MADE DED ☐ RETENTION \$			XEU G46782148 008	06/30/2024	06/30/2025	EACH OCCURRENCE \$ 10,000,000 AGGREGATE \$ 10,000,000
B A A A C	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y/N ☒	N/A	WLR C57256862 - AOS WLR C57257672 - OR SCF C57257726 - WI WCU C57257829 - OH XS TNS C57194790 - TX NS/XS	06/30/2024 06/30/2024 06/30/2024 06/30/2024	06/30/2025 06/30/2025 06/30/2025 06/30/2025	☒ PER STATUTE ☐ OTHER E.L. EACH ACCIDENT \$ 3,000,000 E.L. DISEASE -EA EMPLOYEE \$ 3,000,000 E.L. DISEASE -POLICY LIMIT \$ 3,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

EVIDENCE OF COVERAGE - FOR USE FOR REPUBLIC SERVICES, INC. AND ALL ITS SUBSIDIARIES

CERTIFICATE HOLDER**CANCELLATION**

EVIDENCE OF COVERAGE

United States

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

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ADDITIONAL REMARKS SCHEDULE

Page 2 of 2

AGENCY		NAMED INSURED	
POLICY NUMBER See First Page		REPUBLIC SERVICES, INC. 18500 N. ALLIED WAY PHOENIX, AZ 85054	
CARRIER See First Page	NAIC CODE	EFFECTIVE DATE:	

ADDITIONAL REMARKS

CERTIFICATE NUMBER: 2455491

THIS ADDITIONAL REMARKS FORM IS A SCHEDULE TO ACORD FORM.

FORM NUMBER: 25 FORM TITLE: CERTIFICATE OF LIABILITY INSURANCE

The following provisions apply when required by written contract. As used below, the term certificate holder also includes any person or organization that the insured has become obligated to include as a result of an executed contract or agreement.

GENERAL LIABILITY:

Certificate holder is Additional Insured including on-going and completed operations when required by written contract.
 Coverage is primary and non-contributory when required by written contract.
 Waiver of Subrogation in favor of the certificate holder is included when required by written contract.

AUTO LIABILITY:

Certificate holder is Additional Insured when required by written contract.
 Coverage is primary and non-contributory when required by written contract.
 Waiver of Subrogation in favor of the certificate holder is included when required by written contract.

WORKERS COMPENSATION AND EMPLOYERS LIABILITY:

Waiver of Subrogation in favor of the certificate holder is included when required by written contract where allowed by state law.

Stop gap coverage for ND and WA is covered under policy no. WLR C57256862 and stop gap coverage for OH is covered under policy no. WCU C57257829 as noted on page 1 of this certificate.

TEXAS EXCESS INDEMNITY AND EMPLOYERS LIABILITY:

Insured is a registered non-subscriber to the Texas Workers Compensation Act. Insured has filed an approved Indemnity Plan with the Texas Department of Insurance which offers an alternative in benefits to employees rather than the traditional Workers Compensation Insurance in Texas. The excess policy (#TNS C57194790) shown on this certificate provides excess Indemnity and Employers Liability coverage for the approved Indemnity Plan.

Contractual Liability is included in the General Liability and Automobile Liability coverage forms. The General Liability and Automobile Liability policies do not contain endorsements excluding Contractual Liability.

Separation of Insured (Cross Liability) coverage is provided to the Additional Insured, when required by written contract, per the Conditions of the Commercial General Liability Coverage form and the Automobile Liability Coverage form.

Umbrella/Excess Liability provides additional limits over the underlying General Liability, Automobile Liability and Employer's Liability policies shown on this certificate.

EVIDENCE OF COVERAGE

MUNICIPAL MATERIALS MANAGEMENT AGREEMENT - *sample agreement*

This Municipal Materials Management Agreement (the “**Agreement**”) is made and entered into this ____ day of _____, 20__ (“**Effective Date**”), by and between the [INSERT FULL NAME OF THE MUNICIPALITY AND THE NAME OF THE STATE] (“**City**”), and Republic Services “a Delaware corporation” or “ Delaware limited liability company”] qualified to do and actually doing business in the State of Wisconsin (“**Company**”).

RECITALS

WHEREAS, City desires that Company provide Services as defined herein for the Location Types as set forth in this Agreement and Company desires to do so, all in accordance with the terms of this Agreement.

NOW, THEREFORE, in consideration of the promises and the mutual covenants contained in this Agreement, the parties agree as follows:

TERMS AND CONDITIONS

1. **Sole and Exclusive Franchise.** Company is hereby granted the sole and exclusive franchise, license, and privilege to provide for the collection and disposal or recycling, if applicable, of all conforming Waste Material (as defined in Exhibit A) for the following types of locations (“**Location Types**”) within the territorial jurisdiction of the City (the “**Services**”):

Location Types

_____ Residential Units	_____ Large Commercial Units
_____ Small Commercial Units	_____ Industrial Permanent Units
_____ Municipal Facilities	_____ Industrial Temporary Units

2. **Newly Developed Areas.** If the City develops new areas (of the same Location Types as designated above) within the City’s territorial jurisdiction during the Term of this Agreement, such areas shall automatically be subject to this Agreement. The City shall provide Company with written notification of such newly developed areas, and within thirty (30) days after receipt of such notification, Company shall provide the Services as set forth in this Agreement in such newly developed area(s). If the City annexes any new areas that it wishes for Company to provide the Services, the Parties shall negotiate a mutually acceptable amendment to this Agreement adding such annexed areas to the scope of the Services and setting forth the rates that will apply for the Services in such area(s).
3. **Scope of Services.** Company shall furnish all equipment, trucks, personnel, labor, and all other items necessary to perform the Services. The Services shall not include the collection, disposal, or recycling of any Excluded Waste or Waste Material located at any Location Type not designated above, or any Waste Material/Service Types not designated in any exhibit attached hereto.
4. **Out of Scope Services May Be Contracted for Directly with Customers.** Company may provide collection and disposal or recycling service within the territorial jurisdiction of the City for any Waste Material and/or Location Types that are outside the scope of this Agreement pursuant such terms and conditions as may be mutually agreed upon by Company and such Customers. Such services and agreements are outside the scope of this Agreement, and this Agreement does not require such Customers to use Company for such services, but they may do so at their discretion. The City agrees

that Company may use any information received from the City in marketing all of its available services to the Customers located within the City, whether included in the scope of this Agreement or not.

5. Exhibits. All Exhibits attached this Agreement are an integral part of the Agreement and are incorporated herein.

Exhibit A Specifications for Municipal Solid Waste Services

Exhibit A-1 Municipal Solid Waste Pricing

Exhibit B Specifications & Pricing for Recycling Services

Exhibit B-1 Recycling Facility Average Commodity Mix

6. Term. This Agreement begins on the Effective Date and expires five (5) years thereafter but shall automatically renew for successive five-year periods (the “**Term**”) unless either party provides written notice of non-renewal at least sixty (60) days prior to the expiration of the then current Term, or unless otherwise terminated in accordance with the terms of this Agreement.

7. Rates for Services; Rate Adjustments; Additional Fees and Costs.

7.1 Rates for Services. The rates for all Services shall be as shown on Exhibits A-1 and B, subject to the rate adjustments and additional fees and costs as set forth herein.

7.2 Annual Rate Adjustments. Company shall increase the rates for all Services effective on each anniversary of the Effective Date of this Agreement in an amount equal to the greater of (a) four (4) percent or (ii) the percentage increase in the Consumer Price Index for All Urban Consumers (Water, Sewer and Trash Collection Services) U.S. City Average, as published by United States Department of Labor, Bureau of Statistics (the “**CPI**”). For the CPI calculation, rates will be adjusted using the most recently available trailing twelve (12) months average CPI compared to the twelve (12) months preceding.

7.3 Change in Law Adjustments. Company may increase the rates for Services as a result of increases in costs incurred by Company due to (a) any third party or municipal hauling company or disposal or recycling facility being used; (b) changes in local, state, federal or international rules, ordinances or regulations; (c) changes in taxes, fees or other governmental charges (other than income or real property taxes); (d) uncontrollable prolonged operational changes (i.e., a major bridge closure); (e) increased fuel costs; and (f) changes in costs due to a Force Majeure Event. Any of the foregoing cost adjustments shall be retroactive to the effective date of such increase or change in cost.

8. Invoicing; Payment; Service Suspension; Audits.

8.1 Invoicing the City. The City shall invoice and collect from all Residential Units and Municipal Facilities Customers for Services provided by Company pursuant to this Agreement. The City shall report to Company (a) by the 5th of each month the total number of addresses subject to this Agreement and that have been billed for Services by the City and (b) on a quarterly basis, parcel data and a list of addresses billed for the Services by the City. Company shall invoice the City for the number of addresses that were billed by the City within fifteen (15) days of receiving the City’s address count each month, and the City shall pay Company’s invoices.

8.3 Payment. The City or Customer, as applicable, shall pay each of Company’s invoices without offset within twenty (20) days of receipt Company’s invoice. Payments may be made by check

or ACH only; no purchasing cards or credit cards will be accepted. If Company is invoicing the City, City shall pay Company's invoices in full irrespective of whether or not the City collects from the Customers for such Service. Payments not made on or before their due date may be subject to late fees of one and one-half percent (1.5%) per month (or the maximum allowed by law, if less). If the City or Customer, as applicable, withholds payment of a portion or entire invoice and it is later determined that a portion or all of such withheld amount is owed to Company, such amount shall be subject to the late fees provided herein from the original due date until paid.

8.4 Service Suspension.

8.4.1 Unpaid Invoices. If any amount due from the City is not paid within sixty (60) days after the date of Company's invoice, Company may suspend Services until the City has paid its outstanding balance in full and/or terminate this Agreement. If Company suspends Service, the City shall pay a service interruption fee in an amount determined by Company in its discretion up to the maximum amount allowed by Applicable Law. If any amount due to Company from an individual Customer is not paid within sixty (60) days after the date of Company's invoice, Company may suspend that Customer's Services until the Customer has paid its outstanding balance in full. If Company suspends Service, the Customer shall pay a service interruption fee in an amount determined by Company in its discretion up to the maximum amount allowed by Applicable Law.

8.4.2 Suspension at Direction of City. If the City wishes to suspend or discontinue Services to a Customer for any reason, the City shall send Company a written notice (email is acceptable as long as its receipt is acknowledged by Company) identifying the Customer's address and the date the Services should be suspended or discontinued. In the event of Service suspension, the City shall provide additional email notification to Company if/when it wishes to reactivate the suspended Services. Upon receipt of a notice of reactivation, Company shall resume the Services on the next regularly scheduled collection day. The City shall indemnify, defend, and hold Company harmless from any claims, suits, damages, liabilities or expenses (including but not limited to expenses of investigation and attorneys' fees) resulting from the suspension of discontinuation of any Services at the direction of the City.

8.5 Audits.

8.5.1 Audit of City Billings. With respect to any Services in which the Company's billing is dependent upon the City's reporting of the number of addresses subject to this Agreement, the City shall perform an audit at least once each year to confirm that all addresses receiving Services under this Agreement are actually being billed by the City and that the City's reporting on such addresses is accurate. The City shall share all findings and documentation with respect to such audits with Company. In addition to the foregoing, Company shall be permitted to conduct its own address counts using manual counts and/or official parcel maps. If at any time Company presents to City data to support that the number of addresses serviced exceeds the number provided by the City, the parties agree to re-negotiate in good faith the number of addresses receiving and paying for services under this Agreement.

8.5.2 Audit of Company Records. The City may request and be provided with an opportunity to audit any relevant and non-confidential records of Company that support the calculations of charges invoiced to the City under this Agreement within the ninety (90) day period before the audit request. Such audits shall be paid for by the City and shall

be conducted under mutually acceptable terms at Company's premises in a manner that minimizes any interruption in the daily activities at such premises.

9. Termination. If either party breaches any material provision of this Agreement and such breach is not substantially cured within thirty (30) days after receipt of written notice from the non-breaching party specifying such breach in reasonable detail, the non-breaching party may terminate this Agreement by giving thirty (30) days' written notice of termination to the breaching party. However, if the breach cannot be substantially cured within thirty (30) days, the Agreement may not be terminated if a cure is commenced within the cure period and for as long thereafter as a cure is diligently pursued. Upon termination, the City shall pay Company only such charges and fees for the Services performed on or before the termination effective date and Company shall collect its equipment, and Company shall have no further obligation to perform any Services under this Agreement.
10. Compliance with Laws. Company warrants that the Services will be performed in a good, safe and workmanlike manner, and in compliance with all applicable federal, state, provincial and local laws, rules, regulations, and permit conditions relating to the Services, including without limitation any applicable requirements relating to protection of human health, safety, or the environment ("**Applicable Law**"). In the event any provision of this Agreement conflicts with an existing ordinance of the City, this Agreement shall control and Company shall not be fined, punished, or otherwise sanctioned under such ordinance. Company reserves the right to decline to perform Services, which, in its judgment, it cannot perform in a lawful manner or without risk of harm to human health, safety or the environment.
11. Title. Title to Waste Material shall pass to Company when loaded into Company's collection vehicle or otherwise received by Company. Title to and liability for any Excluded Waste shall at no time pass to Company.
12. Excluded Waste. If Excluded Waste is discovered before it is collected by Company, Company may refuse to collect the entire waste container that contains the Excluded Waste. In such situations, Company shall contact the City and the City shall promptly undertake appropriate action to ensure that such Excluded Waste is removed and properly disposed of by the depositor or generator of the Excluded Waste. In the event Excluded Waste is present but not discovered until after it has been collected by Company, Company may, in its sole discretion, remove, transport, and dispose of such Excluded Waste at a facility authorized to accept such Excluded Waste in accordance with Applicable Law and, in Company's sole discretion, charge the City, depositor or generator of such Excluded Waste for all direct and indirect costs incurred due to the removal, remediation, handling, transportation, delivery, and disposal of such Excluded Waste. The City shall provide all reasonable assistance to Company to conduct an investigation to determine the identity of the depositor or generator of the Excluded Waste and to collect the costs incurred by Company in connection with such Excluded Waste. Subject to the City's providing all such reasonable assistance to Company, Company shall release City from any liability for any such costs incurred by Company in connection with such Excluded Waste, except to the extent that such Excluded Waste is determined to be attributed to the City.
13. Equipment; Access. Any equipment that Company furnishes or uses to perform the Services under this Agreement shall remain Company's property. The City shall be liable for all loss or damage to such equipment, except for normal wear and tear, or loss or damage resulting from Company's handling of the equipment. City and Customers shall use the equipment only for its proper and intended purpose and shall not overload (by weight or volume), move, or alter the equipment. The City shall fully reimburse Company for any and all claims resulting from personal injuries or death, or the loss of or damage to property (including the equipment) arising out of the use, operation, or possession of the equipment by the City or the Customers. If the equipment and/or Waste Material is not accessible so that the regularly scheduled pick-up cannot be made, such Waste Material will not be collected until the next regularly scheduled pick-up, unless the Customer calls Company and requests an extra pick-up, in which case an extra service charge will apply. Company shall not be responsible for any damages to any property or

equipment located adjacent to the collection receptacles, nor to any pavement, curbing, or other driving surfaces resulting from Company's providing the Services under this Agreement.

14. Risk Allocation. Except as otherwise specifically set forth herein, each party shall be responsible for any and all claims for personal injuries or death, or the loss of or damage to property, only to the extent caused by that party's negligence or acts of willful misconduct or those of its employees, contractors, subcontractors, or agents.
15. Insurance. During the Term of this Agreement, Company shall maintain in force, at its expense, insurance coverage with minimum limits as follows:

Workers' Compensation

Coverage A	Statutory
Coverage B - Employers Liability	\$1,000,000 each Bodily Injury by Accident
	\$1,000,000 policy limit Bodily Injury by Disease
	\$1,000,000 each occurrence Bodily Injury by Disease

Automobile Liability

Bodily Injury/Property Damage	\$3,000,000
Combined – Single Limit	Coverage is to apply to all owned, non-owned, hired and leased vehicles (including trailers).
Pollution Liability Endorsement	MCS-90 endorsement for pollution liability coverage

Commercial General Liability

Bodily Injury/Property Damage	\$2,500,000 each occurrence
Combined – Single Limit	\$5,000,000 general aggregate

All such insurance policies will be primary without the right of contribution from any other insurance coverage maintained by City. All policies required herein shall be written by insurance carriers with a rating of A.M. Bests of at least "A-" and a financial size category of at least VII. Upon City's request, Company shall furnish City with a certificate of insurance evidencing that such coverage is in effect. Such certificate will also provide for thirty (30) days prior written notice of cancellation to the City, show the City as an additional insured under the Automobile and General Liability policies, and contain waivers of subrogation in favor of the City (excluding Worker's Compensation policy) except with respect to the sole negligence or willful misconduct of City.

16. Force Majeure. Except for City's obligation to pay amounts due to Company, any failure or delay in performance under this Agreement due to contingencies beyond a party's reasonable control, including, but not limited to, strikes, riots, terrorist acts, compliance with Applicable Laws or governmental orders, fires, bad weather and acts of God, shall not constitute a breach of this Agreement, but shall entitle the affected party to be relieved of performance at the current pricing levels under this Agreement during the term of such event and for a reasonable time thereafter. The collection or disposal of any increased volume resulting from a flood, hurricane or similar or different Act of God over which Company has no control, shall not be included as part of Company's service under this Agreement. In the event of increased volume due to a Force Majeure event, Company and the City shall negotiate the additional payment to be made to Company. Further, the City shall grant Company variances in routes and schedules as deemed necessary by Company to accommodate collection of the increased volume of Waste Materials.
17. Non-Discrimination. Company shall not discriminate against any person because of race, sex, age, creed, color, religion or national origin in its performance of Services under this Agreement.

18. Licenses and Taxes. Company shall obtain all licenses and permits (other than the license and permit granted by this Agreement) and promptly pay all taxes required by the City and by the State.
19. No Guarantees or Liquidated Damages. Unless specifically provided herein, Company provides no guarantees or warranties with respect to the Services. No liquidated damages or penalties may be assessed against Company by City.
20. Miscellaneous. (a) This Agreement represents the entire agreement between the Parties and supersedes all prior agreements, whether written or verbal, that may exist for the same Services. (b) Company shall have no confidentiality obligation with respect to any Waste Materials. (c) Neither party shall assign this Agreement in its entirety without the other party's prior written consent, which consent shall not be unreasonably withheld. Notwithstanding the foregoing, Company may assign this Agreement without the City's consent to its parent company or any of its subsidiaries, to any person or entity that purchases any operations from Company or as a collateral assignment to any lender to Company. This Agreement shall be binding upon and inure solely to the benefit of the Parties and their permitted successors and assigns. (d) Company may provide any of the Services covered by this Agreement through any of its affiliates or subcontractors, provided that Company shall remain responsible for the performance of all such services and obligations in accordance with this Agreement. (e) No intellectual property rights in any of Company's IP are granted to City under this Agreement. (f) All provisions of the Agreement shall be strictly complied with and conformed to by the Parties, and this Agreement shall not be modified or amended except by written agreement duly executed by the undersigned parties. (g) If any provision of this Agreement is declared invalid or unenforceable, it shall be modified so as to be valid and enforceable but so as most nearly to retain the intent of the Parties. If such modification is not possible, such provision shall be severed from this Agreement. In either case, the validity and enforceability of the remaining provisions of this Agreement shall not in any way be affected thereby. (h) Failure or delay by either party to enforce any provision of this Agreement will not be deemed a waiver of future enforcement of that or any other provision. (i) If any litigation is commenced under this Agreement, the successful party shall be entitled to recover, in addition to such other relief as the court may award, its reasonable attorneys' fees, expert witness fees, litigation related expenses, and court or other costs incurred in such litigation or proceeding. (j) This Agreement shall be interpreted and governed by the laws of the State where the Services are performed. (k) Customer and Company agree that electronic signatures are valid and effective, and that an electronically stored copy of this Agreement constitutes proof of the signature and contents of this Agreement, as though it were an original.

IN WITNESS HEREOF, the parties have entered into this Agreement as of the date first written above.

[INSERT FULL NAME OF THE MUNICIPALITY
AND THE NAME OF THE STATE]

[INSERT LEGAL ENTITY AND DBA OF
SERVICING DIVISION]

By: _____

By: _____

Name: _____

Name: _____

Title: _____

Title: _____

Date: _____

Date: _____

EXHIBIT A

SPECIFICATIONS FOR MUNICIPAL SOLID WASTE SERVICES

1. Waste Material. The following Waste Material shall be considered in scope during the Term of this Agreement:

_____ Municipal Solid Waste (MSW)	_____ Bulky Waste
_____ Yard Waste	_____ Construction Debris

2. Definitions.

2.1 Bulky Waste – Stoves, refrigerators (with all CFC and other refrigerants removed), water tanks, washing machines, furniture and other similar items with weights and/or volumes greater than those allowed for the waste container supplied.

2.2 Bundle – Tree, shrub and brush trimmings or newspapers and magazines securely tied together forming an easily handled package not exceeding four (4) feet in length or thirty-five (35) lbs. in weight.

2.3 Construction Debris – Excess building materials resulting from construction, remodeling, repair or demolition operations.

2.4 Customer – An occupant or operator of any type of premise within the City that is covered by this Agreement and who generates Municipal Solid Waste and/or Recyclable Material, if applicable.

2.5 Disposal Site – A Waste Material depository including, but not limited to, sanitary landfills, transfer stations, incinerators, recycling facilities and waste processing/separation centers licensed, permitted or approved by all governmental bodies and agencies having jurisdiction and requiring such licenses, permits or approvals to receive for processing or final disposal of Waste Material.

2.6 Excluded Waste – Excluded Waste consists of Special Waste, Hazardous Waste, and any other material not expressly included within the scope of this Agreement including, but not limited to, any material that is hazardous, radioactive, volatile, corrosive, highly flammable, explosive, biomedical, infectious, biohazardous, toxic or listed or characteristic hazardous waste as defined by Applicable Law or any otherwise regulated waste.

2.7 Hazardous Waste – Any amount of waste listed or characterized as hazardous by the United States Environmental Protection Agency or any state agency pursuant to the Resource Conservation and Recovery Act of 1976, as amended, and including future amendments thereto, and any other Applicable Law.

2.8 Industrial Permanent Unit – An industrial premise requiring use of a large container for the collection of its MSW for a continuous term.

2.9 Industrial Temporary Unit – An industrial premise requiring use of a large container for the collection of its Solid Waste on only a temporary basis. Solid Waste collection is generally limited to a specific event or a short-term project.

2.10 Large Commercial Unit – A commercial premise that is not classified as a Residential Unit or Municipal Facility that requires a waste container that is two (2) yards or larger per collection day for the collection of its Solid Waste.

2.11 Municipal Facilities – Those specific municipal premises as set forth on Exhibit A-1 of this Agreement, if any.

2.12 Municipal Solid Waste (or “MSW”) – Useless, unwanted or discarded nonhazardous materials (trash or garbage) with insufficient liquid content to be free-flowing that result from residential, commercial, governmental and community operations. Municipal Solid Waste does not include any Excluded Waste.

2.13 Residential Unit – A dwelling where a person or group of people live. For purposes of this Agreement, each unit in a multi-family dwelling (condominium, apartment or other grouped housing structure) shall be treated as a separate Residential Unit and a Residential Unit shall be deemed occupied when either water or power services are being supplied thereto.

2.14 Small Commercial Unit – A commercial premise that is not classified as a Residential Unit or Municipal Facility that requires no more than three (3) thirty-two (32) gallon containers per collection day for the collection of its Solid Waste. Examples of Small Commercial Units include offices, stores, service stations, restaurants, amusement centers, schools, and churches.

2.15 Special Waste – Any nonhazardous solid waste which, because of its physical characteristics, chemical make-up, or biological nature requires either special handling, disposal procedures including liquids for solidification at the landfill, documentation, and/or regulatory authorization, or poses an unusual threat to human health, equipment, property, or the environment. Special Waste includes, but is not limited to (a) waste generated by an industrial process or a pollution control process; (b) waste which may contain residue and debris from the cleanup of spilled petroleum, chemical or commercial products or wastes, or contaminated residuals; (c) waste which is nonhazardous as a result of proper treatment pursuant to Subtitle C of the Resource Conservation and Recovery Act of 1976 (“RCRA”); (d) waste from the cleanup of a facility which generates, stores, treats, recycles or disposes of chemical substances, commercial products or wastes; (e) waste which may contain free liquids and requires liquid waste solidification; (f) containers that once contained hazardous substances, chemicals, or insecticides so long as such containers are “empty” as defined by RCRA; (g) asbestos containing or asbestos bearing material that has been properly secured under existing Applicable Law; (h) waste containing regulated polychlorinated biphenyls (PCBs) as defined in the Toxic Substances Control Act (TSCA); (i) waste containing naturally occurring radioactive material (NORM) and/or technologically-enhanced NORM (TENORM); and (j) Municipal Solid Waste that may have come into contact with any of the foregoing.

2.16 Waste Material – All nonhazardous Municipal Solid Waste and, as applicable, Recyclable Material, Yard Waste, Bulky Waste and Construction Debris generated at the Location Types covered by this Agreement. Waste Material does not include any Excluded Waste.

2.17 Yard Waste – Grass, leaves, flowers, stalks, stems, tree trimmings, branches, and tree trunks. For yard waste collection services, grass, pine needles, leaves, flowers, stalks, stems, and small tree trimmings (less than two (2) feet in length and less than two (2) inches in diameter) shall be in a container, bag or box the weight of which shall not exceed thirty-five (35) pounds. Larger tree trimmings shall be laid neatly in piles at curbside. The maximum weight of any item placed out for yard waste collection shall be thirty-five (35) pounds. Branches in excess of two (2) feet in length are not required to be in a container, bag or box.

3. Collection Operations.

3.1 Location of Containers, Bags and Bundles for Collection. Each container, bag and bundle containing Waste Material shall be placed at curbside for collection. Curbside refers to that portion of right-of-way adjacent to paved or traveled City roadways. Containers, bags and bundles shall be placed as close to the roadway as practicable without interfering with or endangering the movement of vehicles or pedestrians.

When construction work is being performed in the right-of-way, containers, bags and bundles shall be placed as close as practicable to an access point for the collection vehicle. Company may decline to collect any container, bag or bundle not so placed or any Waste Material not in a container, bag or bundle.

3.2 Hours of Collection Operations. Collection of Waste Material shall not start before 6:00 A.M. or continue after 8:00 P.M. Exceptions to collection hours shall be affected only upon the mutual agreement of the City and Company, or when Company reasonably determines that an exception is necessary in order to complete collection on an existing collection route due to unusual circumstances.

3.3 Routes of Collection. Collection routes shall be established by the Company. Company shall submit the Residential Unit and Municipal Facility collection routes to the City at least two (2) weeks in advance of the commencement date for such route collection activity. The Company may from time to time make changes in routes or days of collection affecting Residential Units or Municipal Facilities, provided such changes in routes or days of collection are submitted to the City at least two (2) weeks in advance of the commencement date for such changes. City shall promptly give written or published notice to the affected Residential Units.

3.4 Residential Collection. Company shall be obligated to collect no more than ____ containers (or their equivalent) per week from each Residential Unit. Any collections needed by a Residential Unit in excess of such amount must be individually contracted by the Residential Unit Customer with Company under terms, prices and documents acceptable to both the Residential Unit Customer and Company.

3.5 Holidays. The following shall be holidays for purposes of this Agreement: New Year's Day, President's Day, Good Friday, Memorial Day, Independence Day, Labor Day, Thanksgiving Day, and Christmas Day. Company may suspend collection service on any of these holidays, but such decision in no manner relieves Company of its obligation to provide collection service at least _____ per week.

3.6 Complaints. All service-related complaints must be made directly to the Company and shall be given prompt and courteous attention. In the case of alleged missed scheduled collections, the Company shall investigate and, if such allegations are verified, shall arrange for the collection of Waste Material not collected within one business day after the complaint is received.

3.7 Collection Equipment. The Company shall provide an adequate number of vehicles meeting standards and inspection requirements as set forth by the laws of the State for regular municipal waste collection services. For Waste Material collection, all vehicles and other equipment shall be kept in good repair and appearance at all times. Each vehicle shall have clearly visible on each side the identity of the Company.

3.8 Disposal. All Waste Material, other than processed Recyclable Material that is marketable, collected within the City under this Agreement shall be deposited at a Disposal Site selected by Company and properly permitted by the State.

3.9 Customer Education. The City shall notify all Customers at Residential Units about set-up, service-related inquiries, complaint procedures, rates, regulations, and day(s) for scheduled Waste Material collections.

3.10 Litter or Spillage. The Company shall not litter premises in the process of making collections, but Company shall not be required to collect any Waste Material that has not been placed in approved containers. During hauling, all Waste Material shall be contained, tied or enclosed so that leaking, spillage or blowing is minimized. In the event of spillage by the Company, the Company shall be required to clean up the litter caused by the spillage.



Waste Management of Wisconsin, Inc.

S2439 US-12, Baraboo, WI 53913

CONTACT:

Tony Knoeck | Senior Account Executive - Public Sector
262-250-8390 | tknoeck@wm.com

CITY OF REEDSBURG

RFP

**Title: RFP-2026-05 Submittal-Residential Solid Waste and
Recycling Collection and Disposal**

Due: September 14, 2026, 3:00 PM CST





Waste Management of Wisconsin, Inc.

2418 W Badger Rd.

Madison, WI 53713

September 14, 2026

City of Reedsburg

134 South Locust St.

Reedsburg, WI 53959

szibell@reedsburgwi.gov

Attn: Steve Zibell, Director of Public Works

Dear Mr. Zibell:

On behalf of Waste Management of Wisconsin, Inc. (WM), it is my pleasure to present our proposal to the City of Reedsburg (the City), in response to the Request for Proposal (RFP) for RFP-2026-05 Submittal-Residential Solid Waste and Recycling Collection and Disposal. We acknowledge receipt of all forms.

We are fully prepared and qualified to fulfill the service requirements at the greatest overall value to the City. WM understands and appreciates the trust that municipalities we service place in our company. We employ a variety of training programs and safety policies to ensure we not only provide environmental services safely, but also that we go the extra mile – working as a community collaborator to provide for the safety of the individuals who live and work in your City. WM provides services to nearly 20 million customers – a big job we do one neighborhood, one business, and one home at a time. This makes us an integral part of every community where we operate. We have a stake in helping to make our communities better places in which to work and live – not just for today, but **For Tomorrow®**.

WM provides similar services in numerous cities throughout Wisconsin. We use our experience working with these local communities, as well as customers across the U.S. and Canada, to set a higher standard for our services and drive continuous improvement in our operations. When you work with WM, you can expect:

- **The best value for you:** When choosing a provider for your needs, value is more than just the bottom line. Value to your residents is about what they get for the money they pay. With WM, you will receive best-in-class service from an experienced team that is laser-focused on delivering **quality, on-time, reliable service at the best value possible**.
- **Innovative technology, including WM's Smart Truck® Services:** Smart Truck® services document trash and recycling collection at every stop for real-time positive service verification and documentation of any collection or contamination issues. We have the tools and technology to support **targeted education and contamination reduction**.
- **The safest company in our industry:** WM is one of the safest waste hauling companies on the road with the nation's best safety record for solid waste providers. **Safety is a core principle** of WM. We want our employees and our customers to be safe. Our commitment to safety and service starts with the people we bring on board. Through a thoughtful and thorough screening process, that includes drug testing, we ensure every new hire is prepared to contribute from day one – with integrity, awareness, and a strong sense of responsibility.

- **A team that does things the right way, every day:** Environmental services are a highly regulated operation with the potential for significant adverse environmental impacts if not handled properly. WM has comprehensive, safety-focused solutions to manage almost all types of waste. We provide peace of mind that **your materials will be managed in full compliance with all applicable regulations.**
- **One of the largest, most financially stable environmental solutions providers in the nation:** WM has the ability to finance operational improvements, equipment, facility upgrades, and container purchases. We do not have to rely on the timelines and terms of third-party creditors. Our resources also give us the ability to provide gold-standard insurance to protect our customers.

Tony Knoeck will be responsible for the management of your contract, working hand-in-hand with Cristal Clements, our local Senior District Manager, and Daniel Martin, District Manager, to ensure the contract needs are met. Should you have any questions or require additional information, please do not hesitate to call Tony at 262-250-8390 or email him at tknoeck@wm.com.

With WM as your provider, Reedsburg can expect the on-time, safe, reliable service that you deserve. The attached proposal outlines our capabilities, which we believe best suit both parties for a beneficial collaboration. Thank you for the opportunity to participate in this process.

Sincerely,

Steven C. Kanow

Steven C. Kanow, President
Waste Management of Wisconsin, Inc.

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1 | Company Overview

Minimum Requirements

WM has been providing curbside collection of refuse and recycling in Wisconsin for **66 years**. We provide cart collection service to municipalities of all sizes across the state, and throughout the U.S. and Canada.

WM History: **Always Working For A Sustainable Tomorrow®**

Our story began with a single truck and a bold idea – to rethink waste. Today, WM is a leading service provider in North America, continuously evolving and implementing innovative programs that effectively shape the solid waste and recycling industry. Key highlights of our history include:



We will provide service to the City of Reedsburg from our Baraboo Hauling District, located at S2439 US-12, Baraboo, WI 53913.

Our Madison team comprises long-time local employees. Senior District Manager, Cristal Clements, has been a member of the Madison-based team for 20 years. Cristal started her career with WM as a Customer Service Representative, then became an Operations Specialist in Madison. Over two decades, she has held numerous operations positions in Madison before being promoted to Senior District Manager, overseeing the Madison, Beloit, and Lake Delton hauling districts.

Locally Based. Nationally Backed. Always Focused on You.

WM brings reliable, responsive service to your City through our Baraboo Hauling operations. With **over six decades of experience in Wisconsin, we proudly serve more than 500,000 residential, municipal, commercial, and industrial customers** – and we are ready to support Reedsburg with the same level of care and consistency.

As previously mentioned, your service will be managed locally from our office in Madison, giving you direct access to an experienced team backed by the full strength of WM’s operational, financial, and technical resources. That means speedy support, smooth service, and a team that understands your needs from the ground up.

Our strong safety record, regulatory compliance, and proven performance reflect our commitment to doing things right, for you and for the environment we share. As a leading environmental services provider, we are ready to deliver reliable, uninterrupted service that helps your City operate efficiently, in compliance, and with confidence.

Waste Management of Wisconsin, Inc.

Corporate Structure: Indirect subsidiary of Waste Management, Inc.

State of Incorporation: Wisconsin

Date of Incorporation: November 3, 1959

Hauling District: Baraboo Hauling

Address: S2439 US-12, Baraboo, WI 53913

WM At-A-Glance

People	Operations		
~ 60,500* team members	\$25.2 billion* revenue	257* operating landfills	18,860 collection vehicles
Material is Repurposed	Energy is Renewable	Communities are Thriving	
113* recycling facilities 49* organics processing facilities 16 million tons of material recovered in 2024 3 CORE® facilities processing organics into bio slurry	13,170 alternative-fuel vehicles 17* renewable natural gas projects 213 natural gas fueling stations 151 renewable energy projects at WM landfills ¹	2.6 million people positively impacted since 2022 13,500 acres actively managed for wildlife preservation ~70 Wildlife Habitat Council-certified programs across North America	
Healthcare Solutions ²			
51* autoclaves or alternative medical waste treatment facilities 17* medical waste incinerator facilities		99* secure information destruction (SID) facilities 140* transfer stations related to Healthcare Solutions segment	

Data represents information published in the WM 2025 Sustainability Report.

*Most recent figures based on WM 2025 Annual Report.

¹ Facility count is inclusive of WM-owned-and-operated facilities plus third-party facilities operating on WM landfills.

² WM’s Healthcare Solutions segment includes Regulated Waste and Compliance Services (RWCS), which provide compliance programs and the collection, processing, and disposal of regulated and specialized waste such as medical, pharmaceutical, and hazardous waste, as well as Secure Information Destruction (SID) services for the secure collection, destruction, and recycling of personal and confidential paper materials.

WM is Innovating Today, For Tomorrow®

At WM, we bring local insight and industry-leading resources to help you manage waste in ways that are cleaner, smarter, and more forward-thinking. For six decades, we have supported communities by providing dependable environmental services that help keep streets clean and neighborhoods safe.

Today, we are focused on helping you get more value from your materials while reducing the environmental impact to your City. Whether you are looking to improve recycling, divert more waste, or explore new ways to operate more efficiently, WM is here with practical solutions and expert guidance.

As demand grows for recycled content and lower-emission energy sources, we are investing more than \$3 billion from 2022 through 2026 to expand access to circular solutions – turning today’s waste into tomorrow’s resources. Our sustainability strategy is built around three core ambitions that guide this work:

Material is REPURPOSED

WM plays an essential role in the circular economy by investing in and operating innovative recycling solutions that help you get more value from your materials. With advanced technology and automation in our recycling facilities, we are making it easier to recover and reuse more of what you throw away.

We are piloting solutions for hard-to-recycle materials like plastic film and textiles, exploring new ways to reuse organic materials, and supporting events, stadiums, and businesses in improving how they manage materials in a circular way.

From 2022 through 2026, we plan to invest over \$1.4 billion in approximately 40 new and upgraded recycling facilities. These improvements are expected to add 2.8 million tons of new recycling capacity each year – helping customers like Reedsburg recycle more, more efficiently.

We also continue to focus on education and awareness through our Recycle Right® program, helping your residents make informed choices about what belongs in the recycling bin.

Energy is RENEWABLE

WM is reimagining the modern landfill to do more for you and your City. By capturing landfill gas and converting it into renewable natural gas (RNG), we are turning waste into a lower-emission energy source that can help fuel both our fleet and local communities.

From 2022 through 2026, we plan to invest over \$1.6 billion to build 20 new WM-owned facilities that will transform landfill gas into pipeline-quality RNG. This energy can be used to help reduce emissions and support cleaner operations.

In 2026, we aim to allocate RNG to 100 percent of our compressed natural gas fleet in the U.S. – helping us deliver your services with a smaller environmental footprint.

**Communities are
THRIVING**

WM shows up for your City by investing in the people who help keep it running – our employees. From safety and education to conservation and workforce development, we are committed to building a strong, future-ready team that delivers the service you count on every day.

We are always working to improve safety and create a workplace where every employee feels supported and valued. That means opening doors to new talent, reducing barriers to employment, and providing training and education at every level of our organization.

Our safety vision – Get Home Safe Every Day – guides how we work, because we know that when our team is safe, your service is too.

Financial Strength: The Foundation for Our Commitment

WM's financial strength is the foundation for our commitment in conducting our broad range of services to serve our customers, satisfy our obligations, and protect the environment. Our industry leadership and strong financial position give Reedsburg assurance that we can and will fulfill our obligations.

As North America's leading provider of comprehensive environmental services, WM's revenue in 2025 was \$25.2 billion. Our business performs well in any economic environment given the essential nature of the services we provide and the recurring nature of our revenue. This results in strong and consistent earnings and cash flow to fund growth investments. WM has a very secure financial position, with a strong balance sheet, investment grade credit rating, and ample liquidity. Typically, capital requirements are internally financed by WM using cash flow from existing operations – freeing our new trucks, carts, containers, and facility investments from the timelines and terms of third-party creditors.

WM, through its subsidiaries, provides collection, recycling and disposal services to millions of residential, commercial, industrial, medical and municipal customers throughout the U.S. and Canada. With innovative infrastructure and capabilities in recycling, organics, and renewable energy, this network enables us to provide a single source of responsibility, from transportation through disposal of waste.

WM is committed and financially able to perform all operations for Reedsburg in full compliance with applicable federal, state, provincial, and local regulations.





2 | Scope of Services and Transition Plan

Scope of Services

Curbside Residential Collection

WM will perform curbside collection of refuse from residences on a regular schedule of not less than once every seven days and recycling collection on an every-other-week basis. We will provide all labor, equipment, materials, and other facilities as may be necessary to fully and completely collect, remove, and dispose of refuse and recyclables. Collection will be performed utilizing the Auto-Can system with a front-end load vehicle.

Collection from City-Owned Facilities

WM will provide refuse and recyclable collection services to all City-owned Facilities, as described in the RFP. Collection will be performed utilizing front-end load vehicles. WM will provide the containers for these locations.

Processing and Disposal

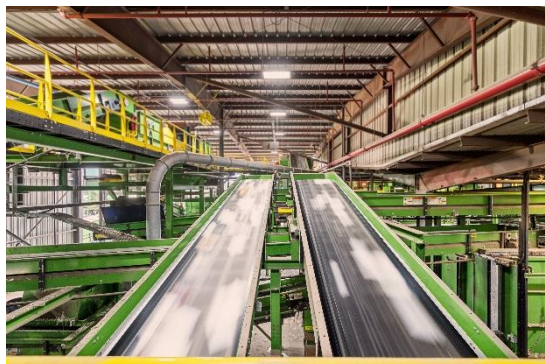
WM proposes to dispose of the City's waste at our Valley Trail Landfill via our Baraboo Transfer Station. This landfill is owned and operated by WM, and as such, we can ensure that the City's waste will be received and handled in full compliance with all applicable federal, state, and local laws, rules, regulations, and ordinances pertaining to health, safety, and the protection of the environment through the entire term of the contract.

WM proposes to take the City's recyclable materials to our Baraboo Transfer Station and transport them to WM's newly renovated [Germantown Recycling Facility](#), located at W132 N10487 Grant Drive, Germantown, WI 53022. Our facility features technological advancements, including optical sorters that improve the recovery of recyclables, capturing more material in the same time frame.

The sorting equipment and technology includes:

- **Corrugated Screens** skim off cardboard, which is quality controlled and then conveyed to storage bunkers.
- **Paper Screens** separate paper from containers, cans, and bottles. Paper is sent to the paper quality control lines and bottles and containers are sent to the container line for further separation.

- **Paper Magnets** extract small paper from the stream using a powerful vacuum technology to hold paper flat to the conveyor while containers continue on.
- **Optical Sensing Technology**, including laser scanning and spectroscopy, to identify and sort recyclable materials based on their material type.
- **Eddy Current** uses electromagnetism to repel and capture aluminum.
- **Steel Magnets** remove metal cans from the stream.



WM operations experts and engineers have collaborated with experts in material separation, image recognition technology, advanced screen technology, high speed baling technology, and other separating and cleaning techniques to continuously improve the efficiency and processing capabilities of our recycling facilities.

Here are a few of the cutting-edge technologies at work:

Optical Sorters Optical sorters analyze materials moving along a conveyor belt, then use a stream of air to remove recyclable items at a rate of up to 600 pieces per minute.	Robotics Robotics provide quality control, picking out additional materials that optical sorters may miss.	Intelligent Sorting Intelligent sorting enables communication between all pieces of equipment in a recycling facility, which helps improve material quality and eliminate downtime.
Volumetric Scanners Volumetric scanners evaluate how much material is distributed throughout a facility and adjust to prevent a system from being overloaded.	Cameras Cameras identify contamination as soon as materials land on a recycling facility's tipping floor, allowing us to quickly notify customers of any issues and remove the offending materials.	Fire Suppression Technology Fire suppression technology detects fire or smoke that results from flammable materials that sometimes enter the recycling stream and, if needed, deploys a foam cannon to put out flames.

Please see Appendix 1 for additional information on WM's Germantown Recycling Facility.

Bulky Waste and Construction and Demolition Debris

WM can provide on-call roll-off service for construction and demolition debris and bulk item collection, as contractually agreed. As an alternative, WM can suggest our Bagster® Dumpster in a Bag® solution. Residents can purchase a bag, fill it at their own pace, and schedule a pickup when ready. Just **BUY. FILL. GONE.®**

How much can a Bagster® Bag hold?

47 drywall sheets (4' X 8', 1/2" THICK)	900 sq ft flooring materials	12 standard kitchen cabinets
15 40-gallon trash bags	1 + 1 one small couch and one armchair	800 sq ft roofing materials

Bagster® is ideal for:

- **Home Improvements:** From kitchen remodels to deck builds, Bagster® handles the mess.
- **Community Cleanups:** Great for neighborhood events, park cleanups, and more.
- **Bulk Waste Collection:** A helpful addition to Reedsburg's waste program.
- **Emergency Prep:** Easy to store and ready to use after storms, fires, or floods.

We offer a dual-use approach, making Bagster® a flexible solution for both personal and public needs, from a backyard renovation to a neighborhood cleanup. As a value-add, we can offer Bagster® bags directly to Reedsburg to keep on hand for community events, emergency response, or resident support.



The Bagster® bag is provided by WM Bagco, LLC in the United States. Collection services provided by a local operating subsidiary of WM Bagco, LLC in the United States or a contracted third party, licensed where required by law. Bagster®, Dumpster in a Bag®, BUY. FILL. GONE.®, Take It On®, Conteneur En Sac®, and Relevez Le Défi® are marks of WM Bagco, LLC. Waste Management of New York, LLC, NYC BIC #1146. © 2025

Recycling Education and Outreach

WM will collaborate with the City in the education or enforcement necessary to reduce contamination of recyclables and other non-compliance. Through our Smart Truck® services, we can document location-specific non-collection, and notify the City of such occurrences.

WM Smart Truck® Services: Helping to Drive Smarter, Safer Collection

WM Smart Truck® services bring smarter collection to your streets. At every pickup, our trucks capture photos and video to verify service, reduce contamination, and help keep Reedsburg cleaner, safer, and more informed.

This innovative technology transforms curbside collection into a data-driven experience – giving your City real-time insights, targeted education, and greater confidence in every pickup. It is a smarter way to manage waste and recycling, built to help support your goals related to efficiency, sustainability, and service quality.

How WM Smart Truck® Services Work for Reedsburg

Using mounted cameras and GPS tracking, WM Smart Truck® services document every collection – providing verified service data that supports issue resolution, contamination prevention, and targeted education for your City.

By turning everyday pickups into actionable insights, WM Smart Truck® services help your City recycle more effectively, reduce waste, and improve overall service quality.

Intentional Education That Delivers Optimized Value

By combining real-time service data with tailored messaging, WM delivers education that is timely, relevant, and actionable. Our intentional approach illustrated below helps identify contamination accurately and hold the correct resident accountable, so everyone benefits from fair and efficient service. These measures are designed to help increase diversion of recyclables from landfills, reduce contamination in recycling streams, and ensure residents have access to a collection service that

reflects their actual needs. The result is a cleaner community, more accurate service delivery, and a smarter use of resources – all driven by insights gathered at the curb.



A Smarter Path to Cleaner Recycling

WM Smart Truck® services provide a contamination review process that is both precise and Reedsburg-specific. Rather than relying on broad assumptions, WM uses real curbside data to guide education and enforcement, ensuring residents receive clear, relevant feedback based on their actual behavior.

Our targeted approach is a smarter way to ensure residents use appropriate carts and service levels to help improve recycling outcomes and maximize the value of your waste and recycling program.

Customers can be notified of any service issues via email or text within 24 to 36 hours of service. They can also set their preferred channel of communication (email, text, or phone) online at wm.com/us/mypreferences.

Accuracy and Privacy: Quality You Can Trust

The next section answers frequently asked questions about how WM ensures service accuracy through quality control measures – and how customer data is protected every step of the way.

QUALITY CONTROL MEASURES	
How can you tell if a cart is contaminated?	Mounted cameras record service Every collection is reviewed and tied through GPS to a specific service address
What happens when a service issue is detected?	Dedicated team of trained technicians reviews the images from each route daily for overfilled containers, contamination, damaged containers, graffiti, recorded service levels, and more Any identified contamination is verified by a second technician

What quality control is in place to ensure accuracy?	Our service consultants are trained to carefully identify service issues and contamination We have standard protocols for assessing every situation with built-in checks and balances to ensure accuracy
PRIVACY & PROTECTING CUSTOMER DATA	
Is this the first-time cameras have been used on WM collection trucks?	No. WM has used cameras on trucks for almost 10 years. We use mounted cameras to improve safety by assisting our drivers with rear and side-view perspectives, and documenting driving incidents.
What about privacy?	WM will never share the images or customer information with third parties for their marketing or data mining purposes. The photographs or videos are only used to educate and inform customers to help improve collection service, recycling practices, and diverting recyclables and organics away from landfills.

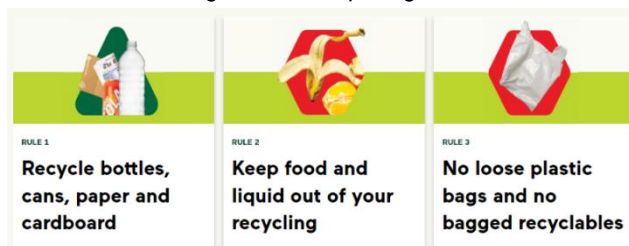
Simplifying Recycling Education to Recycle Right®

WM firmly believes in education – it is the foundation of everything we do regarding recycling. WM’s Recycle Right® campaign leverages social science principles and design theory to make recycling both simple and convenient, encouraging residents behavior change.

Traditional marketing methods with broad reach have been shown to raise awareness or change perceptions but not to lead to behavior change. Interventions that are more direct, like a personalized tag left at the source of the behavior (on a contaminated cart), cause a consumer to change their actions.

Recycle Right® has proven successful at getting customers to change their recycling habits and reduce contamination because we:

1. Clearly define the problem (recycling confusion and contamination).
2. Simplify the message with 3 simple rules.
3. Give consumers a reason why they should do something.



All customers have full access to our Recycle Right® website that contains campaign materials, tools, and downloadable resources. The program is open source, with fresh materials and content appearing regularly.

Recycling presents different challenges in different environments. The comprehensive materials on the Recycle Right® website provide tailored tools for everyone, from residents to businesses, educators to property managers, and our municipal customers.

For example, the multifamily property managers' tools make it easy to educate residents with a “what goes where” doorhanger and a new resident welcome letter, while Reedsburg may find the Recycle Right® MythBusters packet useful to answer the questions of enthusiastic recyclers.

Working together with Reedsburg we aim to drive greater recycling participation, increase confidence in recycling, increase diversion, and positively impact your residents' sustainability goals using the WM Recycle Right® campaign. To learn more, go to wm.com/us/en/recycle-right

Notification During Collection

It takes ongoing education and consistent enforcement efforts to change behavior. WM is committed to making recycling education a priority of our collaboration because we know that it is critical to a recycling program's success.

In addition to offering our Recycle Right® educational program to your community, if recyclables are contaminated with unacceptable material, drivers can place an "Oops" type tag on the container, so customers know why their material was not collected. This educates them on how to properly sort material for future pickups.

Serving Locations and Points of Contact

Service will be provided by our local Baraboo Hauling District, located at S2439 US-12, Baraboo, WI 53913.

Tony Knoeck will serve the City as your primary point of contact for weekly service questions. He can be reached by phone at 262-250-8390 and by email at tknoeck@wm.com.

Calls from residents will be handled by our regional customer service team from 8:00am to 5:00pm local time, Monday through Friday, excluding nationally observed holidays. In addition, WM utilizes advanced customer service technology to provide a flexible, multi-channel customer experience, including self-service tools and digital resources that are accessible at residents' convenience.

Commitment to a Successful, Stress-Free Service Transition

We understand that changing service providers may seem daunting. But with your WM team, it will be a stress-free and seamless experience. The goal of our implementation plan and process is to ease your transition worries by listening to your needs and using what our experience has taught us. We prepare for each of our implementations by assembling a fully staffed transition team that can navigate through challenges and tackle all the details. Your transition team will have access to all the resources available through WM to smoothly execute your transition.

We have introduced our services to many communities, businesses, and organizations and we have seen that a successful transition takes into account that:

- **You need a customized plan.** We value the fact that Reedsburg is unique and has specific service requirements and goals. We have learned that taking the time to ask questions, listen, and appreciate your unique needs results in a smoother implementation. Together, we will anticipate and overcome hurdles before they become issues.
- **Relevant local experience is key.** Our local team has expertise in new contract start-ups and relevant local experience.



- **A smart approach includes proven processes and technologies.** From operations to customer service, you will find tested processes and innovative technologies that allow us to bring Reedsburg a level of service reliability and customer satisfaction that is truly unmatched.

Knowing Our Customers – It All Starts with Data Integrity

Accurate service and contact information will allow all aspects of our customers' experiences to go smoothly – from hassle-free collections to timely delivery of educational and service information. WM will work with you, and the prior service provider if applicable and available, to coordinate an initial transfer and periodic updates of customer data throughout the contract transition period.

Requested data will include:

- Current City-billing account number
- Service address, customer name, and contact information
- Service details, including potential container type(s), size(s), container quantity, frequency of collection, and current collection day
- Account special handling/service notes/special events (i.e., locked access, drive-in, disabled customer assistance, etc.)

If we do not receive data from the previous hauler or if that data is incomplete, we will utilize our internal Geographic Information System (GIS) and leverage our IT teams to build a new customer database and to validate the customer data we do receive. All data will be scrubbed for inaccuracies, duplications, and inconsistencies prior to being loaded into our customer service database, Mid-America Systems (MAS). Data verification efforts often include parcel verification audits, site visits, phone audits, and direct mail requests. These efforts will confirm that we have included all customers in our database and that we can provide accurate service reporting to Reedsburg. Once loaded into MAS, each account will receive a unique WM account number and accounts will "go live."

Prior to new contract implementation, we will also work with Reedsburg to establish ongoing data transfer, service reporting, and City-billing protocols. Each WM account number will be linked to individual customer account numbers. This will allow future data transfers and account queries to occur seamlessly between Reedsburg, your residents, and WM.

Implementation – Customer Service and Employee Training

Implementations often come with a lot of change, and we do everything possible to make these transitions hassle-free for our new customers. From day one, we put Reedsburg's customers in control by providing many options for how and when they can interact with WM. Regardless of how they reach out, it is essential that customers receive accurate information, answers to their questions, and quick resolutions to their service requests. We accomplish this by preparing and training our customer experience team to be experts in your contract.

We place significant resources and time in our training efforts, which include:

- **Reedsburg-specific content for our online reference database.** WM will develop Reedsburg-specific content in Knowledge, our online customer information database that allows WM customer service representatives (CSRs) to pull up City-specific service information, service offerings, and rates within a matter of seconds. Each time any communication is sent out to your residents, it is uploaded to Knowledge allowing CSRs to reference and look at the same documents that the customer is viewing. Our CSRs use this tool during every call to provide customers with the most accurate service information. Knowledge is a tool that we will use throughout the entire contract term and will be updated frequently to confirm information accuracy.
- **Intensive, customized training for implementation.** We begin by developing customized training presentations and materials with information on Reedsburg's collection services, programs, rates, and contract terms. Training also includes information on our Reedsburg implementation plan and timeline. Our customer experience staff will know exactly when key communications go out, and when important transition milestones (e.g., cart deliveries, day changes, rate changes, etc.) occur so that they can prepare to assist customers with related inquiries.
- **Increased staffing during implementation when we know there will be a spike.** Although minimal resident impact will be associated with a WM transition, there may be a call spike during the first couple weeks before and after WM collection begins. We will prepare for this spike in call volume with additional on-call staff who are trained on Reedsburg's program and who are ready to assist as needed.



CSRs handling Reedsburg's calls regularly receive training in small groups to facilitate discussion and questions.

Our experienced customer service personnel will get to know Reedsburg's staff and are trained to gain familiarity with your unique goals and objectives prior to the implementation of new services. Additionally, Reedsburg can always count on reaching your Account Manager, Tony Knoeck.

Education Shows Customers How Easy It Is Doing Business with WM

Our outreach efforts share a common goal – to provide clear, concise, and relevant service information. We engage customers in-person, online, through local news outlets, and by providing collateral through various channels. Our public education resources and outreach efforts will include:

24/7 access to wm.com. We can collaborate with the City's staff to build out a Reedsburg-specific webpage that includes meaningful service information and resources that reflect the interests of your community. These tailored-to-your-municipality websites also provide a single access point for service information and 24/7 self-serve customer service solutions. Using your local website, your residents can easily find information about the upcoming service transition as well as service information, disposal resources, rates, and recycling resources.



Welcome Postcard. WM can mail each customer a simple note to introduce ourselves, inform them of the upcoming transition, and reassure them that more information will be provided as we get closer to the implementation date. At this time, we can also direct customers to our website, contact information, and upcoming community meetings for more information.

Always Working for a Sustainable Tomorrow®

Dear City Name resident,

WM is proud to be your new trash, recycling, and organics service provider beginning MONTH/YEAR.

WM will use trucks with automated collection technology for weekly curbside collection. Automated collection with standardized 96-gallon carts is cleaner and safer for your community.

See back side for more details.



Weekly Automated Collection with 96-gallon Carts

New 96-gallon carts will be delivered to each household on DATE.

These wheeled carts are sturdy and easy to move to the curb. Lids keep all materials contained and your community cleaner.

Look for detailed service information in the mail and attached to the carts when they are delivered.

We look forward to serving your community and helping the CITY NAME stay clean and green.



Address
City, State ZIP

Do More with My WM

View your service and holiday schedules, conveniently manage your account, pay your bills, and even set up autopay and paperless billing with a My WM account.

Scan the QR code or head to wm.com/mywm to get started!



A Comprehensive Welcome Packet. WM can mail each customer a welcome packet that contains an overview of key implementation information and dates, an overview of new services, rates, a collection schedule, recycling guide, and information on local resources and events. In the event a

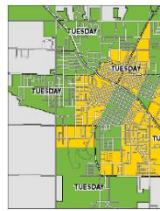
customer's service day is changing, we can also notify them of their new pickup day as part of this mailing. Please see the following page for samples of a WM Welcome Packet.

2025 Recycling Collection Calendar & Map

Please refer to the map below to determine your collection day and whether your recycling will be picked up on a Green or Gold week. Reminder, trash will be picked up weekly on the same day as recycling.

Holiday **Green Recycling Weeks** **Gold Recycling Weeks**

January 2025	February 2025	March 2025
S M T W T F S	S M T W T F S	S M T W T F S
1 2 3 4	1 2 3 4 5 6 7 8	1 2 3 4 5 6 7 8
9 10 11 12 13 14 15	9 10 11 12 13 14 15	9 10 11 12 13 14 15
16 17 18 19 20 21 22	16 17 18 19 20 21 22	16 17 18 19 20 21 22
23 24 25 26 27 28 29	23 24 25 26 27 28 29	23 24 25 26 27 28 29
30 31	30 31	30 31
April 2025	May 2025	June 2025
S M T W T F S	S M T W T F S	S M T W T F S
1 2 3 4 5	1 2 3 4 5 6 7 8	1 2 3 4 5 6 7
9 10 11 12 13 14 15	9 10 11 12 13 14 15	9 10 11 12 13 14 15
16 17 18 19 20 21 22	16 17 18 19 20 21 22	16 17 18 19 20 21 22
23 24 25 26 27 28 29	23 24 25 26 27 28 29	23 24 25 26 27 28 29
30 31	30 31	30 31
July 2025	August 2025	September 2025
S M T W T F S	S M T W T F S	S M T W T F S
1 2 3 4 5	1 2 3 4 5 6 7 8	1 2 3 4 5 6
9 10 11 12 13 14 15	9 10 11 12 13 14 15	9 10 11 12 13 14 15
16 17 18 19 20 21 22	16 17 18 19 20 21 22	16 17 18 19 20 21 22
23 24 25 26 27 28 29	23 24 25 26 27 28 29	23 24 25 26 27 28 29
30 31	30 31	30 31
October 2025	November 2025	December 2025
S M T W T F S	S M T W T F S	S M T W T F S
1 2 3 4	1 2 3 4 5 6 7 8	1 2 3 4 5 6
9 10 11 12 13 14 15	9 10 11 12 13 14 15	9 10 11 12 13 14 15
16 17 18 19 20 21 22	16 17 18 19 20 21 22	16 17 18 19 20 21 22
23 24 25 26 27 28 29	23 24 25 26 27 28 29	23 24 25 26 27 28 29
30 31	30 31	30 31



Observed 2025 Holidays

Please note, if a holiday occurs on Monday, your collection will be delayed by one day that week only.

New Year's Day: Wednesday January 1, 2025

Memorial Day: Monday May 26, 2025

Independence Day: Friday July 4, 2025

Labor Day: Monday September 1, 2025

Dear CITY NAME Resident,

WM is always working for a sustainable tomorrow and is proud to provide new every-other-week recycling collection services for each CITY NAME residence.

Recycling is good for your community, and we aim to set your household up for recycling success right from the start. Our Recycle Right resources will help you recycle the right materials, minimize contamination, and help ensure your recyclables go on to enjoy a second life.

See the adjacent panel for acceptable recycling materials and tips to Recycle Right.

Proper cart placement for automated collection

Effective DATE, use only the green 96-gallon cart with the yellow lid for recycling. Place acceptable recyclables directly into the cart - don't bag recyclables and no loose plastic bags. Make sure all materials fit inside the cart with the lid firmly closed.

To ensure the truck's automatic arms can lift the carts, please make sure to place carts at least 3 feet apart and away from other objects like parked cars, mailboxes and trees. Place wheels of cart toward your house.



Recycling cart with yellow lid - use only the green 96-gallon cart with the yellow lid for recycling. See the adjacent panel for tips to Recycle Right.

Trash cart with green lid - bag and tie trash inside your trash cart. No materials outside the cart will be collected.

Have your carts at the curb the night before or **no later than 6:00 a.m.** on your collection day.

Do More with My WM

View your service and holiday schedules, conveniently manage your account, pay your bills, and even set up autopay and paperless billing with a My WM account.

Scan the QR code or head to wm.com/mywm to get started!



RECYCLE RIGHT

To learn more visit
wm.com/recyclelight



Great things happen when residents Recycle Right®. By recycling everyday items like those shown below, tons of raw materials, time, energy and money are saved.

- Empty recyclables loose into your cart - don't bag recyclables and no loose plastic bags. Instead, reuse or return plastic bags to local retailers.
- Containers should be empty and free from food and liquid.
- Recycling will be collected weekly on DAY.

Always Recycle



Plastic Bottles & Containers



Food & Beverage Cans



Glass Bottles & Containers



Flattened Cardboard & Paperboard



Paper

Do Not Include In Your Recycling Container



NO Food or Liquids



NO Loose Plastic Bags, Bagged Recyclables or Film Empty recyclables directly into your cart



NO Foam Cups & Containers



NO Green Waste



NO Batteries Check local drop-off programs for proper disposal



NO Clothing, Furniture & Carpet NO ropes, muebles y alfombras

Media Outreach. We will collaborate with Reedsburg to conduct outreach to local news sources. Press releases will be distributed throughout the contract implementation to promote key implementation messages and dates, new service offerings, and community educational events.

Contract Compliance and Reporting

Our Contract Compliance team will play an integral role in implementing new services in Reedsburg. As part of our implementation team, they provide oversight so that transition and contract implementation are conducted in accordance with contract terms. Specifically, the Contract Compliance team will:

- Develop a comprehensive compliance checklist that will be used during implementation
- Review Reedsburg's information, webpage, and promotional content to confirm accuracy in Knowledge, our online customer information database
- Establish ongoing data reporting protocols
- Review, adjust, and audit rates per contract specifications
- Conduct internal contract compliance audits

Execution of Operational/Transition Plan

Building from the more than 60 years of experience we have with service transitions, we customize our operational tasks and timeline to your specific needs. We review each operation and service requirement to validate we are 100% ready to roll by day one of the new contract.

Major implementation tasks for Reedsburg include:

- Implementation meetings, coordination, and course correction
- Collection vehicles
- Container deliveries
- Driver screening, hiring, and training (if additional drivers are needed)
- Route development
- Contingency planning

These tasks are described in more detail below.

Implementation Meetings and Coordination

WM's internal Reedsburg team will meet weekly throughout planning and implementation. At the onset, these meetings will include our regional team of experts. As the contract start date approaches, the local district operations team will meet daily to review the most critical components of service delivery.

Our team is committed to keeping Reedsburg informed of our implementation progress, and we will ask for your feedback as we customize our transition efforts to reflect the needs of your residents, and the most effective communication methods. From the onset of our transition, we propose meeting with Reedsburg staff regularly to review key implementation milestones, our progress, and any proposed changes. We can start with monthly meetings initially, and increase the frequency, if needed.

In addition to our internal meetings and meetings with staff, it is important for us to coordinate closely with your outgoing service provider. From our experience, the outgoing service provider has been cooperative and helpful during contract transitions, and we often make their exit easier and more efficient.

Collection Vehicles

With 18,860 collection vehicles in our company-wide fleet, we have developed a strong partnership with our vehicle manufacturing and onboard technology partners allowing for continuous innovation and vehicle enhancements with dependable purchasing and delivery timelines. We will provide service to Reedsburg with a fleet of new or existing compressed natural gas (CNG) collection trucks and our order for vehicles will occur shortly after our contract is finalized. If existing, the collection trucks are ready to roll the first day and are like new, as each one of our vehicles undergoes extensive regular maintenance and safety checks to promote optimal function and form at all times.

Container Deliveries

To ensure each City facility knows what to expect, we will communicate regarding the delivery of containers, and how to modify service levels. Operationally, we take the following steps to ensure the proper containers are delivered to customers:

- Our delivery schedule will occur 1-3 weeks prior to their first scheduled collection date. WM and the City will agreed upon the scheduled delivery week beforehand.
- Each container will be delivered with appropriate decals and educational materials.

Driver Screening, Hiring, and Training

To serve Reedsburg, we will ensure our local operations are supported by a skilled team with an adequate number of employees. In the event we need to add employees, all positions will be filled to provide ample time for onboarding and training.

Through our existing recruiting and hiring efforts, we screen driver applicants weekly, and we maintain a list of candidates to hire when positions become available. Qualified driver applicants must undergo a comprehensive background check, fingerprinting, and drug testing before joining our team.

At WM, new drivers participate in more than 80 hours of classroom and in-field new hire training – regardless of prior, relevant experience. Prior to a new contract, all drivers assigned to Reedsburg will receive contract-specific training that includes a review of our implementation education efforts, materials, and resources, as well as information regarding Reedsburg’s unique service requirements, collection offerings, and contractual requirements. Your driver development is continuous with ongoing training and coaching, such as regular performance reviews based on safety and service data captured by our onboard technology and situational role playing to prevent, address, and solve any potential service issues.

Route Development

WM will build Reedsburg's routes to accommodate new services and changes to collection frequencies while taking into account current routing to minimize changes. All WM routes are developed using our proprietary routing software, eRouteLogistics®, to minimize customer impact and maximize safety and efficiency. New routes will be street-tested and adjusted by our operations managers prior to finalization.

Onboard Tablets Eliminate Learning Curve

Each collection truck will be equipped with onboard tablets that display the driver's exact route, all scheduled collections, and relevant account notes such as container placement. The tablets include GPS technology that allows drivers to capture route data in real-time. Collection statuses minimize the opportunity for missed collections and provide CSRs with near-real-time field data to assist with customer inquiries.

If new WM routes require collection day changes, we will inform customers of their new collection day and/or schedule via direct mail and if phone numbers are available, we will send out reminders via phone 24 hours prior to their first WM collection.

Contingency Planning

Our longstanding supplier relationships, smart technologies, and our regional network of equipment and personnel make it possible to carry on with collections should a delay or unexpected event occur during a new contract implementation. Key contingency plans address:

- **Staffing.** Additional route management staff will be brought in from surrounding districts to provide in-field support during our implementation period. New drivers hired to serve Reedsburg will have completed their six-week training at least two weeks prior to our start date. Our staffing plan includes personnel to fill in for employees who are sick, on vacation, in training, or to provide extra help due to spikes in collection volume.
- **Collection Vehicles.** Reedsburg collection vehicles will be delivered to our maintenance shop at least 60 days prior to our contract implementation so that they can be inspected and prepared for service. Each of our districts across the nation maintains a spare ratio of 15%, allowing us to draw from our existing fleet of backup collection vehicles if needed.
- **Containers.** We build in a 30-day buffer between when equipment begins to arrive and when we start customer deliveries. Our selected suppliers have multiple manufacturing locations and our order can be reassigned to a backup facility should the primary production facility experience a delay. Additionally, we will stock a surplus of containers during the implementation period to accommodate a spike in new customer sign-ups or service level shifts.
- **Customer Service.** Our online customer database, Knowledge, is accessible to our CSRs across the nation, enabling us to enlist backup support from other regional centers in the event we receive a major spike in call volume for any reason, at any time.



3 | Equipment

Collection Vehicles: Built for Excellence, Powered by Innovation

With more than 32,000 total collection and support vehicles throughout North America, WM trucks are a familiar part of daily life on the road – and for good reason. Our modern fleet is built to support reliable, efficient service on your streets while helping protect the environment we all share.



Of our total fleet, more than 18,860 are collection vehicles, each built for safety, quiet operation, and clean performance – because every detail matters when serving your City. Each truck is fully enclosed and leak-resistant, with self-contained systems that compress materials efficiently and securely. This design helps keep streets clean and operations contained.

Every vehicle in our fleet follows strict branding guidelines, painted in a uniform color and clearly marked with unique identification numbers on both sides and the rear. This makes them easy to recognize and track, reinforcing transparency and accountability everywhere we serve.

We maintain detailed records for each vehicle and follow a rigorous maintenance schedule to ensure every truck operates safely, looks clean, and performs reliably. From appearance to performance, our fleet reflects the care and professionalism WM delivers to Reedsburg – every day.

Behind the wheel, smart technology powers every route. Real-time GPS, onboard computing, and digital cameras help us stay responsive and efficient. Many of our vehicles run on natural gas, helping reduce greenhouse gas emissions and support local air quality.

At WM, innovation goes beyond equipment – it is in the details of delivering reliable, thoughtful service to Reedsburg, now and into the future.

The Automated FEL-Can System: Quicker, More Efficient Service

Reedsburg collection trucks will be equipped with the Auto-Can system for curbside collection of refuse, recycling and bulk items. Auto-Can has the fastest load time of any automated system on the market and delivers a proven 25 to 30% productivity advantage over automated side loaders. Utilizing the Auto-Can with our front load trucks, we can service our stops quicker and more efficiently. Spending less time on your streets performing collection means safer service, quieter neighborhoods, and less wear and tear on your streets.

A key factor in providing efficient service to your City is how long a truck is stopped for service. The longer the loading cycle, the lower the productivity. With a front loader equipped with an Auto-Can automated carry can, stop time (as measured from wheel stop to wheel go) is four to five seconds as compared to 12 to 18 seconds for an automated side loader.



A WM truck equipped with the Auto-Can automated system.

The Auto-Can is the only automated system that provides an “eyes-forward” working environment and results in improved operator and public safety. Because the arm is forward of the cab and steer axle, it behaves like a boom. This unique feature enables the Auto-Can to easily move around parked cars and cul-de-sacs – up to 20% faster in an independent comparison. Eyes-forward collection improves driver awareness and focus, reducing the chance of private property damage to mailboxes, etc., and general public injury due to potential driver error. Better maneuverability means fewer backing events resulting in improved productivity and enhanced safety for Reedsburg.

Key Benefits of the Auto-Can Automated System

✓ Fastest load time available – 4 to 5 seconds from wheel stop to wheel go	✓ 20% greater fuel efficiency due to less packing and idling
✓ Load bulk material with easier access to container	✓ Navigate cul-de-sacs up to 25% faster
✓ Eyes-forward operation enhances safety	✓ Low 108” cart dump height for safe operation well below typical overhead obstructions (wires, trees)

The Auto-Can system also mitigates damage to carts. It dumps carts lower and with a smooth action, which means fewer damaged lids, wheels, and axles. The unique gripper design means that no metal contacts the cart while gently applying pressure to the cart body, resulting in extended cart life.

The Auto-Can system allows our drivers to see the material before it is packed, which means we can stop contamination in any stream at its source – the curb. Identifying and safely removing contamination while recording violations cleans waste streams. Collecting clean material is a major cost avoidance and mitigates the risk of culling, handling, and disposing of contamination.

TYPE OF VEHICLE: **FRONT END LOADER**



Passenger Side (Curbside)



Drivers Side (Roadside)



Rear

MATERIALS COLLECTED

- ✓ Trash
- ✓ Recyclables
- ✓ Yard Waste

TYPE OF FUEL

Cleaner, Quieter Compressed Natural Gas

CHASSIS/BODY MAKE AND MODEL

Autocar ACX64/ McNeilus 3285

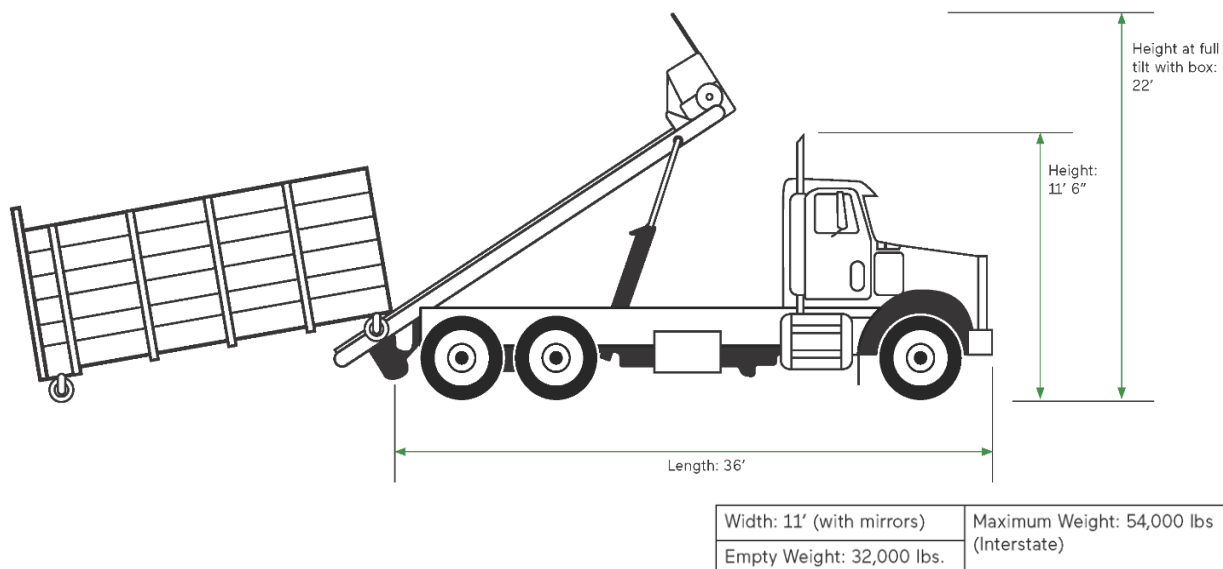
CREW SIZE

1 driver

SERVICE PROCEDURES

Services dumpsters with two forks on the front of the truck that lift and tip contents into the body of the truck. Operated by the driver with controls inside the cab.

TYPE OF VEHICLE: **ROLL OFF** for on-call service



Industry-Leading Onboard Technology to Optimize Service for Reedsburg

Our fleet's technological features are specific to the services we perform, requiring us to custom develop and implement advancements based on what matters most to WM – our people, our customers, and the environment. Each technological development is made to strengthen our ability to deliver safe and efficient collection services with outstanding customer service. You can see our commitment to sustainability right on the streets of your neighborhood, every day. Our trucks are outfitted with technology that helps us collect waste more efficiently, safeguard your neighborhood, and reduce environmental impact.



The Power of Our People and Technology

State-of-the-art trucks alone are not enough to meet expectations. To meet the goals of our four performance principles in all our operations – **Safety, Service, Savings, and Satisfaction** – we use a comprehensive operations framework called **WM Way**. Through WM Way, we define, track, and measure every aspect of our operations to enable us to monitor for continuous improvement.



To maximize safety, customer service, and efficiency on our daily routes, we harmonize the technology used onboard our trucks with our logistics management processes, and the skills of our drivers. With technology, processes, and people working in sync, we are able to optimize service for Reedsburg.

Onboard Computing System Provides Real-Time Driver Feedback

Our fleet of trucks for Reedsburg is equipped with our onboard computing system (OCS), which enhances communication between our Operations and Customer Service teams. OCS replaced paper route books with electronic route sheets that are updated in real time. Collection drivers see all stops and service tickets on their touch screens, which can be updated remotely and in actual time by our routers and dispatchers. Drivers use their OCS to log completion of each service performed.



OCS is also a key tool for noting and communicating route exceptions such as blocked containers, extra material outside of container or on top of the container, and contamination. Each exception has a designated code. Drivers log the appropriate code at the time of collection and have the option to add supplementary notes. If OCS becomes unavailable due to cellular outages or natural disasters, our drivers are able to use a traditional paper route sheet to perform scheduled collections and manually enter routing exceptions.

Our OCS is complemented by the following industry-leading software and technology for real-time routing and dispatch communication:

Technology	Function	Benefit to Customer
eRouteLogistics®	Mapping and routing software system used to develop and modify routes. ✓ Takes into account traffic patterns, vehicle capacity, location of disposal sites, and travel times to create the most efficient routes possible ✓ Fully integrated with our billing and customer database, Mid-America Systems (MAS), to capture new customers and service changes	✓ Increases efficiency on routes ✓ Automates updates to customer's service needs ✓ Contributes to accurate billing ✓ Can route around school drop-off and pick-up times to avoid traffic
Plan Versus Actual (PvA) Technology	Software that plots planned route versus actual route status ✓ Identifies routes that may be running behind the typical schedule that customers are accustomed to, enabling WM to proactively redistribute routes ✓ Shows historical trends to address recurring challenges	✓ Reliable service, even during unexpected events ✓ Prevent missed or late pickups ✓ Proactive service improvement ✓ Ability to analyze trends

Technology	Function	Benefit to Customer
Onboard Computer System Dispatch (OCSD)	In-office software connecting dispatch and route management to driver OCS ✓ Route modifications are made in real time and instantly appear on drivers' tablets so that any potential for service disruption is eliminated ✓ Enables dispatch and managers to electronically assign service tickets and communicate with drivers for immediate customer issue resolution (e.g., blocked container, late set out)	✓ Quick resolution in the event of a service challenge ✓ Instant, electronic transfer of information to drivers ✓ Real-time resolutions to issues as they arise

DriveCam®: Smart Dashcam for Safe Collection

WM trucks in your area are equipped with DriveCam® – an intelligent dashcam system designed to help keep your streets safer. This advanced technology combines machine vision and artificial intelligence to spot potential risks in real time and guide drivers with instant feedback.

Mounted inside the cab, DriveCam® uses both road-facing and cab-facing cameras to monitor conditions. If it detects something unsafe – like following too closely, drifting out of a lane, using a device, or a possible collision – it alerts the driver visually and audibly, giving them a chance to correct course immediately.

When an event is recorded, the footage is reviewed by WM operations managers to support driver coaching and reinforce safe driving habits. These recordings also highlight the many times our drivers skillfully avoid incidents by using proven defensive driving techniques.

By investing in DriveCam®, WM is helping reduce vehicle incidents and enhance safety for our drivers and your residents. It is one of the many ways we use smart solutions to deliver reliable service with care.

Extra Eyes on Your Roads

WM drivers can manually trigger video recording on the DriveCam® in the event they witness an emergency situation or suspicious activity. For an in-depth look at DriveCam®, watch this video: <https://youtu.be/NDvaclfHxy8>



Back-Up Cameras on All Vehicles

Every collection vehicle is equipped with back-up cameras that activate whenever the truck is in reverse. This smart safety feature helps drivers see what is behind the vehicle, reducing the risk of backing incidents and helping protect pedestrians in your City. It is one of the many ways WM uses technology to make your service safer.

Onboard Technology Advancements

Investing in advanced truck technology is about more than driving efficiency in our business – it is about ensuring that we provide your City with top-notch safe and reliable service today, and **For Tomorrow®**. While these investments may initially increase costs, the long-term benefits are substantial. WM's investments in the following AI and technology foster a safe and environmentally conscious future by increasing visibility, prioritizing safety, and reducing emissions.

Artificial Intelligence and Technology	
Advanced Driver Assistance System (ADAS)	Utilizes radar and cameras for autonomous emergency braking, lane departure warning, following distance alert, stationary object alert, impact alert, side object detection, and vulnerable road user (VRU) protection.
Intelligent Dash Camera	Combines machine vision with AI to help detect and deter distracted driving. Provides driver coaching and automatic incident reporting using accelerometer sensors and integration with Advanced Driver Assistance System (ADAS).
WM Smart Truck® Technology	An automated service confirmation system with safety cameras that monitor the container collection and hopper dumping to identify unauthorized materials or contaminants that can cause harm to the truck, driver, and environment.
Fuel Efficiency and Emission Reduction	
Dynamic Shift Transmissions	A unique set of software and electronic controls for the transmission that provides emission reductions and fuel savings while providing full performance, reliability, and durability. The software enhances the driver's experience with algorithm-controlled shifting, neutral at stop, and acceleration rate management to provide the best performance while reducing fuel consumption.
Electronic Fuel Management	A proprietary link between the engine and the Compressed Natural Gas (CNG) fuel system to optimize fuel consumption and reduce emissions. Provides the driver with accurate fuel levels with on-dash information for active driver feedback, distance to empty (DTE), Eco Mode for increased fuel efficiency, low-fuel derate mode permits safe exit from traffic at extremely low fuel levels, and over-temperature warnings to alert the driver of a possible load fire or unsafe operating conditions.
Renewable Natural Gas Fuel (RNG)	By deploying advanced technologies that use waste to produce energy, we are both powering communities and reducing our footprint. More than 75% of WM's routed collection fleet runs on lower-emission CNG rather than diesel. The use of natural gas-powered trucks not only benefits the environment with lower exhaust emissions, but the engines are also 50% quieter which lowers the in-cab noise for the driver as well as reduces noise the truck makes while servicing our customers.
Maximum Idle Time Limit	After five minutes, engines turn off to reduce fuel consumption and exhaust emissions.
Safety, Health, and Fire Reduction	
Battery Cables and Wiring Protection	Industry leading battery cable technology, pioneered and installed by WM, provides extreme resistance to insulation degradation with enhanced oil resistance and abrasion protection to reduce the risk of electrical fires. The addition of fire-retardant wire loom reduces the severity of fires when electrical systems become involved.

Exhaust Thermal Blankets	Reduces the risk of fire in the engine compartment from loose trash and debris due to the increased heat created by today's emission standards. Insulates key exhaust components, which improves emissions by maintaining temperatures within the exhaust system and lowers the cab temperatures to improve driver comfort.
Heavy Duty Disc Brakes	Provides the best stopping distance for heavy trucks in the industry. Exceeds all applicable Federal Motor Vehicle Safety Administration requirements.
Four Braid Hydraulic Hoses	Part of WM's standard truck body specification, four braid hydraulic hoses double the safety margin against high-pressure hydraulic leakage.
Sears Air Ride Drivers Seat	Provides WM's drivers added comfort and excellent ergonomics. Includes eight-way adjustability including lumbar support to help reduce driver fatigue and improve their overall performance on the road.
Vehicle Safety Features	
LED Headlights	Produces a brighter, more natural-looking light that better illuminates the road compared to halogen headlights, allowing our drivers to distinguish objects and road hazards faster, which reduces the risk of accidents.
Strobing Center Brake Light	A strobing brake warning light provides greater visibility and increased reaction time to approaching motorists during critical moments when collection vehicles are braking. A flashing brake light can help reduce the frequency of rear-end collisions by more than 33%.
LED Strobe Lights and Flashers	Enhances rear of truck visibility for approaching motorists. Improves safety for helpers while working at the rear of service trucks.
Bus Boy Mirrors	Angled convex mirrors allow the driver an unrestricted view of the area in front of the truck - especially valuable when children and/or adult pedestrians are present.
Electric Heated Rear View Mirrors	Provides fog and frost-free view of both sides of the truck. Mirrors are adjustable electronically from the driver's seat to provide an unrestricted view of the sides and rear of the truck.
Reflective Signage/Striping	Brightly colored "yellow tail" rear markings and highly reflective DOT vehicle striping and signage to provide exceptional visibility for motorists when approaching trucks from the rear during early morning and nighttime hours.
Trapezoidal Side Lights	Floodlights located halfway down the side of the body come on automatically when the truck is in reverse. Bright flood lighting illuminates both sides of the truck and roadway providing added safety.

Front-Load Containers

WM front-load containers come in various sizes and configurations to suit your specific requirements. Crafted with a durable steel body and topped with lids, they ensure trash stays dry, pests stay out, and litter is minimized. Recycling containers have different-colored lids designated for recycling.



2 Cubic Yard Container*
5' 10" L | 2' 10" W | 3' 10" H



2 Cubic Yard Flat Style Container*
5' 10" L | 2' 10" W | 3' 10" H



3 Cubic Yard Container*
5' 10" L | 3' 6" W | 4' 5" H



4 Cubic Yard Container*
5' 10" L | 4' 2" W | 5' 1" H



4 Cubic Yard Flat Style Container*
5' 10" L | 4' 2" W | 5' 1" H



Container Repair/Cleaning

WM keeps your containers clean, functional, and ready to work hard for you. If a container needs attention – whether it is a repair, cleaning, or repainting – our drivers flag it while on route. Once a request is made, a service ticket is created and the container is either repaired on site or exchanged, depending on what is needed.



4 | Operations and Safety Excellence

WM Way: The Framework for Operational Excellence

Delivering reliable, high-quality service is not left to chance – it is built into our operations. The **WM Way** is our structured framework for how we work, designed to ensure every collection, every route, and every interaction meets a high standard of excellence for Reedsburg.

This approach is more than a set of procedures. It is a system that brings together smart technology, local expertise, and a culture of accountability to drive consistent performance and continuous improvement. For you, that means fewer missed pickups, safer streets, and a service experience that gets better over time.



Four Pillars of Performance

Safety: Built Into Every Route

Safety is a core value – prioritized first in everything we do. Every week, our managers review footage from our DriveCam® system to coach drivers on safe practices, like maintaining proper following distance. These conversations are constructive, helping drivers improve while reinforcing our shared commitment to safety.

Service: Thoughtful, Everyday Improvements

Each morning, our teams gather to share ideas and insights for service improvement. A simple reminder to “Leave it better than you found it” can spark real change. These daily huddles help us stay focused on delivering cleaner, more reliable service for your City.

Savings: Smarter Routes, Greater Value

WM Way helps us plan efficient routes and assign consistent drivers who know your area. This reduces missed collections and unnecessary trips – saving time, fuel, and resources. It is a smarter way to serve you and a more responsible way to operate.

Satisfaction: A Team That Listens and Learns

Our drivers are more than operators – they are your neighbors on the road. WM Way encourages open communication and peer support, so drivers help each other improve. This teamwork leads to better service and higher job satisfaction, which means lower turnover and more experienced drivers serving your City.

How We Track and Improve

WM Way includes clear procedures and metrics to ensure we stay on track and keep getting better. Here is how we do it:

Service Metric	What We Do	Why It Matters
Safety	Weekly and monthly reports track injury and accident rates.	Helps us keep everyone safe and informed.
Missed Pickups	Daily reports posted by route and driver.	Promotes transparency and encourages improvement.
Noise & Spills	Logged and reported as required.	Ensures quick resolution and protects your City.
No Can Out (NCO)	Tracks when containers are not out for collection.	Helps identify trends and improve route compliance.
Efficiency Dashboard	Combines key data like stops per hour and idle time.	Supports smarter routing and better service.
Truck Weights	Reviewed daily to ensure legal compliance.	Keeps operations safe and efficient.
Fleet Maintenance	Tracks truck availability and repair needs.	Reduces downtime and keeps collections on schedule.

The WM Way Difference

What sets WM apart is how we turn data into action – automating insights across our operations to drive smarter, faster decisions. This means timely insights, optimized decision-making, and reliable service for you. From safety and service to savings and satisfaction, WM Way is how we deliver real value for Reedsburg.

Maximum Service Reliability, Minimal Missed Pickups

Reliable collection is essential to your City’s daily operations. That is why we focus on what matters most to you and your residents – on-time pickups, every time. With local know-how and powerful tools at our fingertips, we are committed to delivering dependable service you can trust.

How WM Keeps Missed Pickups to a Minimum

Our goal is simple: fewer than one missed pickup for every 1,250 stops. That is nearly perfect service. To meet this high standard, we monitor every route, every day. Our local teams use real-time data and GPS tracking to spot trends, coach drivers, and solve issues before they become problems.

If WM service in your area is meeting or exceeding this goal, we celebrate that consistency. If there have been challenges, we act fast – analyzing the cause, adjusting our approach, and improving service. It is all part of our commitment to keeping your City clean and running smoothly.

Smart Tools, Real-Time Insights

Our drivers and managers use advanced tools like Plan vs. Actual (PvA) to compare routes week over week. This helps us understand exactly what happened and why. If a missed pickup occurs, we dig into the data, coach our teams, and even pair drivers with peer mentors to strengthen performance.

Fast Recovery When Things Go Off Track

If a pickup is missed, we make it right – fast. Your residents can report a missed pickup within 72 hours, and we will return the next business day or sooner. If it happens on a Friday, we are back on Monday.

For repeat issues, our team reviews service logs, GPS data, and customer feedback to find the root cause and fix it. If needed, we can even set up a meeting with Reedsburg staff to ensure expectations are clear and solutions are in place.

What Happens When You Report a Missed Pickup

When one of your residents contacts us, our Customer Experience (CE) Team creates a service ticket that goes straight to the driver's onboard tablet. If we cannot recover the material by the next business day, we notify the customer – typically via phone – with an updated pickup time.

As appropriate and in accordance with contract terms and conditions, the driver may leave a notice explaining why the material was not collected – and how to avoid it next time. Reasons for non-collection could include but are not limited to overage, contamination, hazardous material, or a blocked container.

Haul or Call: Solving Service Challenges in Real Time

For commercial service at City locations, WM's Haul or Call (HOC) process is designed to quickly resolve service challenges that arise during a driver's route. If a driver encounters an issue – like a blocked container or safety concern – they log it directly into their onboard tablet. This sends an instant alert to the dispatcher with all the necessary details, including the customer's account information and a description of the obstacle.

Dispatch immediately reaches out to the customer to resolve the issue and keep service on schedule. If the problem cannot be addressed while the driver is nearby, the customer receives an email with a photo and explanation of the issue. A note is also added to the account for full transparency.

If the customer later contacts us, we can clearly explain what happened and how to avoid future disruptions. When recurring issues are identified, our account management team steps in to help find a long-term solution.

This real-time communication loop helps prevent delays, improves service reliability, and ensures commercial customers stay informed and supported.

Route Performance Reviews: Continuous Improvement, Every Day

At WM, we review route performance and safety data daily across all lines of business. Each driver receives a performance summary and meets with their operations manager to discuss any service or

system challenges, such as missed pickups or blocked containers, that may have impacted collection.

These daily reviews are more than routine – they are a key part of how we improve. Route supervisors also connect with Customer Experience and Sales Teams to address any outstanding service concerns and ensure nothing falls through the cracks.

This consistent rhythm of review, coaching, and communication helps us stay ahead of issues and deliver the reliable service Reedsburg expects.

Safety You Can See. Service You Can Trust. WM Delivers.

Safety is more than just a standard. It is a core value at WM as well as a shared responsibility we take seriously in everything we do. Every aspect of our operations is built around your safety and well-being as well as that of our teams, who live and work in the places we serve. The innovations and best practices described below highlight our commitment to delivering safe, reliable service that protects people, places, and the planet.



Safety by the Numbers

WM's safety performance consistently exceeds industry benchmarks, which can make a real difference for daily service in your City. A safer workforce translates to fewer service disruptions, more consistent operations, and teams that arrive ready to work with focus and awareness.

For decades, our injury rates have steadily declined, reflecting an ingrained culture of care and accountability that protects people and strengthens our service. We use these two key metrics to guide continuous improvement:

- **Total Recordable Incident Rate (TRIR):** This OSHA-mandated measure captures all work-related injuries and illnesses, giving us a complete view of safety across our operations.
- **Days Away, Restricted, or Transferred (DART):** This metric focuses on more serious incidents that result in lost workdays, restricted duties, or job transfers.

Built on Safety, Backed by Innovation

Every day, WM works to make safety second nature. We are focused on reducing workplace injuries and enhancing safety across all operations. Our goal is clear: lower our TRIR to 2.0 by 2030. Here is how we are working to make that happen:

- **Smart Systems:** Our Environmental, Health, and Safety (EHS) program is active at every site, with trained professionals ensuring safety protocols are followed.
- **Real-Time Tracking:** We monitor incidents and near misses to learn, adapt, and improve.
- **Ongoing Training:** From onboarding to daily check-ins, our teams receive continuous safety education.
- **Clear Communication:** Our "Get Home Safe Every Day" vision is embedded into our operations, every single day .

- **Advanced Technology:** We invest in tools that help our drivers and teams stay safe and efficient.
- **Industry Leadership:** We share what works with others in the field to raise the bar for everyone.
- **Seasonal Awareness:** From heat safety in summer to slip prevention in winter, we adapt to the risks of the season.
- **Quick Recovery:** When injuries happen, we focus on fast, full recovery with the right care and support.

Empowering Safe Decisions

Every WM employee has the authority to stop work if something feels unsafe. This Stop-Work Authority policy is a cornerstone of our culture, making safety is everyone's responsibility.

Our long-standing "Mission to Zero" initiative reflects our belief that every incident is preventable. We are committed to zero tolerance for unsafe actions and to making sure everyone gets home safe, every day.



Our Safety Vision and Promise go beyond compliance, and drive a culture where health and safety are the foundation of everything we do. Safety comes first on the job, all day, every day, without compromise.

Our Safety Promise is to:



Always put safety first



Take personal ownership of safety



Champion safe operations with our words and actions



Follow all safety rules



Identify and address safety risks in advance

The behaviors in our Safety Vision and Promise protect what is most valuable to us and to Reedsburg: community health and well-being.

Built to Evolve: Safety Training in Motion

Safety starts with preparation, and never ends. Our drivers and technicians begin with a two-week immersive training at our facilities in Florida and Arizona. These centers simulate real-world conditions – including traffic and weather – so our teams are ready to adapt in any circumstance. After that, on-the-job coaching as outlined below, keep safety top of mind and continuously improving.

- **Tailgate Talks:** Daily briefings cover local conditions, road closures, and community events.

- **Defensive Driving:** Our custom SAFETY training system is updated monthly with real-world scenarios.
- **Behavioral Coaching:** Managers regularly observe and guide drivers to reinforce best practices.



Equipped for Safety. Built for the Future.

Because true protection starts from the inside out, WM thoughtfully engineers safety into every detail of our fleet beyond the features you can easily see. We continue to raise the bar in safety by equipping our fleet with forward-thinking technology, as detailed in Section 3 of our proposal, designed to protect people, improve performance, and stay ahead of tomorrow's challenges.

Built for Safety – Technology on WM Trucks

WM Smart Truck® Technology

Cameras and sensors track every service, helping reduce contamination and improve recycling habits—while keeping drivers safely in their cabs.

High-Visibility Brake Lights

Flashing brake lights make our trucks easier to see and safer to follow, helping prevent rear-end collisions.

DriveCam®

This smart camera activates during sudden movements, giving us insight to coach safer driving and respond quickly when needed.

Automatic Front Loading

Front-loading trucks lift containers using front-mounted forks—all controlled from inside the cab. This design keeps drivers out of traffic and away from potential hazards, making collection safer, faster, and more efficient.

Advanced Driver Assistance Systems (ADAS)

Real-time alerts and diagnostics help prevent accidents and keep trucks running smoothly—supporting safer, more confident driving.

Safety Beyond the Road

Our commitment to safety extends to every WM facility. From landfills to recycling facilities, we maintain strict safety standards:

- **Protective Equipment:** All team members wear personal protective equipment (PPE) at all times.
- **Fire Prevention:** Automated systems detect and extinguish fires, even when no one is present.
- **Clear Signage:** Life-critical rules are posted throughout our sites to guide safe behavior.

We also invest in technologies that reduce manual labor and risk, like robotics and optical sorters in our recycling facilities.

A Stable, Safe Workforce

Safety and stability go hand in hand. By creating a workplace where people feel valued and supported, we reduce turnover and strengthen our service. When our teams stay, your service stays consistent – and safe.

Personnel at our post-collection facilities wear PPE while on duty at all times, including hard hats, reflective vests and clothing, eye/hearing protection, gloves, and dust masks when necessary.



Property Damage Response: Your Safety, Our Priority

When something goes wrong, WM is ready to make it right. If a WM vehicle is involved in an incident while serving Reedsburg, our team acts quickly and responsibly.

Drivers immediately report any incident to their manager, no matter how minor. From there, we gather all the necessary details and begin documenting the event in our incident management system. This ensures nothing is overlooked and that we can follow up with everyone involved.

Our drivers follow clear safety protocols as outlined in WM's Operations and Safety Rules Book. They remain at the scene until given direction and provide all relevant information to help us fully understand what happened.

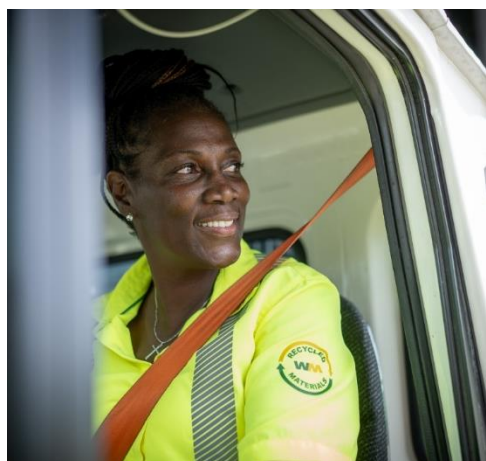
Employee Conduct

WM employees will work within a public setting without creating a disruption and conform to all policies, rules, and regulations. WM requires their employees to be courteous at all times, not to use loud or profane language, and to work as quietly as possible. WM requires that its employees shall not trespass, loiter, cross property to adjoining premises, or tamper with property not covered by the contract resulting from this solicitation.

WM Employee Uniforms Reflect Our Commitment to a Circular Economy

WM is reinventing what is possible to enable a more sustainable world and that commitment is reflected in the uniforms worn by our frontline employees.

Our drivers, operators, and technicians all wear safety shirts manufactured with material from recycled plastic bottles – 24 bottles help create each shirt – making WM the first in our industry to use recycled materials in employee uniforms.



WM is the largest recycler of post-consumer materials in North America and we continue to invest in and operate innovative recycling solutions that strengthen the circular economy. Our drivers complete their routes collecting plastic bottles, milk jugs, and other materials that are processed at WM recycling facilities and are eventually turned into the uniforms that they wear every day. This is circularity in action.

The reflective shirts ensure our personnel are easily identifiable in your City while providing service. In addition to the shirt, standard employee uniforms include a jacket, pants, proper footwear, and necessary personal protection equipment, such as eye protection and gloves. The

attention to detail we put into our driver uniforms is representative of our commitment to providing safe, reliable, and sustainable services in Reedsburg.

Our Drivers – The Backbone of Our Daily Operations

At WM, we believe our employees are our greatest assets, and if we take care of them, they will take care of our customers, our communities, our shareholders, our environment, and each other.

Our team of highly trained, experienced drivers is the backbone of our daily operations and is dedicated to providing Reedsburg with consistently excellent, dependable service. These individuals are more than just your waste collection drivers – they are your friends and neighbors, and they take great pride in helping preserve your environment today and for future generations.

Collection drivers not only have to be well-trained when it comes to operating vehicles, but they must be constantly on the lookout for other drivers on the road. We apply rigorous safety training and clear performance standards to deliver reliable, safety-focused service. Once hired, our drivers undergo intensive immersion training at our centralized training centers. Drivers gain experience through classroom training and simulated driving courses that reflect real-life obstacles. At the end of training, each driver receives a comprehensive evaluation that confirms their understanding of and commitment to WM's culture of safety.

Our diligent pre-employment screening process includes a comprehensive background check, and drug testing. All candidates and employees are subject to WM's Drug and Alcohol-Free Workplace Policy, which includes regular, ongoing screenings for employees who operate company vehicles.

Our employees are the lifeblood of the work we do every day. That's why we focus on developing talent at every level of the organization through career path planning and best-in-class training that is specifically designed for success in the service industry. At the heart of our engagement and retention strategy is a steadfast commitment to WM's values to put people first and achieve success with integrity.



What is it like to be a WM driver? Our WM drivers share what it means for them and their families in this video: https://youtu.be/zvMRS_BlJIA?si=tFZ7AulJ6Tvhs1Rp.



5 | Sustainability at WM

We're Driving Sustainability®

WM is here to help accelerate your progress toward a more sustainable future with local resources, innovative solutions, and decades of environmental expertise. Our 2025 Sustainability Report showcases how WM is helping customers like Reedsburg turn everyday waste into meaningful impact. From expanding recycling infrastructure to advancing renewable energy, WM is investing over \$3 billion through 2026 to build smarter systems that benefit both people and the planet.

Here are a few ways WM is driving sustainability:

- **Smarter Recycling:** In 2024 alone, WM recovered over 16 million tons of material and upgraded 12 recycling facilities to make it easier for customers like to recycle more, and better.
- **Cleaner Energy:** WM converted 58.1 million MMBtu of landfill gas into usable energy and opened five new renewable natural gas facilities, helping reduce emissions and support energy needs.
- **Climate Action:** WM reduced its Scope 1 and 2 greenhouse gas emissions by 22% from a 2021 baseline, using advanced landfill technology and allocated renewable natural gas to 74% of our alternative fuel consumption. We also utilized 65% of captured landfill gas for beneficial use.
- **Community Impact:** WM made \$27.6 million in charitable contributions, protected 13,500 acres of green space, and provided over 321,000 meals through holiday giving campaigns.
- **Empowering People:** With ~60,500 employees globally, WM is building a safer, more inclusive workplace. In 2024, WM reduced overall workplace injuries by 6%, invested \$11.4 million in employee education benefits, and gathered powerful insights from engaging 78% of our team members in our annual survey.

WM's approach is simple: use scale, innovation, and local insight to drive real change. Our three sustainability ambitions – *material is repurposed*, *energy is renewable*, and *communities are thriving* – guide our work and the way we show up for you.

In addition to the information above, please see our response to Form G, provided in Section 7 of our proposal.



Scan the QR Code to view WM's full 2025 Sustainability Report, or visit sustainability.wm.com.



6 | Customer Support and Billing

Customer Service, For Tomorrow®

At WM, exceptional customer service means meeting you where you are – and driving service forward to where you are going. Our flexible, multi-channel customer experience model makes it easy for your residents to connect with WM through the channel of their choice. With WM, they can also access self-service tools and digital resources at their convenience. Backed by smart technology and knowledgeable teams, we deliver fast, consistent, and personalized service.

Multi-Channel Customer Experience: Connect with WM Your Way

We put Reedsburg first by anticipating your service needs and delivering support tailored to you. To meet residents where they are, and ensure every interaction feels consistent and easy, we have expanded beyond traditional service models to offer a flexible, multi-channel experience. Whether you prefer to call, click, or chat, WM offers a connected experience across every channel.

Customer Support Channels

To make every interaction easy and efficient, WM offers the following customer service channels – each designed to save you time, reduce effort, and give you control over how and when you connect.

- **Lisa – Our Conversational Voice Assistant**
Lisa is our Interactive Voice Response (IVR) system that helps you get what you need without navigating complicated menus. Just speak naturally, and Lisa will guide you to the right solution – whether that is a helpful link, a service request, or a live agent.
- **Callback and Text Options**
No more waiting on hold. Choose a callback or text option, and a WM Customer Service Representative (CSR) will reach out when available – or continue the conversation by text at your convenience.
- **Live Chat**
Start with our chatbot for quick answers to common questions. With every customer conversation, the chatbot learns and improves – helping continuously deliver even faster, more accurate solutions. If your request needs more attention, you will be connected to a live chat representative.
- **Contact Back**
For more complex issues, use our digital intake form to describe your request. A WM CSR with the right expertise will follow up with the support you need.

Self-Service Tools

In addition to the support channels, we provide Reedsburg, WM offers a full suite of self-service tools that puts your residents in control – giving them quick access to the information and services they need, whenever they need them.

These digital tools make it easy to get things done quickly and confidently – so residents can take charge of their WM experience.

WM.com	Gives residents a seamless and intuitive way to discover the services and solutions available in their City.
Customer Support Resources	Allows residents to explore a collection of resources by topic to find quick answers to top-asked questions.
Social Media Platforms	Provides a new and convenient way to connect with WM.
My WM/My WM App	This platform empowers residents with the tools and technologies for on-demand digital account management and self-service solutions.

Enhancements to Your Payment Experience

WM has enhanced the payment experience, so our customers now have access to more flexible and comprehensive online bill-management capabilities. Powered by Paymentus, a best-in-class electronic bill payment solutions provider, we are excited to offer additional payment methods, including popular digital wallet services like Venmo, PayPal, Apple Pay and Google Wallet. In addition to these new ways to pay, customers will still be able to pay by electronic debit from a bank account (ACH network in the U.S.) and credit or debit card. Accounts may be subject to a convenience fee (\$1.99 USD per transaction for residential service; \$9.99 USD per transaction for commercial service; fee amount subject to change) for payments made using credit cards, debit cards, and digital wallets. If a customer's payment is subject to the convenience fee, it will be disclosed during the online bill payment process. We will also continue to offer a free way to pay invoices – by ACH debit from a bank account – if customers do not wish to pay a convenience fee.

Self-Service Online Capabilities

Every feature on wm.com is designed for an easy, efficient, and transparent experience. These tools go beyond traditional call center support, giving residents the freedom to manage services at their convenience – with an exceptional experience at every touchpoint.

Localized WM Website: Reedsburg's Digital Service Hub

In addition to the many tools available through wm.com, WM offers Reedsburg a localized website designed specifically for your City. This dedicated site brings together all the relevant service information, tools, and resources your residents need in one easy-to-navigate place.

In collaboration, we can develop customized content for a Reedsburg website that provides:

Quick Access Tools

Your local City's website is the digital gateway for residents to access self-service features through wm.com. They can manage service, learn about programs, get in touch with WM, and more.

- **Local Focus**

The site is tailored to reflect your City's services, schedules, and special programs – making it easy for residents to find what is relevant to them.

- **Self-Service Tools**

Customers can access information, request services, and manage their accounts without needing to call – saving time and streamlining service.

- **Helpful Resources**

Your WM customer website is the information hub for all local services – from collection schedules to service guidelines and special events to bulk item collection information (if applicable). Communications and newsletters that we co-create can also be posted here.

- **Sustainability-Focused Support:**

The site can link directly to WM's Recycle Right® education program, helping residents recycle more effectively and reduce contamination – helping Reedsburg stay compliant with environmental guidelines.



Service Guidelines & Instructions

Trash Service

Recycling
Yard Waste (Organics)
Bulk Collection
Special Programs & Services

Container Information

- Previous: 35- or 96-gal on cart with blue body and blue lid.
- Transitioning to: 95- or 96-gallon cart with dark gray body and black lid.

*Per SR 3363 mandate

Service Frequency

Weekly on service day.

Container Setup Instructions

Place cart on the street with wheels against the curb by 6 a.m. on collection days and remove the same day. Keep cart at least four feet from parked cars, mailboxes and other obstacles that may prevent WM team members from picking it up.

Special Instructions & Limitations

Don't overfill your cart – the lid must close tightly. No overflow allowed.

Set Up New Residential Service

Sign up online at any time. Scroll up to the Set Up New Service section to get started. You can also call 661-947-2297 to set up service.

Acceptable & Non-Acceptable Items

Acceptable items include household trash like chip bags, paper towels, plastic bags, & textiles (donate if lightly used).

Non-acceptable items include construction/demolition waste, auto parts, tires, household hazardous waste (paint, oil, household cleaners), medical or electronic waste.

Request Container Repair or Replacement

Submit a request in My WM or fill out a Container Repair Form.

Report a Missed Pickup

If containers were curbside by the specified time and were not emptied, you can report a missed pickup in My WM or call us at 661-947-2297.

Request an Additional Container

Contact WM at 661-947-2297.

Need assistance?

Take care of your issue online, right now, with our guided support helper.

Or connect with a WM agent if you get stuck.

[Go to WM Support](#)

Shown here is a sampling of quick access links to make payments, report missed pickups, get general assistance, and more, as well as general Service Guidelines & Instructions.

Make service simpler for your City with a localized WM website – delivering clear, accessible support tailored to your residents.

Customer Service Center

While our digital tools offer fast, flexible support, we know that sometimes you need to speak with someone directly. That is where our Customer Service Center comes in.

Our customer service representatives (CSRs) are knowledgeable, professional, and ready to help with any request that cannot be resolved online. They are equipped with the tools and local insight to provide accurate answers and timely solutions – so residents can get the support they need without the back-and-forth.

Hours & Days of Operation

Our Customer Service Center is available during regular business hours, from 8:00am to 5:00pm local time, Monday through Friday. We are closed on nationally observed holidays.

Even when our phone lines are closed, residents can still access support through wm.com, the My WM app, Live Chat, and other self-service tools – at their convenience.

Nationwide Infrastructure & Emergency Support

From storms to service disruptions, WM's customer service network is built to keep Reedsburg connected. Our systems quickly route requests across our nationwide team, ensuring reliable updates and locally informed support – especially when you need it most.

Customer Service Representatives (CSRs) Who Know Your Needs

Our CSRs are trained to do more than answer questions – they are here to solve problems, provide clarity, and make your experience easier.

Each CSR is equipped with the tools and local knowledge to resolve issues quickly and accurately. They are empowered to take action during the first interaction, reducing the need for follow-ups and saving you time.

With access to your local service details and the right tools at their fingertips, our CSRs provide accurate answers and take meaningful action. When follow-up is needed, our structured processes ensure consistent communication and timely resolution.

From Onboarding to Ongoing: CSR Training That Delivers

Our CSRs play a crucial role in shaping your experience with WM. Every interaction is an opportunity to resolve your issues and deliver excellence. From onboarding to ongoing training, we focus around one goal – to ensure you feel valued and respected.

Every CSR goes through a five-week onboarding program designed to build deep knowledge, strong communication skills, and a clear understanding of what customers like Reedsburg need most.

But learning does not stop there. Our quality standards and evaluation forms are designed to measure and enhance your experience, ensuring our CSRs follow all necessary procedures.

Ongoing training and development ensure our team stays sharp, informed, and ready to support Reedsburg with clarity, care, and confidence – every time you reach out.

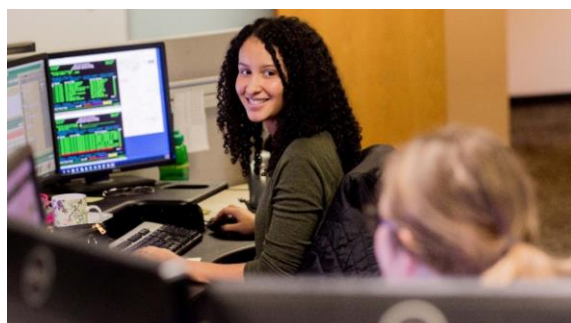
Tech That Connects, Service That Delivers

Every customer interaction is backed by smart technology that connects our Operations and Customer Experience teams with the right information – right when it is needed. We use the

People First, Powered by Technology

Great service starts with great people. Our CSRs are knowledgeable, caring, and empowered to deliver the support you need – backed by smart technology that helps them do it even better.

To strengthen this experience, WM uses the Genesys customer interaction management platform – an AI-powered system that helps us understand how to support our teams and our customers more effectively. With real-time insights and data-driven planning, we can deliver faster, more personalized service while creating a better experience for the people behind every call, chat, or message.



following tools designed to make your experience smooth, fast, and reliable – because when things run efficiently behind the scenes, you feel the difference up front.

Real-Time Support from Onboard Technology

Every WM truck in your area is equipped with onboard computer systems that keep our teams connected and informed. This means:

- **Faster issue resolution** – from on-call pickups to rerouting, we can respond quickly.
- **Real-time updates** on truck locations, completed stops, and service status.
- **Proactive cart repairs or replacements** – often flagged before you report them.
- **Fewer emissions** thanks to optimized routes and reduced idle time.
- **Smart service** that anticipates your needs before they become problems.

One System, One Source of Truth

Our proprietary Employee Console Application is a centralized system that gives every WM team member access to accurate, up-to-date information about your services. Whether you are calling about a pickup, a billing question, or a schedule change, our team can provide clear answers quickly. This system supports:

- Billing, autopay, and paperless options
- Pickup service and holiday schedules
- Bulky/large item collection
- How to Recycle Right®
- Sustainability-focused information
- Commercial service updates and extra pickups
- Service schedule changes
- Weather alerts and emergency updates

Our teams are connected around you – so no matter who you speak with, you can expect consistent, informed support.

Listening, Learning, and Improving – With You at the Center

At WM, delivering reliable service is just the beginning. We are always looking for ways to make your experience better, and that starts with listening to what matters most to you.

To do that, we use two powerful tools: **Net Promoter Score (NPS)** and the **Voice of Our Customers (VOC)** survey. These tools help us understand how you feel about our service, what we are doing well, and what we can do better.

Net Promoter Score (NPS): Understanding, Not Just Measuring

Understanding your needs goes beyond measuring satisfaction. That is why we use Net Promoter Score (NPS) – a tool that gives us deeper insight than traditional metrics like Customer Effort Score (CES).

NPS tells us how likely you are to recommend WM to others. It goes beyond satisfaction to measure trust, loyalty, and long-term value. Here is how it helps us serve you better:

- **A complete picture:** NPS captures both positive and negative experiences, giving us a well-rounded view of how you feel.
- **A look ahead:** High NPS scores often mean stronger customer loyalty and more consistent service. It helps us focus on what we are doing well for Reedsburg.
- **Actionable insights:** By understanding who is happy and who is not, we can make meaningful changes that improve your experience.
- **Industry benchmarking:** NPS also shows us how we compare to others, so we can set realistic goals, track progress, and keep raising the bar.

Voice of Our Customers (VOC) Survey

Every month, WM invites over 100,000 customers to share their experiences through our Voice of Our Customer survey. It starts with big-picture questions about your relationship with WM, then dives into specific service details – giving us valuable insight into what is working and where we can improve.

This feedback helps us shape smarter, more responsive solutions designed to meet – and exceed – Reedsburg’s expectations.



Billing Built Around You

WM’s fully integrated billing system ensures your information is accurate and your service runs smoothly – because billing is a key part of how we support you down to every detail.

A System That Works for You

Our fully integrated billing platform – MAS – connects all the dots – billing, routing, and customer service – so your information is accurate and your experience is smooth. Our invoice format is designed with input from customers like you, making it easier to read, understand, and act on.

We also offer the flexibility to include custom billing inserts and messages tailored specifically for Reedsburg. For residents who prefer to manage their account online, we provide electronic versions of these inserts directly within their digital invoice – offering a complete, paper-free experience.

Always On, Always Secure

Our system runs 24/7 on a secure, reliable platform. We back up your data continuously and audit it regularly to ensure everything is up to date and accurate.

Connected Routing, Seamless Service

Each day, our system generates electronic route logs based on billing data. These are sent directly to our drivers’ tablets, so they know exactly where to go and what has changed. New or updated accounts are highlighted to ensure nothing is missed.

Your residents are each assigned a unique account number that tracks detailed information, including contact details, container size and quantity, and service history. Route information is easily accessible within MAS, helping us deliver consistent, reliable service.

Fast, Accurate Support

Payments are processed immediately through our regional payment center, so our Customer Experience (CE) team can access accounts in real time and help quickly with any billing questions.

Online Bill Pay, Anytime

Pay your bill online, 24 hours a day, 7 days a week. It is safe, secure, and easy to use.

An Easy-to-Understand Monthly Invoice

Our customers asked for a clearer invoice, and WM answered. We redesigned our invoice template to reflect accurate billing information in an easy-to-read format. It meets all local, regulatory, and contractual requirements while offering a clean layout, step-by-step payment instructions, and explanations of common charges. This is billing made easier.

SIMPLE GUIDE TO YOUR INVOICE (FRONT)

1 Customer ID
Unique identifier for your account.

2 Billing Period
Shows the billing cycle dates for this invoice.

3 Contact Information
We're always here to help, either online or by phone.

4 What Do I Owe and When
Quickly see the total and when it is due.

5 Account Overview
A quick summary of your monthly charges. A full breakdown is in the details section below.

6 Detailed Account Activity
Information by service location, including all services, credits, and additional charges.

7 Payment Coupon
If paying by mail, this is the portion of your paper invoice you return with payment.



INVOICE

Page 1 of 2

Customer ID: X-XXXXX-XXXXX
Customer Name: WM CUSTOMER
Service Period: DATES HERE
Invoice Date: DATE HERE
Invoice Number: XXXXXXX-XXXX-X

1 X-XXXXX-XXXXX
WM CUSTOMER
DATES HERE
DATE HERE
XXXXXXX-XXXX-X

Access Your Account

Visit wm.com/MyWM
 Create a My WM profile for easy access to your pickup schedule, service alerts and online tools for billing and more. Have a question? Check our support center or start a chat.

3

Your Payment is Due

Your account is Past Due. Please pay immediately to avoid potential service interruption.

If full payment of the invoiced amount is not received within your contractual terms, you may be charged a monthly late charge of 2.5% of the unpaid amount, with a minimum monthly charge of \$5, or such late charge allowed under applicable law, regulation or contract.

4

Your Total Due

\$XXXXXX

Previous Balance
XXXXXX

+

Payments
XXXXXX

+

Adjustments
0.00

+

Current Invoice Charges
XXXXXX

=

Total Account Balance Due
XXXXXX

DETAILS OF SERVICE

Details for Service Location: CUSTOMER NAME, CUSTOMER ADDRESS
Customer ID: X-XXXXX-XXXXX
PO#: POXXXXXX

Description	Date	Ticket	Quantity	Amount
Disposal	XX/XX/XX		XXXX	XXXX
Curb Service	XX/XX/XX		XXXX	XXXX
Curb Service	XX/XX/XX		XXXX	XXXX
96 Gallon Cart	XX/XX/XX		XXXX	XXXX
96 Gallon Cart	XX/XX/XX		XXXX	XXXX
96 Gallon Cart	XX/XX/XX		XXXX	XXXX
96 Gallon Cart	XX/XX/XX		XXXX	XXXX
96 Gallon Cart	XX/XX/XX		XXXX	XXXX
96 Gallon Cart	XX/XX/XX		XXXX	XXXX
96 Gallon Cart	XX/XX/XX		XXXX	XXXX
96 Gallon Cart	XX/XX/XX		XXXX	XXXX

6

7

Invoice Date DATE HERE
Invoice Number XXXXXXX-XXXX-X
Customer ID (Include with your payment) X-XXXXX-XXXXX

Payment Terms Total Due by XX/XX/XXXX
Total Due \$XXXXX
Amount

2479000046317253009079619090002215012500044559546 1

11734R70

WM CUSTOMERS
WM CUSTOMER ADDRESS

Remit To: WM CORPORATE SERVICES, INC.
AS PAYMENT AGENT
PO BOX 4647
CAROL STREAM, IL 60197-4647

Printed on recycled paper.

SIMPLE GUIDE TO YOUR INVOICE (BACK)

- 8 How Do I Pay**
Easy ways to make a payment.
- 9 Change Your Contact Information**
It's easy. Complete this section to make sure you receive your invoice and stay connected.

- 10 Set Up Automatic Payments**
Sign up for our automatic payment service for a convenient way to establish recurring payments on your account.

Page 2

DETAILS OF SERVICE - continued					
Details for Service Location: CUSTOMER NAME, CUSTOMER ADDRESS			Customer ID: XXXXXXXXXXXX		
			PO#: XXXXXXXXXXXX		
Description	Date	Ticket	Quantity	Amount	
96 Gallon Cart	XX/XX/XX		XXXX	XXXX	
96 Gallon Cart	XX/XX/XX		XXXX	XXXX	
96 Gallon Cart	XX/XX/XX		XXXX	XXXX	
96 Gallon Cart	XX/XX/XX		XXXX	XXXX	
96 Gallon Cart	XX/XX/XX		XXXX	XXXX	
96 Gallon Cart	XX/XX/XX		XXXX	XXXX	
96 Gallon Cart	XX/XX/XX		XXXX	XXXX	
96 Gallon Cart	XX/XX/XX		XXXX	XXXX	
96 Gallon Cart	XX/XX/XX		XXXX	XXXX	

GREENER WAYS TO PAY

Please choose one of these sustainable payment options:

AutoPay
Set up recurring payments with us at wm.com/myaccount

Online
Use wm.com for quick and easy payments

By Phone
Pay 24/7 by calling 866-964-2729

HOW TO READ YOUR INVOICE

Visit wm.com/MyWM

Viewing My Account Summary

10/25/2022

Amount Due: \$123.45

Amount Due: \$123.45

1 Your Total Due is the total amount of current charges and any previous unpaid balances combined. This also states the date payment is due to WM, anything beyond that date may incur additional charges.

2 Previous balance is the total due from your previous invoice. We subtract any Payments Received/Adjustments and add your Current Charges from this billing cycle to get a Total Due on this invoice. If you have not paid all or a portion of your previous balance, please pay the entire Total Due to avoid a late charge or service interruption.

3 Service location details the total current charges of this invoice.

Previous Balance	Payments	Adjustments	Current Charges	Total Account Balance Due
\$123.45	(\$123.45)	0.00	\$123.45	\$123.45

New Payment Platform

Here are more details about our enhanced online bill-pay system. Powered by Paymentus, the platform will provide more options and flexibility when managing and paying your bills.

Expanded payment options.
Pay with PayPal, Apple Pay, or Google Pay; via secure direct debit from a bank account; or by credit or debit card.

Anytime, anywhere payments.
Same great 24/7 availability so you can make payments when convenient or set it and forget it with AutoPay.

Complete Hub for account activity.
Continue to view and manage your bills directly from **My WM** (wm.com/mywm).

If your service is suspended for non-payment, you may be charged a Resume charge to restart your service. For each returned check, a charge will be assessed on your next invoice equal to the maximum amount permitted by applicable state law.

Go Paperless, Stay Connected

More people are choosing to go digital – and we make it simple. We offer secure online invoice access along with convenient payment options. You can choose to make a one-time payment or register your WM account to:

- **Enroll in paperless billing** – reducing paper clutter
- **Set up automatic (recurring) payments** – making payments easier

- **Store payment details** – for faster, more secure checkout

Paperless billing is a straightforward way to save time, stay organized, and reduce paper use.

Transitioning to WM Billing

Your City is unique, and so are your billing needs. WM tailors the transition process to meet your local requirements, ensuring a smooth and efficient rollout.

Here Is How We Make It Easy For Reedsburg:

1. Align on Data Needs

We start with a collaborative meeting to review available data and identify any gaps. Data commonly requested during a billing transition includes:

- Current account and route number
- Billing name and contact information
- Service address name and contact information (if different than billing information)
- Service details including container type(s), size(s), container quantity, frequency of collection, and current collection day.
- Account special handling/service notes (i.e. locked access, drive-in, disable customer assistance, etc.)

2. Set a Clear Schedule

Once we confirm the data format, we work with your team to schedule data transfers. Periodic transfers are typically required to capture the addition of new accounts and changes to existing accounts. This collaborative process helps us keep your records current and accurate.

3. Verify and Validate

Before services begin, we verify all billing data through various efforts including: Parcel Verification Audits, site visits, phone audits, and direct mail requests. We clean the data to remove deleted accounts, duplicates, and inconsistencies.

4. Go Live!

WM will establish initial customer accounts in our billing system using verified account data. Each of your residents will receive a unique WM account number. Accounts will “go live” on January 1, 2027, and Reedsburg residents will begin receiving monthly invoices.

Choose WM for service that is seamless down to every detail – with billing that is secure, easy to understand, and built around your convenience.



7 | Required Forms and Information

Please see the following pages for the required forms, with the exception of Appendix A - Bid Document, which has been provided as a separate form.

- Scope of Services and Rates
- Municipal References
- Key Personnel
- Vehicle List
- Insurance and Indemnification
- Recycling Material and Specifications

WM and City of Reedsburg Partnership Proposal

"Strengthening Community Services, Enhancing City Value"

City Contract Proposal - 2027 Rates:

5 Year:

Weekly Trash Collection (WM provided carts)	\$12.50 per month/residential unit
Every Other Week Recycling Collection	<u>\$ 5.00 per month/residential unit</u>
	\$17.50 per month/residential unit

1. Partnership, Community Engagement & Donations

WM is proud to be a community and business partner to the City. Our commitment extends beyond daily service—our goal is to consistently add value, invest locally, and build community pride.

- Event Support
 - WM will donate up to two (2) 30-yard open-top roll-off containers for trash and recycling disposal each year for municipal events, festivals, etc. at no cost to the City.
 - WM will donate up to twelve (12) 96-gallon trash and/or recycling carts for use at local festivals and events at no cost to the City
 - Whether it's a Touch-a-Truck, a parade, or a community cleanup, WM values opportunities to support meaningful local events.

2. Annual Rate Adjustments

- All proposed rates will remain fixed from January 1, 2027 through December 31, 2027.
- Beginning January 1, 2028, and on the anniversary date of the contract each year, annual adjustments of the rates will reflect the 12-month percentage change in the CPI – All Items, Water, Sewer, Trash Index. OR, the City can choose a fixed five-percent for the term of the contract.

3. Optional Additional Carts

Residents may request additional trash and/or recycling carts directly through WM.

- Cost: \$12.50/month for trash carts and \$5.00/month for recycling carts.
- Directly billed to the resident
- Default size: 96-gallon

- Maximum: Two (2) trash and recycling carts per household
- Rates will adjust as the contracted rates are adjusted annually.

4. Fuel Surcharge - NONE:

WM will be using CNG (Compressed Natural Gas) fueled trucks to service the City in regard to all services. Since our fleet is using a Sustainable energy source, there will not a be fuel surcharge added.

5. Municipal Locations:

Current Municipal locationsas listed in the RFP, will be serviced at no additional charge.

6. Bulk/Large Item Collection:

- Annual or Bi-Annual curbside bulk item event.
 - If the City chooses to hold a curbside bulk item collection event, the event will be billed at a rate of \$150/hr and \$70/ton.
 - Items must be acceptable bulk items (no yard waste, tires, freon containing appliances and electronics).
 - Scheduled collection week will be agreed upon between the City and WM.
- Resident direct Bulk collection
 - The additional collection of bulky items throughout the year, must be ordered and prepaid for by City residents on an individual basis.
 - Items that do not fit in the cart or exceeding four feet in length and sixty (60) pounds in weight, except for yard waste, tires, freon containing appliances and electronics, will be billed directly to the resident at a rate of thirty dollars (\$30.00) per item.
 - Households with Bulk Items must contact WM prior to pick up and prepay for disposal. Those large items will be included in the next available scheduled large item pickup. Items must be at the curb or end of driveway on the scheduled pickup day by 6am.
 - Residents can contact WM directly, pay for, and schedule their bulk item(s) to be collected. Curbside Bulk Collection will occur monthly, and the residents will be informed of their pickup date and when to have their item(s) at the curbside for collection. Please see attached Acceptable Bulk Item List for reference.

Municipal References

List contracts for similar services or materials that have been completed within the last five years.

Project	Location	Type of Service	Total Amount of Contract	Completion Date	Name/Phone of Owner or Other References
Village of Menomonee Falls	Menomonee Falls, WI	Trash, recycling, bulk item collection, yard	\$2.4 million annually	1987-present	Mark Fitzgerald, 262-532-4241
City of Cedarburg	Cedarburg, WI	Trash, recycling, bulk item collection, yard	\$894,000 annually	1992-present	Theresa Hanaman, 262-375-7610
Town of Cottage Grove	Cottage Grove, WI	Trash, recycling, bulk item, e-cycling collection	\$354,000 annually	2014-present	Kim Banigan, 608-839-5021 ext. 132
Town of Cedarburg	Cedarburg, WI	Trash, recycling, bulk item collection	\$459,000 annually	2015-present	Adam Monticelli, 262-377-4509
Village of Merton	Merton, WI	Trash, recycling, bulk item, yard waste	\$318,000 annually	2021-present	Ron Reinowski, 262-719-7165
Village of Vernon	Vernon, WI	Trash, recycling, bulk item, and subscription	\$516,000 annually	2016-present	Karen Schuh, 414-719-2331
Village of Pewaukee	Pewaukee, WI	Trash, recycling, bulk item collection, street sweepings and yard waste disposal	\$400,000 annually	2021-present	Jenna Peter, 262-691-5660 ext 223
Village of Wales	Wales, WI	Trash, recycling, bulk item collection, yard waste/brush collection and disposal	\$205,000 annually	2019-present	Gail Tamez, 262-968-3968

KEY PROJECT PERSONNEL INFORMATION

Provide the requested information for key personnel who would be assigned to work on contracts awarded or who would, at a minimum, supervise such work.

Name and Title	Primary Responsibilities	Years of Experience	Education (Degrees, Certificates)	Other Relevant Experience and/or Qualifications
Tony Knoeck	Account Manager	17	B.A. in Finance from UW-Milwaukee	17 years with WM in Wisconsin, managing public sector contracts, with knowledge about applicable legislation and regulations regarding WM's delivery of services.
Daniel Martin	District Manager, Madison Hauling	2	-	Two years with WM, with management, inventory, and budget experience in other industries.
Cristal Clements	Senior District Manager, Madison, Beloit, and Lake Delton hauling districts	20	-	20 years with WM in Madison, WI, with management, inventory, and budget experience.

Vehicle List

The table below lists the vehicles used for residential service at our Baraboo Hauling District.

TRUCK NUMBER	YEAR	MAKE	MODEL
266570	2021	AUTOCAR	ACX64
266571	2021	AUTOCAR	ACX64
266572	2021	AUTOCAR	ACX64
266674	2022	AUTOCAR	ACX64

Insurance and Indemnification

WM secures comprehensive insurance coverage to protect our customers. Reedsburg can feel confident knowing WM delivers solid, dependable coverage designed to keep you protected for the entire length of the contract. A copy of our certificate of insurance is included below.

ACORD®		CERTIFICATE OF LIABILITY INSURANCE		DATE (MM/DD/YYYY)			
		1/1/2027		12/11/2025			
THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.							
IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).							
PRODUCER: Lockton Companies, LLC DBA as Lockton Insurance Brokers, LLC in CA CA license #0F15767 3657 Briarpark Dr., Ste. 700 Houston TX 77042 (866) 260-3538 TXCInsurSrv-UT@lockton.com		CONTACT NAME: PHONE (A/C, No. Ext): FAX (A/C, No): E-MAIL ADDRESS:		INSURER(S) AFFORDING COVERAGE			
INSURED: 1300299 WASTE MANAGEMENT HOLDINGS, INC. & ALL AFFILIATED RELATED & SUBSIDIARY COMPANIES INCLUDING: WASTE MANAGEMENT, INC. 800 CAPITOL STREET, SUITE 3000 HOUSTON TX 77002		INSURER A: Indemnity Insurance Co of North America		NAIC # 43575			
		INSURER B: ACE American Insurance Company		22667			
		INSURER C: ACE Fire Underwriters Insurance Company		20702			
		INSURER D: ACE Property and Casualty Insurance Company		20699			
		INSURER E:					
		INSURER F:					
COVERAGES		CERTIFICATE NUMBER: 19287819		REVISION NUMBER: XXXXXXXX			
THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.							
INSR LTR	TYPE OF INSURANCE	ADOL	SUBR	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
B	☒ COMMERCIAL GENERAL LIABILITY ☐ CLAIMS-MADE ☒ OCCUR ☒ XCU INCLUDED ☒ ISO FORM CG00010413 GEN'L AGGREGATE LIMIT APPLIES PER: ☐ POLICY ☒ PRO ☐ SECT ☒ LOC ☐ OTHER:	Y	Y	HDO G48959064	1/1/2026	1/1/2027	EACH OCCURRENCE \$ 5,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 5,000,000 MED EXP (Any one person) \$ XXXXXXXX PERSONAL & ADV INJURY \$ 5,000,000 GENERAL AGGREGATE \$ 6,000,000 PRODUCTS - COMP/OP AGG \$ 6,000,000 \$
B	☒ AUTOMOBILE LIABILITY ☒ ANY AUTO ☐ OWNED AUTOS ONLY ☐ SCHEDULED AUTOS ☐ HIRED AUTOS ONLY ☐ NON-OWNED AUTOS ONLY ☒ MCS-90	Y	Y	MMT H11435154	1/1/2026	1/1/2027	COMBINED SINGLE LIMIT (Ea accident) \$ 1,000,000 BODILY INJURY (Per person) \$ XXXXXXXX BODILY INJURY (Per accident) \$ XXXXXXXX PROPERTY DAMAGE (Per accident) \$ XXXXXXXX \$
D	☒ UMBRELLA LIAB ☒ EXCESS LIAB ☐ DED ☐ RETENTION \$	Y	Y	XEU G27929242 011	1/1/2026	1/1/2027	EACH OCCURRENCE \$ 15,000,000 AGGREGATE \$ 15,000,000 \$ XXXXXXXX
A	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/OWNER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y/N	N/A	WLR C72631857 (AOS) WLR C7263181A (AZ, CA & MA) SCF C72631894 (WI) WCU C72631778 (OH, WA)	1/1/2026 1/1/2026 1/1/2026 1/1/2026	1/1/2027 1/1/2027 1/1/2027 1/1/2027	☒ PER STATUTE ☐ OTHER E.L. EACH ACCIDENT \$ 3,000,000 E.L. DISEASE - EA EMPLOYEE \$ 3,000,000 E.L. DISEASE - POLICY LIMIT \$ 3,000,000
B	EXCESS AUTO LIABILITY	Y	Y	XSA H11435282	1/1/2026	1/1/2027	COMBINED SINGLE LIMIT \$9,000,000 (EACH ACCIDENT)
DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required) BLANKET WAIVER OF SUBROGATION IS GRANTED IN FAVOR OF CERTIFICATE HOLDER ON ALL POLICIES WHERE AND TO THE EXTENT REQUIRED BY WRITTEN CONTRACT WHERE PERMISSIBLE BY LAW. CERTIFICATE HOLDER IS NAMED AS AN ADDITIONAL INSURED ON ALL POLICIES (EXCEPT FOR WORKERS' COMP/EMPLOYER'S LIABILITY) WHERE AND TO THE EXTENT REQUIRED BY WRITTEN CONTRACT.							
CERTIFICATE HOLDER				CANCELLATION			
19287819 FOR INFORMATION PURPOSES ONLY				SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.			
				AUTHORIZED REPRESENTATIVE			
							

Material and Delivery Specifications

As a society, we understand that recycling is important, but in order for recycling to make an impact, we have to recycle right. Today's most successful and sustainable recycling programs emphasize the value of the acceptable materials. We must ask ourselves, does this material have a viable market? If the answer is yes, we must also ensure the material we are recycling is properly prepared, clean, and free from contamination.

Our list of acceptable materials is reflective of today's market reality and includes only materials that meet industry quality standards and have viable market demands. However, due to the length of our Contract with Reedsburg, it is important to allow for the possibility that this list may need to be adjusted at some point. Contract language must support our collective need to make changes to acceptable materials in order to respond to global market demands as well as protect the quality of material we process. In light of these considerations, we propose the following contract language:

SINGLE STREAM SPECIFICATIONS

RECYCLABLE MATERIALS must be dry, loose (not bagged), unshredded, empty, and include ONLY the following:

Aluminum cans	Newspaper
PET bottles with the symbol #1 – with screw tops only	Single-sided and double-sided poly-coated Paper cups (ex. coffee cups, fast food cold beverage cups)
HDPE plastic bottles with the symbol #2 (milk, water bottles detergent, and shampoo bottles, etc.)	Uncoated paperboard (ex. cereal boxes; food and snack boxes)
PP plastic bottles and tubs with symbol # 5 – empty (ex. yogurt containers, plastic cups, syrup bottles)	Mail, uncoated printing, writing, and office paper
Steel and tin cans	Old corrugated containers/cardboard (uncoated) (ex. moving boxes, pizza boxes)
Glass food and beverage containers – any color	Magazines, glossy inserts, and pamphlets

Non-Recyclables include, but are not limited to the following:

Plastic bags and bagged materials (even if containing Recyclable Materials)	Microwavable trays
Porcelain and ceramics	Mirrors, window or auto glass
Light bulbs	Coated cardboard
Soiled paper, including paper plates	Plastics not listed above including but not limited to those with symbols #3, #4, #6, #7 and unnumbered plastics, including utensils
Expanded polystyrene	Coat hangers
Glass and metal cookware/bakeware	Household appliances and electronics
Hoses, cords, wires	Yard waste, construction debris, and wood
Flexible plastic or film packaging and multi-laminated materials	Needles, syringes, IV bags or other medical supplies

Food waste and liquids, containers containing such items	Textiles, cloth, or any fabric (bedding, pillows, sheets, etc.)
Excluded Materials or containers which contained Excluded Materials	Napkins, paper towels, tissue, and paper plates
Any Recyclables less than 4" in size in any dimension	Propane tanks, fuel cannisters
Batteries including Lithium	

SAMPLE DELIVERY SPECIFICATIONS:

Material delivered by or on behalf of Customer may not contain Non-Recyclables or Excluded Materials.

"Excluded Materials" means radioactive, volatile, corrosive, flammable, explosive, biomedical, infectious, bio-hazardous or toxic substance or material, or regulated medical or hazardous waste as defined by, characterized or listed under applicable federal, state, or local laws or regulations, materials containing information (in hard copy or electronic format, or otherwise) which information is protected or regulated under any local, state or federal privacy or data security laws, including, but not limited to the Health Insurance Portability and Accountability Act of 1996, as amended, or other regulations or ordinances or other materials that are deleterious or capable of causing material damage to any part of Company's property, its personnel or the public or materially impair the strength or the durability of Company's structures or equipment.

Company reserves the right upon notice to discontinue acceptance of any category of materials set forth above as a result of market conditions related to such materials and makes no representations as to the recyclability of the materials.

Company may reject in whole or in part, or may process, in its sole discretion, Recyclables not meeting the specifications, including wet materials. Company may invoice Customers for all costs, losses and expenses incurred with respect to such non-conforming Recyclables including costs for handling, processing, transporting and/or disposing of such non-conforming Recyclable Materials which charges may include an amount for Company's operating or profit margin. Without limiting the foregoing, Company may bill Customers a contamination charge as provided in the Agreement.



9 | Conclusion

Your Next Step Starts in Good Hands – with WM

WM is excited about the opportunity to serve Reedsburg with reliable, forward-thinking environmental services. Our work across the Upper Midwest and throughout North America reflects our commitment to delivering practical, high-quality solutions that help your City thrive.

This proposal responds directly to the requirements outlined in your RFP. Each section has been carefully prepared to show how WM can support your goals with clarity, consistency, and care.

What You Can Expect from WM

Choosing WM means gaining access to local knowledge, advanced infrastructure, and a team that understands what it takes to deliver dependable, efficient service. We tailor our approach to meet your operational needs today—and adapt as those needs evolve.

We are committed to earning your trust by delivering high-quality service throughout the term of the agreement. Our experience with customers similar to Reedsburg shows that we respond quickly, adjust when needed, and stay focused on caring for your residents and ensuring your operations run smoothly.

A Clear Advantage for Reedsburg

- **Seamless Start:** WM has the experience and resources to ensure a smooth, efficient transition with no disruption to service.
- **Reliable Compliance:** Our collection, processing, and disposal operations meet or exceed all applicable environmental and safety regulations. You can be confident your waste is managed responsibly and in full compliance with regulatory standards.
- **Smart Offerings:** We are ready to support your goals with practical tools, measurable outcomes, and a commitment to continuous improvement.

Looking Ahead

WM is not just here to deliver service – we are here to help you move forward. We are continuously evolving our services to support your future goals – by investing in innovation, enhancing operational efficiency, and delivering environmentally-focused offerings that put Reedsburg at the center of everything we do.

Reedsburg is in good hands with WM – ready to meet today's needs and shape tomorrow's solutions, together.

Appendix 1 | Germantown Recycling Facility

Making Wisconsin More Sustainable, **For Tomorrow**[®]



Germantown Recycling Facility

The newly renovated **WM Germantown Recycling Facility** marks the transformation and expansion of the state's largest recycling facility. WM is introducing innovative state-of-the-art technology and building sustainability solutions with a commitment to the environment – ensuring local communities thrive not just today, but in the future.

This investment of nearly \$39 million represents:

- Technological advancements, including optical sorters that are expected to improve the recovery of recyclables, capturing more material in the same timeframe.
- Additional annual processing capacity of approximately 70,000 tons, helping up to 230,000 tons of recyclable materials be captured each year for future potential reuse - on average more than 1 million pounds a day.
- Recovery of cardboard, paper, plastics, and glass that will be utilized by end users to cultivate a circular economy in the state of Wisconsin.
- Helping customers boost the amount of recyclable materials and increase the recycling rates in their communities.
- Part of WM's planned investments of over \$1 billion in recycling infrastructure in North America through 2026.



WM Wisconsin Footprint & Impact



WM Wisconsin Recycling Facilities

- 1 La Crosse
- 2 Menasha
- 3 Janesville
- 4 Madison
- 5 Milwaukee
- 6 Germantown

500,000+
Customers

1,300+
Employees



Scan to learn more.

